

FORM 10-Q  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 31, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

COMMISSION FILE NUMBER 0-7570

DELAWARE	CANANDAIGUA BRANDS, INC.	16-0716709
	AND ITS SUBSIDIARIES:	
NEW YORK	BATAVIA WINE CELLARS, INC.	16-1222994
NEW YORK	CANANDAIGUA WINE COMPANY, INC.	16-1462887
NEW YORK	CANANDAIGUA EUROPE LIMITED	16-1195581
NEW YORK	ROBERTS TRADING CORP.	16-0865491
DELAWARE	BARTON INCORPORATED	36-3500366
DELAWARE	BARTON BRANDS, LTD.	36-3185921
MARYLAND	BARTON BEERS, LTD.	36-2855879
CONNECTICUT	BARTON BRANDS OF CALIFORNIA, INC.	06-1048198
GEORGIA	BARTON BRANDS OF GEORGIA, INC.	58-1215938
NEW YORK	BARTON DISTILLERS IMPORT CORP.	13-1794441
DELAWARE	BARTON FINANCIAL CORPORATION	51-0311795
WISCONSIN	STEVENS POINT BEVERAGE CO.	39-0638900
ILLINOIS	MONARCH IMPORT COMPANY	36-3539106
GEORGIA	THE VIKING DISTILLERY, INC.	58-2183528
(State or other jurisdiction of incorporation or organization)	(Exact name of registrant as specified in its charter)	(I.R.S. Employer Identification No.)

300 WILLOWBROOK OFFICE PARK, FAIRPORT, NEW YORK 14450

-----  
(Address of principal executive offices) (Zip Code)

(716) 393-4130

-----  
(Registrants' telephone number, including area code)

-----  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrants (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports), and (2) have been subject to such filing requirements for the past 90 days. Yes X No

The number of shares outstanding with respect to each of the classes of common stock of Canandaigua Brands, Inc., as of June 17, 1998, is set forth below (all of the Registrants, other than Canandaigua Brands, Inc., are direct or indirect wholly-owned subsidiaries of Canandaigua Brands, Inc.):

CLASS -----	NUMBER OF SHARES OUTSTANDING -----
Class A Common Stock, Par Value \$.01 Per Share	15,481,481
Class B Common Stock, Par Value \$.01 Per Share	3,296,976

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PART I - FINANCIAL INFORMATION

Item 1. Financial Statements.

<TABLE>

CANANDAIGUA BRANDS, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)

<CAPTION>

	May 31, 1998	February 28, 1998
	-----	-----
	(unaudited)	
ASSETS		
-----		
<S>	<C>	<C>
CURRENT ASSETS:		
Cash and cash investments	\$ 765	\$ 1,232
Accounts receivable, net	169,592	142,615
Inventories, net	362,915	394,028
Prepaid expenses and other current assets	22,055	26,463
	-----	-----
Total current assets	555,327	564,338
PROPERTY, PLANT AND EQUIPMENT, net	243,663	244,035
OTHER ASSETS	264,457	264,786
	-----	-----
Total assets	\$ 1,063,447	\$ 1,073,159
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
-----		
CURRENT LIABILITIES:		
Notes payable	\$ 80,000	\$ 91,900
Current maturities of long-term debt	24,118	24,118
Accounts payable	44,020	52,055
Accrued Federal and state excise taxes	21,342	17,498
Other accrued expenses and liabilities	95,795	97,763
	-----	-----
Total current liabilities	265,275	283,334
	-----	-----
LONG-TERM DEBT, less current maturities	303,311	309,218
	-----	-----
DEFERRED INCOME TAXES	59,237	59,237
	-----	-----
OTHER LIABILITIES	5,827	6,206
	-----	-----
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS' EQUITY:		
Preferred Stock, \$.01 par value-		
Authorized, 1,000,000 shares;		
Issued, none at May 31, 1998, and		
February 28, 1998	-	-
Class A Common Stock, \$.01 par value-		
Authorized, 60,000,000 shares;		
Issued, 17,653,316 shares at May 31, 1998,		
and 17,604,784 shares at February 28, 1998	177	176
Class B Convertible Common Stock, \$.01 par value-		
Authorized, 20,000,000 shares;		
Issued, 3,922,701 shares at May 31, 1998,		
and 3,956,183 shares at February 28, 1998	39	40
Additional paid-in capital	232,638	231,687
Retained earnings	233,961	220,346
	-----	-----
	466,815	452,249
	-----	-----
Less-Treasury stock-		
Class A Common Stock, 2,180,625 shares at		
May 31, 1998, and 2,199,320 shares at		
February 28, 1998, at cost	(34,811)	(34,878)
Class B Convertible Common Stock, 625,725 shares		
at May 31, 1998, and February 28, 1998, at cost	(2,207)	(2,207)
	-----	-----
	(37,018)	(37,085)
	-----	-----
Total stockholders' equity	429,797	415,164
	-----	-----
Total liabilities and stockholders' equity	\$ 1,063,447	\$ 1,073,159
	=====	=====

<FN>

The accompanying notes to consolidated financial statements are an integral part of these balance sheets.

</FN>

</TABLE>

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CANANDAIGUA BRANDS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF INCOME  
(in thousands, except per share data)

For the Three Months Ended May 31,	
-----	-----
1998	1997
-----	-----
(unaudited)	(unaudited)

GROSS SALES	\$ 422,869	\$ 411,038
Less - Excise taxes	(109,941)	(105,027)
	-----	-----
Net sales	312,928	306,011
COST OF PRODUCT SOLD	(219,992)	(225,279)
	-----	-----
Gross profit	92,936	80,732
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	(61,332)	(55,225)
	-----	-----
Operating income	31,604	25,507
INTEREST EXPENSE, net	(8,527)	(8,479)
	-----	-----
Income before provision for Federal and state income taxes	23,077	17,028
PROVISION FOR FEDERAL AND STATE INCOME TAXES	(9,462)	(6,982)
	-----	-----
NET INCOME	\$ 13,615	\$ 10,046
	=====	=====
SHARE DATA:		
Earnings per common share:		
Basic	\$ 0.73	\$ 0.54
	=====	=====
Diluted	\$ 0.70	\$ 0.53
	=====	=====
Weighted average common shares outstanding:		
Basic	18,748	18,770
Diluted	19,328	19,045

The accompanying notes to consolidated financial statements are an integral part of these statements.

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<TABLE>

CANANDAIGUA BRANDS, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(in thousands)

<CAPTION>

	For the Three Months Ended May 31,	
	1998	1997
	-----	-----
	(unaudited)	(unaudited)
	<C>	<C>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	\$ 13,615	\$ 10,046
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of property, plant and equipment	6,000	6,411
Amortization of intangible assets	2,508	2,357
Amortization of discount on long-term debt	93	85
Stock-based compensation expense	25	66
Gain on sale of property, plant and equipment	-	(1,031)
Change in operating assets and liabilities:		
Accounts receivable, net	(26,957)	(13,769)
Inventories, net	31,114	36,340
Prepaid expenses and other current assets	4,628	2,791
Accounts payable	(8,035)	(10,101)
Accrued Federal and state excise taxes	3,844	3,971
Other accrued expenses and liabilities	(1,969)	10,494
Other assets and liabilities, net	(2,097)	(491)
	-----	-----
Total adjustments	9,154	37,123
	-----	-----
Net cash provided by operating activities	22,769	47,169
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES:		
Purchases of property, plant and equipment	(5,628)	(6,626)
Purchase of joint venture minority interest	(706)	-
Proceeds from sale of property, plant and equipment	-	5,818
	-----	-----
Net cash used in investing activities	(6,334)	(808)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES:		
Net repayments of notes payable	(11,900)	(35,500)
Principal payments of long-term debt	(6,000)	(10,116)
Proceeds from employee stock purchases	650	204
Exercise of employee stock options	348	273
Purchase of treasury stock	-	(9,233)
Payment of issuance costs of long-term debt	-	(378)

Net cash used in financing activities	(16,902)	(54,750)
NET DECREASE IN CASH AND CASH INVESTMENTS	(467)	(8,389)
CASH AND CASH INVESTMENTS, beginning of period	1,232	10,010
CASH AND CASH INVESTMENTS, end of period	\$ 765	\$ 1,621

<FN>  
The accompanying notes to consolidated financial statements are an integral part of these statements.  
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</TABLE>

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CANANDAIGUA BRANDS, INC. AND SUBSIDIARIES  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
MAY 31, 1998

1) MANAGEMENT'S REPRESENTATIONS:

The condensed consolidated financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission applicable to quarterly reporting on Form 10-Q and reflect, in the opinion of the Company, all adjustments necessary to present fairly the financial information for Canandaigua Brands, Inc. and its subsidiaries. All such adjustments are of a normal recurring nature. Certain information and footnote disclosures normally included in financial statements, prepared in accordance with generally accepted accounting principles, have been condensed or omitted as permitted by such rules and regulations. These consolidated financial statements and related notes should be read in conjunction with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 1998.

2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Certain May 1997 balances have been reclassified to conform with current year presentation.

3) INVENTORIES:

Inventories are valued at the lower of cost (computed in accordance with the last-in, first-out (LIFO) or first-in, first-out (FIFO) methods) or market. Substantially all of the inventories are valued using the LIFO method. Elements of cost include materials, labor and overhead and consist of the following:

	May 31, 1998	February 28, 1998
(in thousands)		
Raw materials and supplies	\$ 14,225	\$ 14,439
Wine and distilled spirits in process	269,108	304,037
Finished case goods	96,102	92,948
	379,435	411,424
Less - LIFO reserve	(16,520)	(17,396)
	\$ 362,915	\$ 394,028

Information related to the FIFO method of inventory valuation may be useful in comparing operating results to those companies not using the LIFO method of inventory valuation. If the FIFO method had been used, reported net income would have been \$0.5 million, or \$0.03 per share on a diluted basis, lower for the three months ended May 31, 1998, and reported net income would have been \$1.4 million, or \$0.07 per share on a diluted basis, higher for the three months ended May 31, 1997.

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4) EARNINGS PER COMMON SHARE:

The Company adopted the provisions of Statement of Financial Accounting Standards No. 128, "Earnings Per Share," (SFAS No. 128) effective February 28, 1998. Basic earnings per common share excludes the effect of common stock equivalents and is computed by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period for Class A Common Stock and Class B Convertible Common Stock. Diluted earnings per common share reflects the potential dilution that could result if securities or other contracts to issue common stock were exercised or converted into common stock. Diluted earnings per common share assumes the exercise of stock options using the treasury stock method and assumes the conversion of convertible securities, if any, using the "if converted" method. Historical earnings per common share have been restated to conform with the provisions of SFAS No. 128.

The computation of basic and diluted earnings per common share is as follows:

	For the Three Months Ended May 31,	
	1998	1997
(in thousands, except per share data)		
Income applicable to common shares	\$ 13,615	\$ 10,046
Weighted average common shares outstanding - basic	18,748	18,770
Stock options	580	275
Weighted average common shares outstanding - diluted	19,328	19,045
EARNINGS PER COMMON SHARE - BASIC	\$ 0.73	\$ 0.54
EARNINGS PER COMMON SHARE - DILUTED	\$ 0.70	\$ 0.53

5) RETIREMENT SAVINGS AND PROFIT SHARING RETIREMENT PLAN:

Effective March 1, 1998, the Company's existing retirement savings and profit sharing retirement plans and the Barton profit sharing and 401(k) plan were merged into the Canandaigua Brands, Inc. 401(k) and Profit Sharing Plan (the Plan). The Plan covers substantially all employees, excluding those employees covered by collective bargaining agreements. The 401(k) portion of the Plan permits eligible employees to defer a portion of their compensation (as defined in the Plan) on a pretax basis. Participants may defer up to 10% of their compensation for the year, subject to limitations of the Plan. The Company makes a matching contribution of 50% of the first 6% of compensation a participant defers. The amount of the Company's contribution under the profit sharing portion of the Plan is in such discretionary amount as the Board of Directors may annually determine, subject to limitations of the Plan.

6) SUMMARIZED FINANCIAL INFORMATION - SUBSIDIARY GUARANTORS:

The subsidiary guarantors are wholly owned and the guarantees are full, unconditional, joint and several obligations of each of the subsidiary guarantors. Summarized financial information for the subsidiary guarantors is set forth below. Separate financial statements for the subsidiary guarantors of

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the Company are not presented because the Company has determined that such financial statements would not be material to investors. The subsidiary guarantors comprise all of the direct and indirect subsidiaries of the Company, other than the nonguarantor subsidiaries which individually, and in the aggregate, are inconsequential. There are no restrictions on the ability of the subsidiary guarantors to transfer funds to the Company in the form of cash dividends or loan repayments; however, except for limited amounts, the subsidiary guarantors may not loan funds to the Company.

The following table presents summarized financial information for subsidiary guarantors in connection with all of the Company's 8.75% Senior Subordinated Notes:

	May 31, 1998	February 28, 1998
(in thousands)		
Balance Sheet Data:		
Current assets	\$ 453,925	\$ 460,618
Noncurrent assets	\$ 395,382	\$ 395,225
Current liabilities	\$ 104,497	\$ 102,207
Noncurrent liabilities	\$ 61,899	\$ 61,784

	For the Three Months Ended May 31,	
	1998	1997
(in thousands)		
Income Statement Data:		
Net sales	\$ 262,578	\$ 261,274
Gross profit	\$ 58,212	\$ 53,332
Income before provision for Federal and state income taxes	\$ 23,045	\$ 21,215
Net income	\$ 13,545	\$ 12,665

7) SUBSEQUENT EVENTS:

INCREASE IN NUMBER OF AUTHORIZED SHARES OF CLASS A COMMON STOCK -

In June 1998, the Company's Board of Directors approved, subject to the approval of the stockholders of the Company, an increase in the number of authorized shares of Class A Common Stock to 120,000,000 shares and the aggregate number of authorized shares of the Company to 141,000,000 shares.

STOCK REPURCHASE AUTHORIZATION -

In June 1998, the Company's Board of Directors authorized the repurchase of up to \$100,000,000 of its Class A Common Stock and Class B Convertible Common Stock. The Company may finance such purchases, which will become treasury shares, through cash generated from operations or through the bank credit agreement.

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BANK CREDIT AGREEMENT AMENDMENT -

In June 1998, the bank credit agreement was amended to, among other things, eliminate the requirement that the Company reduce the outstanding balance of the revolving loan facility to less than \$60,000,000 for thirty consecutive days during the six months ending each August 31.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

INTRODUCTION

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The following discussion and analysis summarizes the significant factors affecting (i) consolidated results of operations of the Company for the three months ended May 31, 1998 ("First Quarter 1999"), compared to the three months ended May 31, 1997 ("First Quarter 1998"), and (ii) financial liquidity and capital resources for First Quarter 1999. This discussion and analysis should be read in conjunction with the Company's consolidated financial statements and notes thereto included herein and in the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 1998.

The Company is a leading producer and marketer of beverage alcohol brands. The Company is principally a producer and supplier of wine and an importer and producer of beer and distilled spirits in the United States. The Company's beverage alcohol brands are marketed in three general categories: wine, beer and distilled spirits.

RESULTS OF OPERATIONS

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FIRST QUARTER 1999 COMPARED TO FIRST QUARTER 1998

NET SALES

The following table sets forth the net sales (in thousands of dollars) and unit volume (in thousands of cases), if applicable, for branded beverage alcohol products and other products and services sold by the Company for First Quarter 1999 and First Quarter 1998.

	First Quarter 1999 Compared to First Quarter 1998					
	Net Sales			Unit Volume		
	1999	1998	%Increase/ (Decrease)	1999	1998	%Increase/ (Decrease)
Wine	\$118,788	\$125,439	(5.3%)	6,140	6,720	(8.6%)
Beer	118,796	97,614	21.7%	9,467	7,748	22.2%
Spirits	51,830	50,362	2.9%	2,606	2,549	2.2%
Other (a)	23,514	32,596	(27.9%)	N/A	N/A	N/A
	\$312,928	\$306,011	2.3%	18,213	17,017	7.0%
	=====	=====	=====	=====	=====	=====

(a) Other consists primarily of nonbranded concentrate sales, contract bottling and other production services and bulk product sales, none of which are sold in case quantities.

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Net sales for First Quarter 1999 increased to \$312.9 million from \$306.0 million for First Quarter 1998, an increase of \$6.9 million, or 2.3%. This increase resulted primarily from (i) \$21.2 million of additional beer sales, largely Mexican beers, and (ii) \$1.5 million of additional spirits sales. These

increases were partially offset by (i) \$9.1 million of lower nonbranded sales, primarily grape juice concentrate sales, and (ii) \$6.7 million of lower wine sales, primarily the result of lower table wine volume. Unit volume for branded beverage alcohol products for First Quarter 1999 increased 7.0% as compared to First Quarter 1998. The unit volume increase was the result of the increased sales of the Company's Mexican beer brands and its spirits brands. These increases were partially offset by lower unit volume of the Company's wine brands, primarily table wine. To address lower wine sales, the Company is implementing various programs, such as addressing noncompetitive consumer prices of its wine products on a market-by-market basis as well as increasing its promotional activities where appropriate.

#### GROSS PROFIT

The Company's gross profit increased to \$92.9 million for First Quarter 1999 from \$80.7 million for First Quarter 1998, an increase of \$12.2 million, or 15.1%. As a percent of net sales, gross profit increased to 29.7% for First Quarter 1999 from 26.4% for First Quarter 1998. The dollar increase in gross profit resulted primarily from cost structure improvements and higher average selling prices related to branded wine sales, and additional beer unit volume, partially offset by lower table wine unit volume and lower nonbranded unit volume, primarily grape juice concentrate.

In general, the preferred method of accounting for inventory valuation is the last-in, first-out method ("LIFO") because, in most circumstances, it results in a better matching of costs and revenues. For comparison purposes to companies using the first-in, first-out method of accounting for inventory valuation ("FIFO") only, gross profit reflected an addition of \$0.9 million and a reduction of \$2.4 million in First Quarter 1999 and First Quarter 1998, respectively, due to the Company's LIFO accounting method.

#### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses increased to \$61.3 million for First Quarter 1999 from \$55.2 million for First Quarter 1998, an increase of \$6.1 million, or 11.1%. The dollar increase in selling, general and administrative expenses resulted principally from higher advertising and promotion costs associated with the increased unit volume of beer and spirits products and the programs implemented to improve the Company's wine sales. Selling, general and administrative expenses as a percent of net sales increased to 19.6% for First Quarter 1999 as compared to 18.0% for First Quarter 1998. The increase in percent of net sales resulted from the programs implemented to improve the Company's wine sales and from a change in the sales mix driven by an increase in net sales of branded products (which have a higher percent of marketing and selling costs relative to sales), and a decrease in net sales of nonbranded products (which have relatively little associated marketing and selling costs).

#### NET INCOME

As a result of the above factors, net income increased to \$13.6 million for First Quarter 1999 from \$10.0 million for First Quarter 1998, an increase of \$3.6 million, or 35.5%.

For financial analysis purposes only, the Company's earnings before interest, taxes, depreciation and amortization ("EBITDA") for First Quarter 1999 were \$40.1 million, an increase of \$5.8 million

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over EBITDA of \$34.3 million for First Quarter 1998. EBITDA should not be construed as an alternative to operating income or net cash flow from operating activities and should not be construed as an indication of operating performance or as a measure of liquidity.

#### FINANCIAL LIQUIDITY AND CAPITAL RESOURCES

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##### GENERAL

The Company's principal use of cash in its operating activities is for purchasing and carrying inventories. The Company's primary source of liquidity has historically been cash flow from operations, except during the annual fall grape harvests when the Company has relied on short-term borrowings. The annual grape crush normally begins in August and runs through October. The Company generally begins purchasing grapes in August with payments for such grapes beginning to come due in September. The Company's short-term borrowings to support such purchases generally reach their highest levels in November or December. Historically, the Company has used cash flow from operating activities to repay its short-term borrowings. The Company will continue to use its short-term borrowings to support its working capital requirements. The Company believes that cash provided by operating activities and its financing activities, primarily short-term borrowings, will provide adequate resources to satisfy its working capital, liquidity and anticipated capital expenditure requirements for both its short-term and long-term capital needs.

## FIRST QUARTER 1999 CASH FLOWS

### OPERATING ACTIVITIES

Net cash provided by operating activities for First Quarter 1999 was \$22.8 million, which resulted from \$22.3 million in net income adjusted for noncash items, plus \$0.5 million representing the net change in operating assets and liabilities. The net change in operating assets and liabilities resulted primarily from a \$31.1 million seasonal decrease in inventory levels, partially offset by a \$27.0 million increase in accounts receivable, principally the result of increased beer sales.

### INVESTING ACTIVITIES AND FINANCING ACTIVITIES

Net cash used in investing activities for First Quarter 1999 was \$6.3 million, which resulted primarily from \$5.6 million of capital expenditures, including \$2.7 million for vineyards.

Net cash used in financing activities for First Quarter 1999 was \$16.9 million, which resulted primarily from net repayments of \$11.9 million of revolving loan borrowings under the Company's bank credit agreement plus principal payments of \$6.0 million of long-term debt.

During June 1998, the Company's Board of Directors authorized the repurchase of up to \$100.0 million of its Class A Common Stock and Class B Common Stock. The repurchase of shares of common stock will be accomplished, from time to time, depending upon market conditions, through open market or privately negotiated transactions. The Company may finance such repurchases through cash generated from operations or through the bank credit agreement. The Company is currently in the process of seeking an increase in its capacity under the bank credit agreement in order to increase its flexibility to make such repurchases. The repurchased shares will become treasury shares and may be used for general corporate purposes. No shares have been repurchased as of June 22, 1998.

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### DEBT

Total debt outstanding as of May 31, 1998, amounted to \$407.4 million, a decrease of \$17.8 million from February 28, 1998, resulting primarily from the net repayments of revolving loan borrowings and principal payments of long-term debt. The ratio of total debt to total capitalization decreased to 48.7% as of May 31, 1998, from 50.6% as of February 28, 1998.

As of May 31, 1998, under its bank credit agreement, the Company had outstanding term loans of \$134.0 million bearing interest at 6.4%, \$80.0 million of revolving loans bearing interest at 6.3%, undrawn revolving letters of credit of \$3.4 million, and \$101.6 million in revolving loans available to be drawn. During June 1998, the bank credit agreement was amended to, among other things, eliminate the requirement that the Company reduce the outstanding balance of the revolving loan facility to less than \$60,000,000 for thirty consecutive days during the six months ending each August 31.

As of May 31, 1998, the Company had outstanding \$195.0 million aggregate principal amount of 8 3/4% Senior Subordinated Notes due December 2003. The notes are unsecured and subordinated to the prior payment in full of all senior indebtedness of the Company, which includes the bank credit agreement. The notes are guaranteed, on a senior subordinated basis, by substantially all of the Company's operating subsidiaries.

## PART II - OTHER INFORMATION

### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) See Index to Exhibits located on Page 15 of this Report.
- (b) No Reports on Form 8-K were filed with the Securities and Exchange Commission during the quarter ended May 31, 1998.

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### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CANANDAIGUA BRANDS, INC.

Dated: June 22, 1998

By: /s/ Thomas F. Howe  
-----



Thomas F. Howe, Vice President,  
Corporate Reporting and Controller

Dated: June 22, 1998

By: /s/ Thomas S. Summer  
-----  
Thomas S. Summer, Senior Vice  
President and Chief Financial  
Officer (Principal Financial Officer  
and Principal Accounting Officer)

SUBSIDIARIES

BATAVIA WINE CELLARS, INC.

Dated: June 22, 1998

By: /s/ Thomas F. Howe  
-----  
Thomas F. Howe, Controller

Dated: June 22, 1998

By: /s/ Thomas S. Summer  
-----  
Thomas S. Summer, Treasurer  
(Principal Financial Officer and  
Principal Accounting Officer)

CANANDAIGUA WINE COMPANY, INC.

Dated: June 22, 1998

By: /s/ Thomas F. Howe  
-----  
Thomas F. Howe, Controller

Dated: June 22, 1998

By: /s/ Thomas S. Summer  
-----  
Thomas S. Summer, Treasurer  
(Principal Financial Officer and  
Principal Accounting Officer)

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CANANDAIGUA EUROPE LIMITED

Dated: June 22, 1998

By: /s/ Thomas F. Howe  
-----  
Thomas F. Howe, Controller

Dated: June 22, 1998

By: /s/ Thomas S. Summer  
-----  
Thomas S. Summer, Treasurer  
(Principal Financial Officer and  
Principal Accounting Officer)

ROBERTS TRADING CORP.

Dated: June 22, 1998

By: /s/ Thomas F. Howe  
-----  
Thomas F. Howe, Controller

Dated: June 22, 1998

By: /s/ Thomas S. Summer  
-----  
Thomas S. Summer, Treasurer  
(Principal Financial Officer and  
Principal Accounting Officer)

BARTON INCORPORATED

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----  
Alexander L. Berk, President and  
Chief Operating Officer

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

BARTON BRANDS, LTD.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----  
Alexander L. Berk, Executive  
Vice President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

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BARTON BEERS, LTD.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----  
Alexander L. Berk, Executive Vice  
President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

BARTON BRANDS OF CALIFORNIA, INC.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----  
Alexander L. Berk, President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

BARTON BRANDS OF GEORGIA, INC.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----  
Alexander L. Berk, President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

BARTON DISTILLERS IMPORT CORP.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----  
Alexander L. Berk, President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

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BARTON FINANCIAL CORPORATION

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----  
Raymond E. Powers, President and  
Secretary

Dated: June 22, 1998

By: /s/ Charles T. Schlau

-----  
Charles T. Schlau, Treasurer  
(Principal Financial Officer and  
Principal Accounting Officer)

STEVENS POINT BEVERAGE CO.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----

Alexander L. Berk, Executive Vice  
President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----

Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

MONARCH IMPORT COMPANY

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----

Alexander L. Berk, President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----

Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

THE VIKING DISTILLERY, INC.

Dated: June 22, 1998

By: /s/ Alexander L. Berk  
-----

Alexander L. Berk, President

Dated: June 22, 1998

By: /s/ Raymond E. Powers  
-----

Raymond E. Powers, Executive Vice  
President, Treasurer and Assistant  
Secretary (Principal Financial  
Officer and Principal Accounting  
Officer)

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INDEX TO EXHIBITS

(2) PLAN OF ACQUISITION, REORGANIZATION, ARRANGEMENT, LIQUIDATION OR  
SUCCESSION.

Not applicable.

(3) ARTICLES OF INCORPORATION AND BY-LAWS.

3.1(a) Certificate of Amendment of the Certificate of Incorporation of the  
Company (filed as Exhibit 3.1(a) to the Company's Quarterly Report on  
Form 10-Q for the fiscal quarter ended August 31, 1997 and incorporated  
herein by reference).

3.1(b) Restated Certificate of Incorporation of the Company (filed as Exhibit  
3.1 to the Company's Transition Report on Form 10-K for the Transition  
Period from September 1, 1995 to February 29, 1996 and incorporated  
herein by reference).

3.2 Amended and Restated By-Laws of the Company (filed as Exhibit 3.2 to the  
Company's Quarterly Report on Form 10-Q for the fiscal quarter ended  
August 31, 1997 and incorporated herein by reference).

(4) INSTRUMENTS DEFINING THE RIGHTS OF SECURITY HOLDERS, INCLUDING  
INDENTURES.

4.1 Indenture dated as of December 27, 1993 among the Company, its  
Subsidiaries and The Chase Manhattan Bank (as successor to Chemical Bank)  
(filed as Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q for  
the fiscal quarter ended November 30, 1993 and incorporated herein by  
reference).

- 4.2 First Supplemental Indenture dated as of August 3, 1994 among the Company, Canandaigua West, Inc. and The Chase Manhattan Bank (as successor to Chemical Bank) (filed as Exhibit 4.5 to the Company's Registration Statement on Form S-8 (Registration No. 33-56557) and incorporated herein by reference).
- 4.3 Second Supplemental Indenture dated August 25, 1995, among the Company, V Acquisition Corp. (a subsidiary of the Company now known as The Viking Distillery, Inc.) and The Chase Manhattan Bank (as successor to Chemical Bank) (filed as Exhibit 4.5 to the Company's Annual Report on Form 10-K for the fiscal year ended August 31, 1995 and incorporated herein by reference).
- 4.4 Third Supplemental Indenture dated as of December 19, 1997 among the Company, Canandaigua Europe Limited, Roberts Trading Corp. and The Chase Manhattan Bank (filed as Exhibit 4.4 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 1998 and incorporated herein by reference).
- 4.5 Indenture with respect to the 8 3/4% Series C Senior Subordinated Notes Due 2003 dated as of October 29, 1996 among the Company, its Subsidiaries and Harris Trust and Savings Bank (filed as Exhibit 4.2 to the Company's Registration Statement on Form S-4 (Registration No. 333-17673) and incorporated herein by reference).

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- 4.6 First Supplemental Indenture dated as of December 19, 1997 among the Company, Canandaigua Europe Limited, Roberts Trading Corp. and Harris Trust and Savings Bank (filed as Exhibit 4.6 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 1998 and incorporated herein by reference).
- 4.7 Credit Agreement between the Company, its principal operating subsidiaries, and certain banks for which The Chase Manhattan Bank acts as Administrative Agent, dated as of December 19, 1997 (filed as Exhibit 4.7 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 1998 and incorporated herein by reference).
- (10) MATERIAL CONTRACTS.  
Not applicable.
- (11) STATEMENT RE COMPUTATION OF PER SHARE EARNINGS.  
Computation of per share earnings (filed herewith).
- (15) LETTER RE UNAUDITED INTERIM FINANCIAL INFORMATION.  
Not applicable.
- (18) LETTER RE CHANGE IN ACCOUNTING PRINCIPLES.  
Not applicable.
- (19) REPORT FURNISHED TO SECURITY HOLDERS.  
Not applicable.
- (22) PUBLISHED REPORT REGARDING MATTERS SUBMITTED TO A VOTE OF SECURITY HOLDERS.  
Not applicable.
- (23) CONSENTS OF EXPERTS AND COUNSEL.  
Not applicable.
- (24) POWER OF ATTORNEY.  
Not applicable.
- (27) FINANCIAL DATA SCHEDULE.  
Financial Data Schedule (filed herewith).
- (99) ADDITIONAL EXHIBITS.  
Not applicable.

## EXHIBIT 11

CANANDAIGUA BRANDS, INC. AND SUBSIDIARIES  
 COMPUTATION OF EARNINGS PER COMMON SHARE  
 (in thousands, except per share data)

	For the Three Months Ended May 31,			
	1998		1997	
	Basic	Diluted	Basic	Diluted
Income applicable to common shares	\$13,615	\$13,615	\$10,046	\$10,046
Adjustments	--	--	--	--
Income applicable to common shares	\$13,615	\$13,615	\$10,046	\$10,046
Shares:				
Weighted average common shares outstanding	18,748	18,748	18,770	18,770
Adjustments:				
Stock options	--	580	--	275
Adjusted weighted average common shares outstanding	18,748	19,328	18,770	19,045
Earnings per common share	\$ 0.73	\$ 0.70	\$ 0.54	\$ 0.53

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This schedule contains summary financial information extracted from the Company's May 31, 1998 Form 10-Q and is qualified in its entirety by reference to such financial statements.

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