#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

## **FORM 10-Q**

(Mark One)

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended <u>August 31, 2015</u>

OR

 $\hfill\square$  TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

**Commission File Number 001-08495** 



## **CONSTELLATION BRANDS, INC.**

(Exact name of registrant as specified in its charter)

<u>Delaware</u> (State or other jurisdiction of incorporation or organization) <u>16-0716709</u> (I.R.S. Employer

Identification No.)

207 High Point Drive, Building 100, Victor, New York

(Address of principal executive offices)

14564 (Zip Code)

(585) 678-7100

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🗷 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	×		Accelerated filer	
Non-accelerated filer	D (Do no	ot check if a smaller reporting company)	Smaller reporting company	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes 🗆 No 🗷

The number of shares outstanding with respect to each of the classes of common stock of Constellation Brands, Inc., as of September 30, 2015, is set forth below:

Class	Number of Shares Outstanding
Class A Common Stock, par value \$.01 per share	173,148,322
Class B Common Stock, par value \$.01 per share	23,360,754
Class 1 Common Stock, par value \$.01 per share	None

#### **TABLE OF CONTENTS**

PART I – FINANCIAL INFORMATION	
Item 1. Financial Statements	1
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>26</u>
Item 3. Quantitative and Qualitative Disclosures About Market Risk	<u>40</u>
Item 4. Controls and Procedures	<u>41</u>
PART II – OTHER INFORMATION	
Item 4. Mine Safety Disclosures	<u>42</u>
Item 6. Exhibits	<u>42</u>
<u>SIGNATURES</u>	<u>43</u>
INDEX TO EXHIBITS	<u>44</u>

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the Company's control, that could cause actual results to differ materially from those set forth in, or implied by, such forward-looking statements. For further information regarding such forward-looking statements, risks and uncertainties, please see "Information Regarding Forward-Looking Statements" under Part I – Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Unless the context otherwise requires, the terms "Company," "CBI," "we," "our," or "us" refer to Constellation Brands, Inc. and its subsidiaries. Unless otherwise defined herein, refer to the Notes to Consolidated Financial Statements under Item 1 of this Quarterly Report on Form 10-Q for the definition of capitalized terms used herein.

## PART I – FINANCIAL INFORMATION

# Item 1. Financial

Statements.

## CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in millions, except share and per share data) (unaudited)

	4	August 31, 2015	F	ebruary 28, 2015
ASSETS				
Current assets:				
Cash and cash equivalents	\$	329.7	\$	110.1
Accounts receivable		723.5		598.9
Inventories		1,777.1		1,827.2
Prepaid expenses and other		301.2		374.6
Total current assets		3,131.5		2,910.8
Property, plant and equipment		2,773.3		2,681.6
Goodwill		6,416.8		6,208.2
Intangible assets		3,188.7		3,181.0
Other assets		163.1		162.9
Total assets	\$	15,673.4	\$	15,144.5
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Notes payable to banks	\$	29.3	\$	52.4
Current maturities of long-term debt		156.1		158.1
Accounts payable		373.3		285.8
Accrued excise taxes		26.9		28.7
Other accrued expenses and liabilities		626.6		605.7
Total current liabilities		1,212.2		1,130.7
Long-term debt, less current maturities		7,238.2		7,137.5
Deferred income taxes		894.4		818.9
Other liabilities		163.6		176.1
Total liabilities		9,508.4		9,263.2
Commitments and contingencies				,
CBI stockholders' equity:				
Class A Common Stock, \$.01 par value- Authorized, 322,000,000 shares; Issued, 252,083,716 shares and 250,839,359 shares, respectively		2.5		2.5
Class B Convertible Common Stock, \$.01 par value- Authorized, 30,000,000 shares; Issued, 28,366,554 shares and 28,389,608 shares, respectively		0.3		0.3
Additional paid-in capital		2,369.3		2,269.8
Retained earnings		5,698.5		5,277.5
Accumulated other comprehensive loss		(370.2)		(130.9)
		7,700.4		7,419.2
Less: Treasury stock –				
Class A Common Stock, at cost, 79,254,408 shares and 79,681,859 shares, respectively		(1,635.4)		(1,646.3)
Class B Convertible Common Stock, at cost, 5,005,800 shares		(2.2)		(2.2)
		(1,637.6)		(1,648.5)
Total CBI stockholders' equity		6,062.8		5,770.7
Noncontrolling interests		102.2		110.6
Total stockholders' equity		6,165.0		5,881.3
Total liabilities and stockholders' equity	\$	15,673.4	\$	15,144.5

The accompanying notes are an integral part of these statements.

## CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (in millions, except per share data) (unaudited)

	For the Six Months Ended August 31,				For the Three Months Ended August 31,			
		2015		2014		2015		2014
Sales	\$	3,710.9	\$	3,457.1	\$	1,912.9	\$	1,770.0
Less – excise taxes		(346.2)		(327.0)		(179.5)		(165.9)
Net sales		3,364.7		3,130.1		1,733.4		1,604.1
Cost of product sold		(1,852.0)	_	(1,788.0)		(957.8)		(932.1)
Gross profit		1,512.7		1,342.1		775.6		672.0
Selling, general and administrative expenses		(606.0)	_	(571.2)		(296.2)		(293.3)
Operating income		906.7		770.9		479.4		378.7
Equity in earnings (losses) of equity method investees		1.2		(0.1)		0.2		(0.6)
Interest expense		(154.8)		(171.4)		(77.3)		(85.0)
Loss on write-off of financing costs		(1.1)		(4.4)		(1.1)		(4.4)
Income before income taxes		752.0		595.0		401.2		288.7
Provision for income taxes		(207.7)	_	(192.5)		(97.1)		(92.9)
Net income		544.3		402.5		304.1		195.8
Net income attributable to noncontrolling interests		(3.3)		_		(1.7)		—
Net income attributable to CBI	\$	541.0	\$	402.5	\$	302.4	\$	195.8
Comprehensive income	\$	293.3	\$	421.3	\$	109.8	\$	167.2
Comprehensive loss attributable to noncontrolling interests		8.4		_		7.2		_
Comprehensive income attributable to CBI	\$	301.7	\$	421.3	\$	117.0	\$	167.2
Net income per common share attributable to CBI:								
Basic - Class A Common Stock	\$	2.80	\$	2.12	\$	1.56	\$	1.03
Basic – Class B Convertible Common Stock	\$	2.54	\$	1.93	\$	1.42	\$	0.93
Diluted – Class A Common Stock	\$	2.67	\$	2.01	\$	1.49	\$	0.98
Diluted – Class B Convertible Common Stock	\$	2.47	\$	1.84	\$	1.38	\$	0.90
Weighted average common shares outstanding:								
Basic – Class A Common Stock		171.805		168.663		172.239		169.158
Basic – Class B Convertible Common Stock		23.370		23.408		23.364		23.401
Diluted – Class A Common Stock		202.984		200.579		203.110		200.800
Diluted – Class B Convertible Common Stock		23.370		23.408		23.364		23.401
Cash dividends declared per common share:								
Class A Common Stock	\$	0.62	\$	_	\$	0.31	\$	
Class B Convertible Common Stock	\$	0.56	\$	_	\$	0.28	\$	_

The accompanying notes are an integral part of these statements.

#### CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions) (unaudited)

(unaddrod)	For the	For the Six Months		
		August		
	2015		2014	
Cash flows from operating activities:				
Net income	\$ 544.3	\$	402.5	
Adjustments to reconcile net income to net cash provided by operating activities:				
Deferred tax provision	94.0		67.6	
Depreciation	88.7		78.3	
Stock-based compensation	26.0		27.9	
Amortization of intangible assets	22.7		24.7	
Amortization of deferred financing costs	6.2		5.8	
Noncash portion of loss on write-off of financing costs	1.1		3.3	
Change in operating assets and liabilities, net of effects from purchase of business:				
Accounts receivable	(128.9	)	(31.3)	
Inventories	63.6		(34.3)	
Prepaid expenses and other current assets	44.7		(30.7)	
Accounts payable	94.1		107.1	
Accrued excise taxes	(1.4	)	1.8	
Other accrued expenses and liabilities	(22.5	)	59.8	
Other	(29.5	)	(14.4)	
Total adjustments	258.8		265.6	
Net cash provided by operating activities	803.1		668.1	
Cash flows from investing activities:				
Purchase of business	(317.9	)	—	
Purchases of property, plant and equipment	(294.8	)	(308.2)	
Other investing activities	3.7		2.0	
Net cash used in investing activities	(609.0	)	(306.2)	
Cash flows from financing activities:				
Proceeds from issuance of long-term debt	200.0		_	
Excess tax benefits from stock-based payment awards	89.7		64.0	
Proceeds from shares issued under equity compensation plans	33.2		22.1	
Dividends paid	(119.8	)	_	
Principal payments of long-term debt	(109.3	)	(34.4)	
Payments of minimum tax withholdings on stock-based payment awards	(38.4	)	(28.4)	
Net proceeds from (repayments of) notes payable	(18.5	)	197.0	
Payments of financing costs of long-term debt	(7.6	)	(2.0)	
Payment of delayed purchase price arrangement			(543.3)	
Net cash provided by (used in) financing activities	29.3		(325.0)	
Effect of exchange rate changes on cash and cash equivalents	(3.8	)	3.5	
Net increase in cash and cash equivalents	219.6		40.4	
Cash and cash equivalents, beginning of period	110.1		63.9	
Cash and cash equivalents, end of period	\$ 329.7	\$	104.3	

## CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in millions) (unaudited)

	For the Six Months Ended August 31,		
	2015		
Supplemental disclosures of noncash investing and financing activities:			
Purchase of business			
Fair value of assets acquired	\$ 332.8 \$	—	
Liabilities assumed	(16.6)	—	
Net assets acquired	 316.2	_	
Plus - payment of purchase price adjustments	1.7	—	
Cash paid for purchase of business	\$ 317.9 \$	_	

The accompanying notes are an integral part of these statements.

#### CONSTELLATION BRANDS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AUGUST 31, 2015 (unaudited)

## 1. BASIS OF PRESENTATION:

Unless the context otherwise requires, the terms "Company," "CBI," "we," "our," or "us" refer to Constellation Brands, Inc. and its subsidiaries. We have prepared the consolidated financial statements included herein, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission applicable to quarterly reporting on Form 10-Q and reflect, in our opinion, all adjustments necessary to present fairly our financial information. All such adjustments are of a normal recurring nature. Certain information and footnote disclosures normally included in financial statements, prepared in accordance with generally accepted accounting principles, have been condensed or omitted as permitted by such rules and regulations. These consolidated financial statements and related notes should be read in conjunction with the consolidated financial statements and related notes included in our Annual Report on Form 10-K for the fiscal year ended February 28, 2015 (the "2015 Annual Report"). Results of operations for interim periods are not necessarily indicative of annual results.

## 2. INVENTORIES:

Inventories are stated at the lower of cost (computed in accordance with the first-in, first-out method) or market. Elements of cost include materials, labor and overhead and consist of the following:

	Augu 20		F	February 28, 2015
(in millions)				
Raw materials and supplies	\$	94.3	\$	106.0
In-process inventories		1,144.0		1,244.0
Finished case goods		538.8		477.2
	\$	1,777.1	\$	1,827.2

## 3. DERIVATIVE INSTRUMENTS:

#### Overview –

Our risk management and derivative accounting policies are presented in Notes 1 and 6 of our consolidated financial statements included in our 2015 Annual Report and have not changed significantly for the six months and three months ended August 31, 2015.

The aggregate notional value of outstanding derivative instruments is as follows:

	А	August 31, 2015		February 28, 2015
(in millions)				
Derivative instruments designated as hedging instruments				
Foreign currency contracts	\$	679.2	\$	454.8
Interest rate swap contracts	\$	500.0	\$	500.0
Derivative instruments not designated as hedging instruments				
Foreign currency contracts	\$	894.3	\$	1,548.5
Commodity derivative contracts	\$	214.5	\$	190.8
Interest rate swap contracts	\$	1,000.0	\$	1,000.0



#### Credit risk –

We are exposed to credit-related losses if the counterparties to our derivative contracts default. This credit risk is limited to the fair value of the derivative contracts. To manage this risk, we contract only with major financial institutions that have earned investment-grade credit ratings and with whom we have standard International Swaps and Derivatives Association agreements which allow for net settlement of the derivative contracts. We have also established counterparty credit guidelines that are regularly monitored. Because of these safeguards, we believe the risk of loss from counterparty default to be immaterial.

In addition, our derivative instruments are not subject to credit rating contingencies or collateral requirements. As of August 31, 2015, the estimated fair value of derivative instruments in a net liability position due to counterparties was \$105.9 million. If we were required to settle the net liability position under these derivative instruments on August 31, 2015, we would have had sufficient availability under our available liquidity on hand to satisfy this obligation.

## Results of period derivative activity -

The estimated fair value and location of our derivative instruments on our balance sheets are as follows (see Note 4):

	Assets				Liabilities		
		gust 31, 2015	February 28, 2015			gust 31, 2015	 February 28, 2015
(in millions)							
Derivative instruments designated	as hedging in	struments					
Foreign currency contracts:							
Prepaid expenses and other	\$	5.2	\$ 5.3	Other accrued expenses and liabilities	\$	39.8	\$ 23.1
Other assets	\$	1.2	\$ 2.0	Other liabilities	\$	24.5	\$ 9.5
Interest rate swap contracts:							
Other assets	\$	—	\$ 0.2	Other accrued expenses and liabilities	\$	2.4	\$ 2.7
Derivative instruments not designation	ted as hedgin	g instruments					
Foreign currency contracts:							
Prepaid expenses and other	\$	4.5	\$ 27.3	Other accrued expenses and liabilities	\$	7.0	\$ 26.4
Commodity derivative contracts:							
Prepaid expenses and other	\$	0.2	\$ 0.5	Other accrued expenses and liabilities	\$	21.0	\$ 18.0
Other assets	\$	0.4	\$ 0.2	Other liabilities	\$	10.4	\$ 9.4
Interest rate swap contracts:							
Prepaid expenses and other	\$	3.0	\$ 3.3	Other accrued expenses and liabilities	\$	15.3	\$ 15.6
				Other liabilities	\$	_	\$ 4.9

The effect of our derivative instruments designated in cash flow hedging relationships on our results of operations, as well as Other Comprehensive Income ("OCI"), net of income tax effect, is as follows:

Derivative Instruments in Designated Cash Flow Hedging Relationships		Net Gain (Loss) Recognized in OCI (Effective portion)	Location of Net Gain (Loss) Reclassified from AOCI to Income (Effective portion)	Re fro	Net ain (Loss) eclassified m AOCI to Income Effective portion)
(in millions)					
For the Six Months Ended August 31, 2015					
Foreign currency contracts	\$	(34.9)	Sales	\$	0.9
<b>.</b>		(1.0.)	Cost of product sold		(7.8)
Interest rate swap contracts	<u></u>	(1.0)	Interest expense	<u></u>	(4.2)
	\$	(35.9)		\$	(11.1)
For the Six Months Ended August 31, 2014					
Foreign currency contracts	\$	5.0	Sales	\$	4.2
			Cost of product sold		0.5
Interest rate swap contracts		(0.2)	Interest expense		(4.2)
	\$	4.8		\$	0.5
For the Three Months Ended August 31, 2015					
Foreign currency contracts	\$	(28.0)	Sales	\$	0.3
			Cost of product sold		(4.3)
Interest rate swap contracts		(0.3)	Interest expense		(2.1)
	\$	(28.3)		\$	(6.1)
For the Three Months Ended August 31, 2014					
Foreign currency contracts	\$	(5.3)	Sales	\$	3.0
	<u> </u>	(010)	Cost of product sold	Ψ	0.2
Interest rate swap contracts			•		
		0.3	Interest expense		(2.2)
	\$	(5.0)		\$	1.0
Derivative Instruments in Designated Cash Flow Hedging Relationships (in millions)			Location of Net Gain (Loss) Recognized in Income (Ineffective portion)	R i (I	Net ain (Loss) ecognized n Income neffective portion)
For the Six Months Ended August 31, 2015					
Foreign currency contracts		Sell	ing, general and administrative expenses	\$	(0.1)
		501	ing, general and daministrative expenses	Ŷ	(011)
For the Six Months Ended August 31, 2014					
Foreign currency contracts		Sell	ing, general and administrative expenses	\$	0.2
For the Three Months Ended August 31, 2015					
Foreign currency contracts		Sell	ing, general and administrative expenses	\$	_
			•		
For the Three Months Ended August 31, 2014					
Foreign currency contracts		Sell	ing, general and administrative expenses	\$	0.3
		Sen	6, 6. The second s	÷	0.5

We expect \$33.2 million of net losses, net of income tax effect, to be reclassified from accumulated other comprehensive income (loss) ("AOCI") to our results of operations within the next 12 months.

The effect of our undesignated derivative instruments on our results of operations is as follows:

Derivative Instruments Not Designated as Hedging Instruments	Location of Net Loss Recognized in Income	Re	let Loss cognized Income
(in millions)			
For the Six Months Ended August 31, 2015			
Commodity derivative contracts	Cost of product sold	\$	(16.4)
Foreign currency contracts	Selling, general and administrative expenses		(15.1)
		\$	(31.5)
For the Six Months Ended August 31, 2014			
Commodity derivative contracts	Cost of product sold	\$	(2.7)
Foreign currency contracts	Selling, general and administrative expenses		(7.1)
		\$	(9.8)
For the Three Months Ended August 31, 2015			
Commodity derivative contracts	Cost of product sold	\$	(11.2)
Foreign currency contracts	Selling, general and administrative expenses		(11.0)
		\$	(22.2)
For the Three Months Ended August 31, 2014			
Commodity derivative contracts	Cost of product sold	\$	(2.9)
Foreign currency contracts	Selling, general and administrative expenses		(1.4)
		\$	(4.3)

### 4. FAIR VALUE OF FINANCIAL INSTRUMENTS:

Authoritative guidance establishes a framework for measuring fair value and requires disclosures about fair value measurements for financial instruments. This guidance emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and states that a fair value measurement should be determined based on assumptions that market participants would use in pricing an asset or liability. It establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available. The hierarchy includes three levels:

- Level 1 inputs are quoted prices in active markets for identical assets or liabilities;
- Level 2 inputs include data points that are observable such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical assets or similar assets or liabilities in markets that are not active, and inputs (other than quoted prices) such as interest rates and yield curves that are observable for the asset and liability, either directly or indirectly; and
- Level 3 inputs are unobservable data points for the asset or liability, and include situations where there is little, if any, market activity for the asset or liability.

The methods and assumptions we use to estimate the fair value for each class of our financial instruments are presented in Notes 1 and 7 of our consolidated financial statements included in our 2015 Annual Report and have not changed significantly for the six months and three months ended August 31, 2015. The carrying amounts of certain of our financial instruments, including cash and cash equivalents, accounts receivable, accounts payable and notes payable to banks, approximate fair value as of August 31, 2015, and February 28, 2015, due to the relatively short maturity of these instruments. As of August 31, 2015, the carrying amount of long-term debt, including the current portion, was \$7,394.3 million, compared with an estimated fair value of \$7,196.7 million. As of February 28, 2015, the carrying amount of long-term debt, including the current portion, was \$7,295.6 million, compared with an estimated fair value of \$7,378.6 million.

The following table presents our financial assets and liabilities measured at estimated fair value on a recurring basis.

		Fa	ir Va	llue Measurements U	Jsing			
	Pi A M	Quoted rices in Active farkets evel 1)		Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)			Total
(in millions)								
August 31, 2015								
Assets:								
Foreign currency contracts	\$	—	\$	10.9	\$	—	\$	10.9
Commodity derivative contracts	\$	_	\$	0.6	\$	—	\$	0.6
Interest rate swap contracts	\$	—	\$	3.0	\$	—	\$	3.0
Available-for-sale ("AFS") debt securities	\$	_	\$	—	\$	7.4	\$	7.4
Liabilities:								
Foreign currency contracts	\$	_	\$	71.3	\$	—	\$	71.3
Commodity derivative contracts	\$	—	\$	31.4	\$	—	\$	31.4
Interest rate swap contracts	\$		\$	17.7	\$	_	\$	17.7
February 28, 2015								
Assets:								
Foreign currency contracts	\$	—	\$	34.6	\$	—	\$	34.6
Commodity derivative contracts	\$	_	\$	0.7	\$	—	\$	0.7
Interest rate swap contracts	\$	—	\$	3.5	\$	—	\$	3.5
AFS debt securities	\$		\$		\$	7.8	\$	7.8
Liabilities:								
Foreign currency contracts	\$	—	\$	59.0	\$	—	\$	59.0
Commodity derivative contracts	\$	—	\$	27.4	\$	—	\$	27.4
Interest rate swap contracts	\$	_	\$	23.2	\$	—	\$	23.2

Our foreign currency contracts consist of foreign currency forward and option contracts which are valued using market-based inputs, obtained from independent pricing services, into valuation models. These valuation models require various inputs, including contractual terms, market foreign exchange prices, interest-rate yield curves and currency volatilities. Commodity derivative fair values are based on quotes from respective counterparties. Quotes are corroborated by using market data. Interest rate swap fair values are based on quotes from respective counterparties. Quotes are corroborated by using discounted cash flow calculations based upon forward interest-rate yield curves, which are obtained from independent pricing services. AFS debt securities are valued using market-based inputs into discounted cash flow models.

## 5. GOODWILL:

The changes in the carrying amount of goodwill are as follows:

	Beer		Wine and Spirits		Consolidated
(in millions)					
Balance, February 28, 2014	\$	3,714.6	\$	2,432.2	\$ 6,146.8
Purchase accounting allocations <sup>(1)</sup>		66.7		34.0	100.7
Foreign currency translation adjustments		(5.1)		(34.2)	(39.3)
Balance, February 28, 2015		3,776.2		2,432.0	 6,208.2
Purchase accounting allocations <sup>(2)</sup>		—		239.8	239.8
Foreign currency translation adjustments		(4.9)		(26.3)	(31.2)
Balance, August 31, 2015	\$	3,771.3	\$	2,645.5	\$ 6,416.8

(1) Purchase accounting allocations associated with acquisitions of a glass production plant (Beer) and a super-premium tequila brand (Wine and Spirits).

(2) Preliminary purchase accounting allocations associated with the acquisition of Meiomi (as defined below).

As of August 31, 2015, and February 28, 2015, we have accumulated impairment losses of \$220.0 million and \$231.0 million, respectively, within our Wine and Spirits segment.

## Meiomi –

In August 2015, we acquired the Meiomi wine business, consisting primarily of the Meiomi trademark, related inventories and certain grape supply contracts ("Meiomi"). The results of operations of Meiomi are reported in the Wine and Spirits segment and are included in our consolidated results of operations from the date of acquisition.

## 6. INTANGIBLE ASSETS:

The major components of intangible assets are as follows:

		August	31, 20	015		015		
		Gross Carrying Amount		Net Carrying Amount		Gross Carrying Amount		Net Carrying Amount
(in millions)								
Amortizable intangible assets	<u>_</u>	100.0	<i>•</i>	(1.0	<b>•</b>	100.0	•	(2.2
Customer relationships	\$	100.8	\$	61.0	\$	100.9	\$	63.3
Favorable interim supply agreement		68.3		16.0		68.3		33.9
Other		21.5		4.1		21.0		5.5
Total	\$	190.6		81.1	\$	190.2		102.7
Nonamortizable intangible assets								
Trademarks				3,103.4				3,073.9
Other				4.2				4.4
Total				3,107.6				3,078.3
Total intangible assets			\$	3,188.7			\$	3,181.0

We did not incur costs to renew or extend the term of acquired intangible assets for the six months and three months ended August 31, 2015, and August 31, 2014. Net carrying amount represents the gross carrying value net of accumulated amortization. Amortization expense for intangible assets was \$22.7 million and \$24.7 million for the six months ended August 31, 2015, and August 31, 2014, respectively, and \$11.0 million and \$14.2 million for

#### Table of Contents

the three months ended August 31, 2015, and August 31, 2014, respectively. Estimated amortization expense for the remaining six months of fiscal 2016 and for each of the five succeeding fiscal years and thereafter is as follows:

(in millions)	
2016	\$ 17.3
2017	\$ 10.5
2018	\$ 5.6
2019	\$ 5.6
2020	\$ 5.5
2021	\$ 5.4
Thereafter	\$ 31.2

## 7. BORROWINGS:

## Borrowings consist of the following:

			February 28, 2015		
		Current	Long-term	Total	 Total
(in millions)					
Notes payable to banks					
Senior Credit Facility – Revolving Credit Loans	\$	—	\$ —	\$ _	\$ —
Other		29.3	—	29.3	52.4
	\$	29.3	\$ —	\$ 29.3	\$ 52.4
	-				
Long-term debt					
Senior Credit Facility – Term Loans	\$	137.5	\$ 2,806.1	\$ 2,943.6	\$ 2,792.1
Senior Notes		—	4,349.1	4,349.1	4,348.6
Other		18.6	 83.0	 101.6	 154.9
	\$	156.1	\$ 7,238.2	\$ 7,394.3	\$ 7,295.6

#### Senior credit facility –

On July 16, 2015, the Company, CIH International S.à r.l., an indirect wholly-owned subsidiary of ours ("CIH" and together with the Company, the "Borrowers"), Bank of America, N.A., as administrative agent (the "Administrative Agent"), and certain lenders (all such parties other than either of the Borrowers and the Administrative Agent are collectively referred to as the "Lenders") entered into Amendment No. 2 (the "Amendment") to our then-existing senior credit facility (as amended, the "2015 Credit Agreement"). The Amendment was entered into primarily for (i) the creation of a new \$1.27 billion U.S. Term A loan facility into which the existing U.S. Term A and Term A-2 loan facilities have been combined and increased by \$200.0 million, (ii) the refinance of the existing U.S. Term A-1 loan facility and extension of its maturity to July 16, 2021, (iii) the creation of a new \$1.43 billion European Term A loan facility into which the existing European Term A and Term B-1 loan facilities have been combined, (iv) the extension of the maturity date of all tranches, other than the new U.S. Term A-1 loan facility, to July 16, 2020, and (v) the increase of the revolving credit facility by \$300.0 million to \$1.15 billion. The 2015 Credit Agreement was used to refinance the outstanding obligations under our then-existing senior credit facility, with the incremental \$200.0 million of borrowings under the new U.S. Term A loan facility used to finance a portion of the purchase price for the acquisition of Meiomi.

The Amendment also modified certain of our financial and other covenants, and provides for the automatic revision of certain covenants (including financial covenants) and the suspension of the Incremental Cap (as defined below) and the collateral requirements under the 2015 Credit Agreement if we receive an Investment Grade Rating (as defined in the 2015 Credit Agreement) on our corporate ratings from each of S&P and Moody's, and no default or event of default has occurred or is continuing (a "Covenant Suspension Period"). A Covenant Suspension Period will continue until such time as any of our corporate ratings cease to be an Investment Grade Rating.

The 2015 Credit Agreement provides for aggregate credit facilities of \$4,093.6 million, consisting of the following:

	 Amount	Maturity
(in millions)		
Revolving Credit Facility (1)(2)	\$ 1,150.0	July 16, 2020
U.S. Term A Facility <sup>(1)(3)</sup>	1,271.6	July 16, 2020
U.S. Term A-1 Facility <sup>(1)(3)</sup>	241.9	July 16, 2021
European Term A Facility <sup>(1)(3)</sup>	1,430.1	July 16, 2020
	\$ 4,093.6	

(1) Contractual interest rate varies based on our debt ratio (as defined in the 2015 Credit Agreement) and is a function of LIBOR plus a margin, or the base rate plus a margin.

- (2) Provides for credit facilities consisting of a \$575.0 million U.S. Revolving Credit Facility and a \$575.0 million European Revolving Credit Facility. Includes two sub-facilities for letters of credit of up to \$200.0 million in the aggregate. We are the borrower under the U.S. Revolving Credit Facility and we and/or CIH are the borrowers under the European Revolving Credit Facility.
- (3) We are the borrower under the U.S. Term A and the U.S. Term A-1 loan facilities. CIH is the borrower under the European Term A loan facility.

The 2015 Credit Agreement also permits us to elect to increase the revolving credit commitments under the U.S. Revolving Credit Facility or add one or more tranches of additional term loans, subject to the willingness of existing or new lenders to fund such increase or term loans and other customary conditions. The minimum aggregate principal amount of such incremental revolving credit commitment increases or additional term loans may be no less than \$25.0 million. The maximum aggregate principal amount of all such incremental revolving credit commitment increases and additional term loans, other than term loans the proceeds of which are applied to repay existing term loans, may be no more than \$750.0 million (the "Incremental Cap"), except during a Covenant Suspension Period, during which time the Incremental Cap would be an unlimited amount.

As of August 31, 2015, information with respect to borrowings under the 2015 Credit Agreement is as follows:

	RevolvingU.S.CreditTerm AFacilityFacility		_	U.S. Term A-1 Facility	European Term A Facility		
(in millions, except percentage data)							
Outstanding borrowings	\$ -	- \$	1,271.6	\$	241.9	\$	1,430.1
Interest rate	_	-%	1.7%		1.9%		1.7%
Libor margin	1.	5%	1.5%		1.75 %		1.5%
Outstanding letters of credit	\$ 15.	2					
Remaining borrowing capacity	\$ 1,134.	8					

In addition, in April 2012, we entered into interest rate swap agreements which fixed our interest rates on \$500.0 million of our floating LIBOR rate debt at an average rate of 2.8% (exclusive of borrowing margins) through September 1, 2016.

As of August 31, 2015, the required principal repayments of the term loans under the 2015 Credit Agreement for the remaining six months of fiscal 2016 and for each of the five succeeding fiscal years and thereafter are as follows:

(in millions)		U.S. Term A Facility		U.S. Term A-1 Facility		European Term A Facility		Total
2016	\$	31.8	\$	1.2	\$	35.8	\$	68.8
2017	ψ	63.6	φ	2.4	φ	71.5	φ	137.5
2018		63.6		2.4		71.5		137.5
2019		63.6		2.4		71.5		137.5
2020		63.5		2.5		71.5		137.5
2021		985.5		2.4		1,108.3		2,096.2
Thereafter		_		228.6		_		228.6
	\$	1,271.6	\$	241.9	\$	1,430.1	\$	2,943.6

Accounts receivable securitization facilities -

On September 29, 2014, we entered into an amended 364-day revolving trade accounts receivable securitization facility (the "CBI Facility"). Under the CBI Facility, trade accounts receivable generated by us and certain of our subsidiaries are sold by us to a wholly-owned bankruptcy remote single purpose subsidiary (the "CBI SPV"), which is consolidated by us for financial reporting purposes. The CBI Facility provides borrowing capacity of \$190.0 million up to \$290.0 million structured to account for the seasonality of our business, subject to further limitations based upon various pre-agreed formulas.

Also, on September 29, 2014, Crown Imports entered into a 364-day revolving trade accounts receivable securitization facility (the "Crown Facility"). Under the Crown Facility, trade accounts receivable generated by Crown Imports are sold by Crown Imports to its wholly-owned bankruptcy remote single purpose subsidiary (the "Crown SPV"), which is consolidated by us for financial reporting purposes. The Crown Facility provides borrowing capacity of \$100.0 million up to \$160.0 million structured to account for the seasonality of Crown Imports' business.

As of August 31, 2015, our accounts receivable securitization facilities are as follows:

	Outstanding Borrowings	Weighted Average Interest Rate	Remaining wing Capacity
(in millions)			
CBI Facility	\$ _	%	\$ 270.0
Crown Facility	\$ _	%	\$ 160.0

On September 28, 2015, our existing accounts receivable securitization facilities were amended, resulting in the extension of each facility for an additional 364-day term. In addition, the newly amended CBI Facility provides borrowing capacity of \$235.0 million up to \$330.0 million and the newly amended Crown Facility provides borrowing capacity of \$100.0 million up to \$190.0 million. The remaining provisions of the amended facilities are substantially identical in all material respects to the prior facilities.

## 8. INCOME TAXES:

Our effective tax rate for the six months ended August 31, 2015, and August 31, 2014, was 27.6% and 32.4%, respectively. Our effective tax rate for the three months ended August 31, 2015, and August 31, 2014, was 24.2% and 32.2%, respectively.

For the six months and three months ended August 31, 2015, our effective tax rates were lower than the federal statutory rate of 35% primarily due to a decrease in uncertain tax positions and lower effective tax rates

applicable to our foreign businesses. Our effective tax rates for the six months and three months ended August 31, 2014, were lower than the federal statutory rate of 35% primarily due to lower effective tax rates applicable to our foreign businesses.

The Internal Revenue Service ("IRS") concluded its review of our fiscal years ended February 29, 2010, and February 28, 2011. We received a Revenue Agent's Report ("RAR") from the IRS proposing tax assessments for those years. We disagree with certain assessments in this report and have submitted a written protest stating our formal disagreement with the conclusions presented in the RAR. We believe that our position will be successfully sustained. For other items that were effectively settled, we reduced our liability for uncertain tax positions and recorded a tax benefit of \$31.9 million for the three months ended August 31, 2015.

## 9. NET INCOME PER COMMON SHARE ATTRIBUTABLE TO CBI:

For the six months and three months ended August 31, 2015, and August 31, 2014, net income per common share – diluted for Class A Common Stock has been computed using the if-converted method and assumes the exercise of stock options using the treasury stock method and the conversion of Class B Convertible Common Stock as this method is more dilutive than the two-class method. For the six months and three months ended August 31, 2015, and August 31, 2014, net income per common share – diluted for Class B Convertible Common Stock has been computed using the two-class method and does not assume conversion of Class B Convertible Common Stock into shares of Class A Common Stock.

The computation of basic and diluted net income per common share is as follows:

				For the Six M	10nth	ns Ended			
		August	31, 20	015		August	31, 2	014	
	Common Stock					Common Stock			
	(	Class A		Class B	Class A			Class B	
(in millions, except per share data)									
Net income attributable to CBI allocated - basic	\$	481.6	\$	59.4	\$	357.4	\$	45.1	
Conversion of Class B common shares into Class A common shares		59.4				45.1		_	
Effect of stock-based awards on allocated net income		—		(1.8)		_		(1.9)	
Net income attributable to CBI allocated - diluted	\$	541.0	\$	57.6	\$	402.5	\$	43.2	
Weighted average common shares outstanding - basic		171.805		23.370		168.663		23.408	
Conversion of Class B common shares into Class A common shares		23.370		—		23.408		—	
Stock-based awards, primarily stock options		7.809		_		8.508		_	
Weighted average common shares outstanding - diluted		202.984		23.370		200.579		23.408	
Net income per common share attributable to CBI – basic	\$	2.80	\$	2.54	\$	2.12	\$	1.93	
Net income per common share attributable to CBI – diluted	\$	2.67	\$	2.47	\$	2.01	\$	1.84	

		For the Three Months Ended								
		August	31, 2	015		August 31, 2014				
		Common Stock				Comm	ock			
	(	Class A		Class B		Class A		Class B		
(in millions, except per share data)										
Net income attributable to CBI allocated - basic	\$	269.3	\$	33.1	\$	173.9	\$	21.9		
Conversion of Class B common shares into Class A common shares		33.1		—		21.9				
Effect of stock-based awards on allocated net income		—		(1.0)		—		(0.9)		
Net income attributable to CBI allocated - diluted	\$	302.4	\$	32.1	\$	195.8	\$	21.0		
Weighted average common shares outstanding - basic		172.239		23.364		169.158		23.401		
Conversion of Class B common shares into Class A common shares		23.364		—		23.401		—		
Stock-based awards, primarily stock options		7.507		_		8.241				
Weighted average common shares outstanding - diluted		203.110		23.364		200.800		23.401		
Net income per common share attributable to CBI - basic	\$	1.56	\$	1.42	\$	1.03	\$	0.93		
Net income per common share attributable to CBI - diluted	\$	1.49	\$	1.38	\$	0.98	\$	0.90		

## 10. COMPREHENSIVE INCOME ATTRIBUTABLE TO CBI:

Comprehensive income consists of net income, foreign currency translation adjustments, net unrealized gains (losses) on derivative instruments, net unrealized gains (losses) on AFS debt securities and pension/postretirement adjustments. The reconciliation of net income attributable to CBI to comprehensive income attributable to CBI is as follows:

	Before Tax Amount		Tax (Expens	se) Benefit		et of Tax Amount
(in millions)						
For the Six Months Ended August 31, 2015						
Net income attributable to CBI					\$	541.0
Other comprehensive loss:						
Foreign currency translation adjustments:						
Net losses	\$	(217.8)	\$	2.8		(215.0)
Reclassification adjustments		—		—		_
Net loss recognized in other comprehensive loss		(217.8)		2.8		(215.0)
Unrealized loss on cash flow hedges:						
Net derivative losses		(48.9)		13.0		(35.9)
Reclassification adjustments		16.3		(5.1)		11.2
Net loss recognized in other comprehensive loss		(32.6)		7.9		(24.7)
Unrealized loss on AFS debt securities:						
Net AFS debt securities losses		(0.4)		_		(0.4)
Reclassification adjustments		—		_		
Net loss recognized in other comprehensive loss		(0.4)		_	-	(0.4)
Pension/postretirement adjustments:						
Net actuarial gains		0.9		(0.3)		0.6
Reclassification adjustments		0.2		_		0.2
Net gain recognized in other comprehensive loss		1.1		(0.3)		0.8
Other comprehensive loss attributable to CBI	\$	(249.7)	\$	10.4		(239.3)
Comprehensive income attributable to CBI					\$	301.7



		efore Tax Amount	Tax (Expense) Benefit	Net of Tax Amount
(in millions)				
For the Six Months Ended August 31, 2014				
Net income attributable to CBI				\$ 402.5
Other comprehensive income:				
Foreign currency translation adjustments:				
Net gains	\$	15.8	\$ (1.2)	14.6
Reclassification adjustments				
Net gain recognized in other comprehensive income		15.8	(1.2)	14.6
Unrealized gain on cash flow hedges:				
Net derivative gains		6.4	(1.6)	4.8
Reclassification adjustments		(0.1)	(0.6)	(0.7)
Net gain recognized in other comprehensive income		6.3	(2.2)	4.1
Unrealized gain on AFS debt securities:				
Net AFS debt securities gains		0.2	(0.1)	0.1
Reclassification adjustments		_	_	_
Net gain recognized in other comprehensive income		0.2	(0.1)	0.1
Other comprehensive income attributable to CBI	\$	22.3	\$ (3.5)	18.8
Comprehensive income attributable to CBI		ľ		\$ 421.3
For the Three Months Ended August 31, 2015				
Net income attributable to CBI				\$ 302.4
Other comprehensive loss:				
Foreign currency translation adjustments:				
Net losses	\$	(167.1)	\$ 3.4	(163.7)
Reclassification adjustments			—	—
Net loss recognized in other comprehensive loss		(167.1)	3.4	(163.7)
Unrealized loss on cash flow hedges:				
Net derivative losses		(38.4)	10.1	(28.3)
Reclassification adjustments		8.7	(2.6)	6.1
Net loss recognized in other comprehensive loss		(29.7)	7.5	(22.2)
Unrealized loss on AFS debt securities:				
Net AFS debt securities losses		(0.3)	_	(0.3)
Reclassification adjustments			_	_
Net loss recognized in other comprehensive loss		(0.3)	_	(0.3)
Pension/postretirement adjustments:				
Net actuarial gains		1.0	(0.3)	0.7
Reclassification adjustments		0.1	_	0.1
Net gain recognized in other comprehensive loss		1.1	(0.3)	0.8
Other comprehensive loss attributable to CBI	\$	(196.0)		-
Other comprehensive loss attributable to CB1	3	(190.0)	\$ 10.6	(185.4)

	_	Before Tax Amount	Tax	(Expense) Benefit	Net of Tax Amount
(in millions)					
For the Three Months Ended August 31, 2014					
Net income attributable to CBI					\$ 195.8
Other comprehensive loss:					
Foreign currency translation adjustments:					
Net losses	\$	(21.7)	\$	(0.5)	(22.2)
Reclassification adjustments				_	 
Net loss recognized in other comprehensive loss		(21.7)		(0.5)	(22.2)
Unrealized loss on cash flow hedges:					
Net derivative losses		(7.2)		2.2	(5.0)
Reclassification adjustments		(1.5)		0.2	(1.3)
Net loss recognized in other comprehensive loss		(8.7)		2.4	 (6.3)
Unrealized loss on AFS debt securities:					
Net AFS debt securities losses		(0.1)		—	(0.1)
Reclassification adjustments		—		—	_
Net loss recognized in other comprehensive loss		(0.1)		_	 (0.1)
Other comprehensive loss attributable to CBI	\$	(30.5)	\$	1.9	(28.6)
Comprehensive income attributable to CBI					\$ 167.2

Accumulated other comprehensive loss, net of income tax effect, includes the following components:

	 Foreign Currency Translation Adjustments	 Net Unrealized Losses on Derivative Instruments	Net Unrealized Losses on AFS Debt Securities		Pension/ Postretirement Adjustments		 Accumulated Other Comprehensive Loss
(in millions)							
Balance, February 28, 2015	\$ (86.1)	\$ (29.1)	\$	(2.5)	\$	(13.2)	\$ (130.9)
Other comprehensive income (loss):							
Other comprehensive income (loss) before reclassification adjustments	(215.0)	(35.9)		(0.4)		0.6	(250.7)
Amounts reclassified from accumulated other comprehensive loss	_	11.2		_		0.2	11.4
Other comprehensive income (loss)	 (215.0)	 (24.7)		(0.4)		0.8	 (239.3)
Balance, August 31, 2015	\$ (301.1)	\$ (53.8)	\$	(2.9)	\$	(12.4)	\$ (370.2)

## 11. CONDENSED CONSOLIDATING FINANCIAL INFORMATION:

The following information sets forth the condensed consolidating balance sheets as of August 31, 2015, and February 28, 2015, the condensed consolidating statements of comprehensive income for the six months and three months ended August 31, 2015, and August 31, 2014, and the condensed consolidating statements of cash flows for the six months ended August 31, 2015, and August 31, 2014, for the parent company, our combined subsidiaries which guarantee our senior notes ("Subsidiary Guarantors"), our combined subsidiaries which are not Subsidiary Guarantors") and the Company. The Subsidiary Guarantors are 100% owned, directly or indirectly, by the parent company and the guarantees are joint and several obligations of each of the Subsidiary Guarantors. The guarantees are full and unconditional, as those terms are used in Rule 3-10 of Regulation S-X, except that a Subsidiary Guarantor can be automatically released and relieved of its obligations under certain customary circumstances contained in the indentures governing our senior notes. These customary circumstances include, so long as other applicable provisions of the indentures are adhered to, the termination or release of a Subsidiary Guarantor's guarantee of other indebtedness or upon the legal defeasance or covenant defeasance or satisfaction and discharge of our senior notes. Separate financial statements for our Subsidiary Guarantors are not

#### Table of Contents

presented because we have determined that such financial statements would not be material to investors. The accounting policies of the parent company, the Subsidiary Guarantors and the Subsidiary Nonguarantors are the same as those described for the Company in Note 1 of our consolidated financial statements included in our 2015 Annual Report. There are no restrictions on the ability of the Subsidiary Guarantors to transfer funds to us in the form of cash dividends, loans or advances.

	ParentSubsidiaryCompanyGuarantors		_	Subsidiary Nonguarantors	Eliminations		Consolidated		
(in millions)									
Condensed Consolidating Balance Sheet at August 31, 2015									
Current assets:									
Cash and cash equivalents	\$	132.9	\$ 0.8	\$	196.0	\$	—	\$	329.7
Accounts receivable		0.1	10.4		713.0		_		723.5
Inventories		158.7	1,365.3		354.9		(101.8)		1,777.1
Intercompany receivable		15,048.2	20,751.7		7,772.2		(43,572.1)		_
Prepaid expenses and other		49.0	 51.6		332.6		(132.0)		301.2
Total current assets		15,388.9	22,179.8		9,368.7		(43,805.9)		3,131.5
Property, plant and equipment		58.3	833.5		1,881.5		—		2,773.3
Investments in subsidiaries		12,308.7	16.8		—		(12,325.5)		—
Goodwill		—	5,651.0		765.8		—		6,416.8
Intangible assets		_	740.5		2,444.3		3.9		3,188.7
Intercompany notes receivable		3,880.0	85.8		—		(3,965.8)		—
Other assets		59.7	70.6		32.8		_		163.1
Total assets	\$	31,695.6	\$ 29,578.0	\$	14,493.1	\$	(60,093.3)	\$	15,673.4
Current liabilities:									
Notes payable to banks	\$		\$ 	\$	29.3	\$	_	\$	29.3
Current maturities of long-term debt		66.0	17.0		73.1		_		156.1
Accounts payable		28.8	188.9		155.6		—		373.3
Accrued excise taxes		13.6	9.0		4.3		_		26.9
Intercompany payable		19,303.6	16,264.1		8,004.4		(43,572.1)		_
Other accrued expenses and liabilities		390.5	189.4		210.4		(163.7)		626.6
Total current liabilities		19,802.5	16,668.4		8,477.1		(43,735.8)		1,212.2
Long-term debt, less current maturities		5,796.6	28.6		1,413.0		_		7,238.2
Deferred income taxes		21.8	664.8		207.8		_		894.4
Intercompany notes payable		_	3,949.8		16.0		(3,965.8)		_
Other liabilities		11.9	42.9		108.8		_		163.6
Total liabilities		25,632.8	21,354.5		10,222.7		(47,701.6)		9,508.4
Total CBI stockholders' equity		6,062.8	8,223.5		4,168.2		(12,391.7)		6,062.8
Noncontrolling interests		—	—		102.2		_		102.2
Total stockholders' equity		6,062.8	8,223.5		4,270.4	_	(12,391.7)	_	6,165.0
Total liabilities and stockholders' equity	\$	31,695.6	\$ 29,578.0	\$	14,493.1	\$	(60,093.3)	\$	15,673.4

#### Table of Contents

		Parent Company		Subsidiary Guarantors	1	Subsidiary Nonguarantors		Eliminations	(	Consolidated
(in millions)										
Condensed Consolidating Balance Sheet at February 28, 2	<u>2015</u>									
Current assets:										
Cash and cash equivalents	\$	24.5	\$	0.7	\$	84.9	\$	—	\$	110.1
Accounts receivable		0.8		27.3		570.8		—		598.9
Inventories		153.3		1,419.0		357.7		(102.8)		1,827.2
Intercompany receivable		13,158.7		18,389.9		6,512.0		(38,060.6)		_
Prepaid expenses and other		46.2		94.0		427.0		(192.6)		374.6
Total current assets		13,383.5		19,930.9		7,952.4		(38,356.0)		2,910.8
Property, plant and equipment		59.3		854.5		1,767.8		—		2,681.6
Investments in subsidiaries		11,657.2		13.8		—		(11,671.0)		
Goodwill		—		5,411.3		796.9		—		6,208.2
Intangible assets				703.3		2,474.3		3.4		3,181.0
Intercompany notes receivable		4,087.3		129.9		—		(4,217.2)		—
Other assets		61.4		68.4		33.1		—		162.9
Total assets	\$	29,248.7	\$	27,112.1	\$	13,024.5	\$	(54,240.8)	\$	15,144.5
Current liabilities:										
Notes payable to banks	\$		\$		\$	52.4	\$	_	\$	52.4
Current maturities of long-term debt		92.3		16.9		48.9		_		158.1
Accounts payable		41.2		113.2		131.4		_		285.8
Accrued excise taxes		12.6		11.3		4.8		_		28.7
Intercompany payable		17,206.7		14,201.6		6,652.3		(38,060.6)		_
Other accrued expenses and liabilities		462.5		211.2		156.9		(224.9)		605.7
Total current liabilities		17,815.3		14,554.2		7,046.7		(38,285.5)		1,130.7
Long-term debt, less current maturities		5,601.4		30.9		1,505.2		_		7,137.5
Deferred income taxes		17.6		633.6		167.7		_		818.9
Intercompany notes payable				3,863.4		353.8		(4,217.2)		
Other liabilities		43.7		36.7		95.7		_		176.1
Total liabilities		23,478.0		19,118.8		9,169.1	_	(42,502.7)	-	9,263.2
Total CBI stockholders' equity		5,770.7		7,993.3		3,744.8		(11,738.1)		5,770.7
Noncontrolling interests				_		110.6		_		110.6
Total stockholders' equity		5,770.7	· · · · · ·	7,993.3	·	3,855.4		(11,738.1)	-	5,881.3
Total liabilities and stockholders' equity	\$	29,248.7	\$	27,112.1	\$	13,024.5	\$	(54,240.8)	\$	15,144.5

	(	Parent Company		ubsidiary Juarantors		Subsidiary Nonguarantors	I	Eliminations	C	consolidated
(in millions)										
Condensed Consolidating Statement of Comprehensive Incom	me for	the Six Months	Ended	August 31, 201	<u>5</u>					
Sales	\$	1,183.6	\$	2,922.4	\$	1,618.0	\$	(2,013.1)	\$	3,710.9
Less – excise taxes		(159.7)		(154.8)		(31.7)		_		(346.2)
Net sales		1,023.9		2,767.6		1,586.3		(2,013.1)		3,364.7
Cost of product sold		(828.5)		(2,079.6)		(952.1)		2,008.2		(1,852.0)
Gross profit		195.4		688.0		634.2		(4.9)		1,512.7
Selling, general and administrative expenses		(199.6)		(351.3)		(62.2)		7.1		(606.0)
Operating income (loss)		(4.2)		336.7		572.0		2.2		906.7
Equity in earnings of equity method investees and subsidiaries		626.3		3.7		0.4		(629.2)		1.2
Interest income		0.1		_		0.3		_		0.4
Intercompany interest income		92.0		130.3		—		(222.3)		—
Interest expense		(140.8)		(0.6)		(13.8)		—		(155.2)
Intercompany interest expense		(130.0)		(91.9)		(0.4)		222.3		—
Loss on write-off of financing costs		(0.4)		—		(0.7)		—		(1.1)
Income before income taxes		443.0		378.2		557.8		(627.0)		752.0
(Provision for) benefit from income taxes		98.0		(147.9)		(156.8)		(1.0)		(207.7)
Net income		541.0		230.3		401.0		(628.0)		544.3
Net income attributable to noncontrolling interests		—		—		(3.3)		—		(3.3)
Net income attributable to CBI	\$	541.0	\$	230.3	\$	397.7	\$	(628.0)	\$	541.0
Comprehensive income attributable to CBI	\$	301.7	\$	230.1	\$	155.8	\$	(385.9)	\$	301.7
Condensed Consolidating Statement of Comprehensive Incom	me for	the Six Months	Ended	August 31, 201	4					
Sales	\$	1,139.2	\$	2,659.5	\$	1,605.4	\$	(1,947.0)	\$	3,457.1
Less – excise taxes		(153.2)		(139.1)		(34.7)		_		(327.0)
Net sales		986.0		2,520.4		1,570.7		(1,947.0)		3,130.1
Cost of product sold		(796.9)		(1,906.4)		(1,012.9)		1,928.2		(1,788.0)
Gross profit		189.1		614.0		557.8		(18.8)		1,342.1
Selling, general and administrative expenses		(194.1)		(301.0)		(83.5)		7.4		(571.2)
Operating income (loss)		(5.0)		313.0		474.3		(11.4)		770.9
Equity in earnings (losses) of equity method investees and subsidiaries		509.0		1.8		0.6		(511.5)		(0.1)
Interest income		_		_		0.6		_		0.6
Intercompany interest income		88.5		103.8		0.2		(192.5)		
Interest expense		(146.0)		(0.7)		(25.3)		_		(172.0)
Intercompany interest expense		(103.5)		(88.4)		(0.6)		192.5		_
Loss on write-off of financing costs		_		_		(4.4)		_		(4.4)
Income before income taxes		343.0		329.5		445.4		(522.9)		595.0
(Provision for) benefit from income taxes		59.5		(123.1)		(132.4)		3.5		(192.5)
Net income		402.5		206.4	_	313.0		(519.4)		402.5
Net income attributable to noncontrolling interests						_				_
Net income attributable to CBI	\$	402.5	\$	206.4	\$	313.0	\$	(519.4)	\$	402.5
Comprehensive income attributable to CBI	\$	421.3	\$	207.5	\$	329.4	\$	(536.9)	\$	421.3

		Parent ompany		ubsidiary uarantors	N	Subsidiary longuarantors	E	liminations	Co	onsolidated
(in millions)										
Condensed Consolidating Statement of Comprehensive Inco	ome for t	he Three Mont	ths Ende	ed August 31, 2	<u>2015</u>					
Sales	\$	625.0	\$	1,497.5	\$	792.8	\$	(1,002.4)	\$	1,912.9
Less – excise taxes		(83.5)		(79.7)		(16.3)				(179.5)
Net sales		541.5		1,417.8		776.5		(1,002.4)		1,733.4
Cost of product sold	_	(437.7)		(1,076.0)		(466.0)		1,021.9		(957.8)
Gross profit		103.8		341.8		310.5		19.5		775.6
Selling, general and administrative expenses		(96.8)		(174.1)		(28.7)		3.4		(296.2)
Operating income		7.0		167.7		281.8		22.9		479.4
Equity in earnings of equity method investees and subsidiaries		322.1		1.5		0.2		(323.6)		0.2
Interest income		_				0.1		_		0.1
Intercompany interest income		46.2		66.4		_		(112.6)		
Interest expense		(71.5)		(0.3)		(5.6)				(77.4)
Intercompany interest expense		(66.4)		(46.0)		(0.2)		112.6		_
Loss on write-off of financing costs		(0.4)		_		(0.7)				(1.1)
Income before income taxes		237.0		189.3		275.6		(300.7)		401.2
(Provision for) benefit from income taxes		65.4		(74.8)		(80.1)		(7.6)		(97.1)
Net income		302.4	-	114.5		195.5		(308.3)		304.1
Net income attributable to noncontrolling interests		_				(1.7)		_		(1.7)
Net income attributable to CBI	\$	302.4	\$	114.5	\$	193.8	\$	(308.3)	\$	302.4
Comprehensive income attributable to CBI	\$	117.0	\$	115.0	\$	6.2	\$	(121.2)	\$	117.0
Condensed Consolidating Statement of Comprehensive Inco	ome for t	he Three Mon	ths Ende	ed August 31, 2	2014					
Sales	\$	594.7	\$	1,357.2	\$	791.4	\$	(973.3)	\$	1,770.0
Less – excise taxes		(76.9)		(71.5)		(17.5)				(165.9)
Net sales		517.8		1,285.7		773.9		(973.3)		1,604.1
Cost of product sold		(418.6)		(983.1)		(504.2)		973.8		(932.1)
Gross profit		99.2		302.6		269.7		0.5		672.0
Selling, general and administrative expenses		(101.2)		(152.5)		(43.1)		3.5		(293.3)
Operating income (loss)		(2.0)		150.1		226.6		4.0		378.7
Equity in earnings (losses) of equity method investees and subsidiaries		3.2		0.3		0.4		(4.5)		(0.6)
Interest income				—		0.1				0.1
Intercompany interest income		44.4		54.5		0.1		(99.0)		_
Interest expense		(74.1)		(0.4)		(10.6)				(85.1)
Intercompany interest expense		(54.3)		(44.3)		(0.4)		99.0		
Loss on write-off of financing costs		—		—		(4.4)				(4.4)
Income (loss) before income taxes		(82.8)	-	160.2		211.8		(0.5)		288.7
(Provision for) benefit from income taxes		278.6		(60.6)		(309.8)		(1.1)		(92.9)
Net income (loss)		195.8		99.6		(98.0)		(1.6)		195.8
Net income attributable to noncontrolling interests		_		_		_		_		_
Net income (loss) attributable to CBI	\$	195.8	\$	99.6	\$	(98.0)	\$	(1.6)	\$	195.8
Comprehensive income (loss) attributable to CBI	\$	167.2	\$	99.0	\$	(128.4)	\$	29.4	\$	167.2

	Parent Company	Subsidiary Guarantors	Subsidiary Nonguarantors	Eliminations	Consolidated
(in millions)	C' M d E 1 1 A	(21, 2015			
Condensed Consolidating Statement of Cash Flows for the Net cash provided by (used in) operating activities	\$ (239.4)		\$ 547.4	\$ —	\$ 803.1
Cash flows from investing activities: Purchase of business		(21(-2))	(17)		(217.0)
	(5.4)	(316.2) (19.5)	(1.7) (269.9)	—	(317.9) (294.8)
Purchases of property, plant and equipment	. ,	(19.5)	(209.9)	(120.4)	(294.8)
Net proceeds from intercompany notes	139.4	—	—	(139.4) 260.6	—
Net investments in equity affiliates	(260.6)	_	1.7	200.0	
Other investing activities	2.0		1.7		3.7
Net cash used in investing activities	(124.6)	(335.7)	(269.9)	121.2	(609.0)
Cash flows from financing activities:					
Net contributions from (returns of capital to) equity affiliates	_	(10.5)	271.1	(260.6)	_
Net proceeds from (repayments of) intercompany notes	308.4	(103.6)	(344.2)	139.4	_
Proceeds from issuance of long-term debt	200.0	(	(******)	_	200.0
Excess tax benefits from stock-based payment awards	89.7	_	_	_	89.7
Proceeds from shares issued under equity compensation plans	33.2	_	_	_	33.2
Dividends paid	(119.8)		_	_	(119.8)
Principal payments of long-term debt	(31.5)	(9.5)	(68.3)	_	(109.3)
Payments of minimum tax withholdings on stock-based payment awards	_	(35.7)	(2.7)	_	(38.4)
Net repayments of notes payable		_	(18.5)	_	(18.5)
Payments of financing costs of long-term debt	(7.6)		_	_	(7.6)
Net cash provided by (used in) financing activities	472.4	(159.3)	(162.6)	(121.2)	29.3
Effect of exchange rate changes on cash and cash equivalents	_	_	(3.8)	_	(3.8)
Net increase in cash and cash equivalents	108.4	0.1	111.1	_	219.6
Cash and cash equivalents, beginning of period	24.5	0.7	84.9	_	110.1
Cash and cash equivalents, end of period	\$ 132.9	\$ 0.8	\$ 196.0	\$ —	\$ 329.7

	Parent Company	Subsidiary Guarantors	Subsidiary Nonguarantors	Eliminations	Consolidated
(in millions)					
Condensed Consolidating Statement of Cash Flows for the					
Net cash provided by (used in) operating activities	\$ (224.8)	\$ 393.2	\$ 499.7	\$ —	\$ 668.1
Cash flows from investing activities:					
Purchases of property, plant and equipment	(13.3)	(54.5)	(240.4)	_	(308.2)
Net proceeds from intercompany notes	207.9	_	_	(207.9)	_
Net investments in equity affiliates	(46.4)	_	_	46.4	_
Other investing activities	_	(5.7)	7.7	—	2.0
Net cash provided by (used in) investing activities	148.2	(60.2)	(232.7)	(161.5)	(306.2)
Cash flows from financing activities:					
Dividends paid to parent company	_	_	(24.9)	24.9	_
Net contributions from (returns of capital to) equity affiliates	_	(16.6)	87.9	(71.3)	_
Net proceeds from (repayments of) intercompany notes	20.6	(281.7)	53.2	207.9	_
Excess tax benefits from stock-based payment awards	64.0	_	_	_	64.0
Proceeds from shares issued under equity compensation plans	22.1	_	_	_	22.1
Principal payments of long-term debt	(16.8)	(8.7)	(8.9)	_	(34.4)
Payments of minimum tax withholdings on stock-based payment awards	_	(26.1)	(2.3)	_	(28.4)
Net proceeds from notes payable	—	_	197.0	_	197.0
Payments of financing costs of long-term debt	(0.1)	—	(1.9)	—	(2.0)
Payment of delayed purchase price arrangement	—	—	(543.3)	—	(543.3)
Net cash provided by (used in) financing activities	89.8	(333.1)	(243.2)	161.5	(325.0)
Effect of exchange rate changes on cash and cash equivalents			3.5		3.5
Net increase (decrease) in cash and cash equivalents	13.2	(0.1)	27.3	_	40.4
Cash and cash equivalents, beginning of period	0.5	0.8	62.6	_	63.9
Cash and cash equivalents, end of period	\$ 13.7	\$ 0.7	\$ 89.9	\$ —	\$ 104.3

## 12. BUSINESS SEGMENT INFORMATION:

Our internal management financial reporting consists of two business divisions: (i) Beer and (ii) Wine and Spirits, and we report our operating results in three segments: (i) Beer, (ii) Wine and Spirits, and (iii) Corporate Operations and Other. In the Beer segment, we have an exclusive perpetual brand license to import, market and sell in the U.S. our Mexican beer portfolio. In the Wine and Spirits segment, we sell a large number of wine brands across all categories – table wine, sparkling wine and dessert wine – and across all price points – popular, premium, super-premium and fine wine, complemented by certain premium spirits brands. Amounts included in the Corporate Operations and Other segment consist of costs of executive management, corporate development, corporate finance, human resources, internal audit, investor relations, legal, public relations and global information technology. The amounts included in the Corporate Operations and Other segment are

applicable to the consolidated group and are therefore not allocated to the other reportable segments. All costs reported within the Corporate Operations and Other segment are not included in our chief operating decision maker's evaluation of the operating income performance of the other reportable segments. The business segments reflect how our operations are managed, how operating performance within the Company is evaluated by senior management and the structure of our internal financial reporting.

In addition, management excludes items that affect comparability ("Comparable Adjustments") from its evaluation of the results of each operating segment as these Comparable Adjustments are not reflective of core operations of the segments. Segment operating performance and segment management compensation are evaluated based upon core segment operating income (loss). As such, the performance measures for incentive compensation purposes for segment management do not include the impact of these items.

We evaluate segment operating performance based on operating income (loss) of the respective business units. Comparable Adjustments that impacted comparability in our segment operating income (loss) for each period are as follows:

	For the Si Ended A			ree Months Lugust 31,	
	 2015		2014	2015	2014
(in millions)					
Net sales					
Product recall	\$ 	\$	(3.5)	\$	\$ (3.5)
Cost of product sold					
Amortization of favorable interim supply agreement	(17.9)		(18.9)	(9.0)	(11.3)
Net loss on undesignated commodity derivative contracts	(16.4)		(2.7)	(11.2)	(2.9)
Flow through of inventory step-up	(1.2)		—	(1.2)	_
Settlements of undesignated commodity derivative contracts	12.2		(0.6)	6.7	(0.1)
Product recall	—		(5.4)	_	(5.4)
Other losses	—		(2.6)	_	(2.6)
Total cost of product sold	(23.3)		(30.2)	(14.7)	(22.3)
Selling, general and administrative expenses					
Restructuring and related charges	(14.3)		_	(1.3)	_
Transaction, integration and other acquisition-related costs	(10.8)		(13.1)	(5.5)	(8.6)
Product recall	_		(0.3)	_	(0.3)
Total selling, general and administrative expenses	(25.1)		(13.4)	(6.8)	(8.9)
Comparable Adjustments, Operating loss	\$ (48.4)	\$	(47.1)	\$ (21.5)	\$ (34.7)



The accounting policies of the segments are the same as those described for the Company in Note 1 of our consolidated financial statements included in our 2015 Annual Report. Segment information is as follows:

		For the Six Months Ended August 31,				For the Three Months Ended August 31,				
		2015		2014		2015		2014		
(in millions)										
Beer										
Net sales	\$	1,985.3	\$	1,759.5	\$	1,019.5	\$	891.8		
Segment operating income	\$	692.4	\$	558.5	\$	355.9	\$	271.0		
Long-lived tangible assets	\$	1,630.8	\$	1,060.6	\$	1,630.8	\$	1,060.6		
Total assets	\$	8,470.7	\$	7,713.3	\$	8,470.7	\$	7,713.3		
Capital expenditures	\$	260.7	\$	228.8	\$	149.2	\$	143.5		
Depreciation and amortization	\$	27.9	\$	19.9	\$	13.6	\$	10.1		
Wine and Spirits										
Net sales:										
Wine	\$	1,212.1	\$	1,227.1	\$	624.3	\$	640.7		
Spirits		167.3		147.0		89.6		75.1		
Net sales	\$	1,379.4	\$	1,374.1	\$	713.9	\$	715.8		
Segment operating income	\$	320.1	\$	313.0	\$	175.9	\$	169.8		
Equity in earnings (losses) of equity method investees	\$	1.2	\$	(0.1)	\$	0.2	\$	(0.6)		
Long-lived tangible assets	\$	1,030.0	\$	1,107.5	\$	1,030.0	\$	1,107.5		
Investments in equity method investees	\$	73.3	\$	72.0	\$	73.3	\$	72.0		
Total assets	\$	6,725.7	\$	6,610.0	\$	6,725.7	\$	6,610.0		
Capital expenditures	\$	31.9	\$	51.5	\$	15.2	\$	20.2		
Depreciation and amortization	\$	51.6	\$	50.9	\$	27.4	\$	25.3		
Corporate Operations and Other										
Segment operating loss	\$	(57.4)	\$	(53.5)	\$	(30.9)	\$	(27.4)		
Long-lived tangible assets	\$	112.5	\$	131.8	\$	112.5	\$	131.8		
Investments in equity method investees	\$	1.0	\$	—	\$	1.0	\$	—		
Total assets	\$	477.0	\$	334.1	\$	477.0	\$	334.1		
Capital expenditures	\$	2.2	\$	27.9	\$	0.7	\$	13.1		
Depreciation and amortization	\$	14.0	\$	13.3	\$	6.7	\$	6.8		
Comparable Adjustments										
Net sales	\$		\$	(3.5)	\$	—	\$	(3.5)		
Operating loss	\$	(48.4)	\$	(47.1)	\$	(21.5)	\$	(34.7)		
Depreciation and amortization	\$	(48.4)	\$ \$	(47.1)	\$	9.0	\$	11.3		
*										
Consolidated	¢	22645	<i>•</i>	2 1 2 0 1	¢	1 500 4	•	1 (04.1		
Net sales	\$	3,364.7	\$	3,130.1	\$	1,733.4	\$	1,604.1		
Operating income	\$	906.7	\$	770.9	\$	479.4	\$	378.7		
Equity in earnings (losses) of equity method investees	\$	1.2	\$	(0.1)	\$	0.2	\$	(0.6)		
Long-lived tangible assets	\$	2,773.3	\$	2,299.9	\$	2,773.3	\$	2,299.9		
Investments in equity method investees	\$	74.3	\$ ¢	72.0	\$ ¢	74.3	\$ ¢	72.0		
Total assets Capital expenditures	\$	15,673.4 294.8	\$ \$	14,657.4 308.2	\$ \$	15,673.4 165.1	\$ \$	14,657.4		
Depreciation and amortization	\$ \$	294.8 111.4	\$ \$	103.0	ծ \$	56.7	ծ \$	176.8 53.5		
	φ	111.4	ф	103.0	φ	50.7	φ	55.5		

#### 13. ACCOUNTING GUIDANCE NOT YET ADOPTED:

#### Revenue recognition -

In May 2014, the FASB issued guidance regarding the recognition of revenue from contracts with customers. Under this guidance, an entity will recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. A five step process will be utilized to recognize revenue, as follows: (i) identify the contract with a customer, (ii) identify the performance obligations in the contract, (iii) determine the transaction price, (iv) allocate the transaction price to the performance obligations in the contract and (v) recognize revenue when (or as) the entity satisfies a performance obligation. Additionally, this guidance requires improved disclosures regarding the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. We are required to adopt this guidance for our annual and interim periods beginning March 1, 2018, utilizing one of two methods: retrospective restatement for each reporting period presented at time of adoption, or retrospectively with the cumulative effect of initially applying this guidance recognized at the date of initial application. We are currently assessing the financial impact of this guidance on our consolidated financial statements.

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

#### **Introduction**

This MD&A provides additional information on our businesses, current developments, financial condition, cash flows and results of operations. It should be read in conjunction with our consolidated financial statements and notes thereto included herein (the "Financial Statements") and with our consolidated financial statements and notes included in our 2015 Annual Report. This MD&A is organized as follows:

- *Overview.* This section provides a general description of our business, which we believe is important in understanding the results of our operations, financial condition and potential future trends.
- Strategy. This section provides a description of our strategy on a business segment basis and a discussion of a recent acquisition.
- *Results of operations.* This section provides an analysis of our results of operations presented on a business segment basis. In addition, a brief description of transactions and other items that affect the comparability of the results is provided.
- *Financial liquidity and capital resources.* This section provides an analysis of our cash flows and a discussion of the amount of financial capacity available to fund our ongoing operations and future commitments, as well as a discussion of other financing arrangements.

## **Overview**

We are a leading international beverage alcohol company with a broad portfolio of consumer-preferred premium imported beer, wine and spirits brands complemented by other select beverage alcohol products. We are the third-largest producer and marketer of beer for the U.S. market and the world's leading premium wine company. We are the largest multi-category supplier (beer, wine and spirits) ("Multi-category Supplier") of beverage alcohol in the U.S., the leading producer and marketer of wine in Canada, and a leading producer and exporter of wine from New Zealand and Italy.

Our internal management financial reporting consists of two business divisions: (i) Beer and (ii) Wine and Spirits, and we report our operating results in three segments: (i) Beer, (ii) Wine and Spirits, and (iii) Corporate Operations and Other. In the Beer segment, we have an exclusive perpetual brand license to import, market and sell in the U.S. our Mexican beer portfolio. In the Wine and Spirits segment, we sell a large number of wine brands across all categories – table wine, sparkling wine and dessert wine – and across all price points – popular, premium,

super-premium and fine wine, complemented by certain premium spirits brands. Amounts included in the Corporate Operations and Other segment consist of costs of executive management, corporate development, corporate finance, human resources, internal audit, investor relations, legal, public relations and global information technology. The amounts included in the Corporate Operations and Other segment are general costs that are applicable to the consolidated group and are therefore not allocated to the other reportable segments. All costs reported within the Corporate Operations and Other segment are not included in our chief operating decision maker's evaluation of the operating income performance of the other reportable segments. The business segments reflect how our operations are managed, how operating performance is evaluated by senior management and the structure of our internal financial reporting.

#### **Strategy**

Our business strategy in the Beer segment includes the following: (i) continued focus on growing our premium Mexican beer portfolio in the U.S. through expanding distribution for key brands, as well as new product development and innovation within the existing portfolio of brands; (ii) completion of the required expansion of our brewery located in Nava, Coahuila, Mexico (the "Brewery") from 10 million hectoliters production capacity to 20 million hectoliters production capacity by December 31, 2016, with a goal to complete the expansion in June 2016; and (iii) incremental expansion of the Brewery from 20 million hectoliters production capacity to 25 million hectoliters production capacity by December 31, 2017. In addition, we continue to assess the need for additional brewery production capacity beyond 25 million hectoliters.

Our business strategy in the Wine and Spirits segment is centered on continued focus on consumer-preferred premium wine brands, complemented by premium spirits. In this segment, we continue to focus on growing premium product categories. We have consolidated our U.S. distribution network in markets where it was feasible, which currently represents about 70% of our branded wine and spirits volume in the U.S., in order to obtain dedicated distributor selling resources which focus on our U.S. wine and spirits portfolio to drive organic growth. Throughout the terms of these contracts, we generally expect shipments on an annual basis to these distributors to essentially equal the distributors' shipments to retailers. In addition, we dedicate a large share of our sales and marketing resources to some of our well-known wine and spirits brands sold in the U.S., which comprise our U.S. Focus Brands ("Focus Brands"), as they represent a majority of our U.S. wine and spirits revenue and profitability, and generally have strong positions in their respective price segments. These brands include: Black Box, Clos du Bois, Estancia, Franciscan Estate, Inniskillin, Kim Crawford, Mark West, Meiomi, Mount Veeder, Robert Mondavi, Ruffino, Saved, Simi, SVEDKA Vodka, The Dreaming Tree and Wild Horse.

Marketing, sales and distribution of our products are managed on a geographic basis in order to fully leverage leading market positions. In addition, market dynamics and consumer trends vary across each of our markets. Within our primary market in the U.S., we offer a range of beverage alcohol products across the imported beer, branded wine and spirits categories, with separate distribution networks utilized for our imported beer portfolio and our wine and spirits portfolio. Within our next largest market, Canada, we offer a range of beverage alcohol products primarily across the branded wine category. The environment for our products is competitive in each of our markets.

We remain committed to our long-term financial model of growing sales, expanding margins and increasing cash flow in order to achieve earnings per share growth, reduce borrowings and pay quarterly cash dividends.

#### **Recent Acquisition**

## Meiomi

In August 2015, we acquired Meiomi, which primarily included the acquisition of the Meiomi trademark, related inventories and certain grape supply contracts. The acquisition of this higher-margin, fine wine growth brand has complemented our existing portfolio and further strengthened our position in the U.S. Pinot Noir category. The results of operations of Meiomi are reported in the Wine and Spirits segment and are included in our consolidated results of operations from the date of acquisition.

## **Results of Operations**

## **Financial Highlights**

For the three months ended August 31, 2015 ("Second Quarter 2016"), and August 31, 2014 ("Second Quarter 2015"):

- Our Beer segment continued to drive improvement within our results of operations.
- Our net sales increased 8% primarily due to strong consumer demand within the Mexican beer portfolio.
- Operating income increased 27% primarily due to the strong consumer demand within the Mexican beer portfolio, combined with a decrease in Comparable Adjustments.
- Net income attributable to CBI and diluted net income per common share attributable to CBI increased 54% and 52%, respectively, primarily due to the items discussed above combined with a lower effective tax rate.

For the six months ended August 31, 2015 ("Six Months 2016"), and August 31, 2014 ("Six Months 2015"):

- Our Beer segment continued to drive improvement within our results of operations.
- Our net sales increased 7% primarily due to strong consumer demand within the Mexican beer portfolio.
- Operating income increased 18% primarily due to the strong consumer demand within the Mexican beer portfolio.
- Net income attributable to CBI and diluted net income per common share attributable to CBI increased 34% and 33%, respectively, primarily due to the items discussed above combined with a lower effective tax rate.

References to organic throughout the following discussion exclude the impact of branded wine acquired in the acquisition of Meiomi.

#### **Comparable Adjustments**

Management excludes items that affect comparability from its evaluation of the results of each operating segment as these Comparable Adjustments are not reflective of core operations of the segments. Segment operating performance and segment management compensation are evaluated based upon core segment operating income (loss). As such, the performance measures for incentive compensation purposes for segment management do not include the impact of these items.

As more fully described herein and in the related notes to the Financial Statements, the Comparable Adjustments that impacted comparability in our results for each period are as follows:

	Second Quarter 2016	Second Quarter 2015	Six Months 2016		Six Months 2015
(in millions)					
Net sales					
Product recall	\$ 	\$ (3.5)	\$		\$ (3.5)
Cost of product sold					
Net loss on undesignated commodity derivative contracts	(11.2)	(2.9)	(16	5.4)	(2.7)
Amortization of favorable interim supply agreement	(9.0)	(11.3)	(17	'.9)	(18.9)
Flow through of inventory step-up	(1.2)	—	(1	.2)	_
Settlements of undesignated commodity derivative contracts	6.7	(0.1)	12	.2	(0.6)
Product recall	—	(5.4)			(5.4)
Other losses	—	(2.6)			(2.6)
Total cost of product sold	 (14.7)	 (22.3)	(23	5.3)	(30.2)
Selling, general and administrative expenses					
Transaction, integration and other acquisition-related costs	(5.5)	(8.6)	(1(	).8)	(13.1)
Restructuring and related charges	(1.3)	(0.0)	,	1.3)	(15.1)
Product recall	(110)	(0.3)	(1		(0.3)
Total selling, general and administrative expenses	 (6.8)	(8.9)	(25	5.1)	(13.4)
Loss on write-off of financing costs	(1.1)	(4.4)	(1	.1)	(4.4)
Comparable Adjustments	\$ (22.6)	\$ (39.1)	\$ (49	9.5)	\$ (51.5)

## Net Sales

#### Product Recall

Product recall costs represent costs, net of recoveries, primarily associated with wholesale distributor payments in connection with the collection and handling of recalled product associated with the August 2014 voluntary product recall of select packages in the U.S. and Guam of Corona Extra beer (the "Product Recall").

## Cost of Product Sold

## Undesignated Commodity Derivative Contracts

Net loss on undesignated commodity derivative contracts represents a net loss from the changes in fair value of undesignated commodity derivative contracts. The net loss is reported outside of segment operating results until such time that the underlying exposure is recognized in the segment operating results. Upon settlement, the net loss from the changes in fair value of the undesignated commodity derivative contracts is reported in the appropriate operating segment, allowing the results of our operating segments to reflect the economic effects of the commodity derivative contracts without the resulting unrealized mark to fair value volatility.

## Favorable Interim Supply Agreement

In connection with the June 2013 acquisition of the beer business, a temporary supply agreement was negotiated under a favorable pricing arrangement for the required volume of beer needed to fulfill expected U.S.

demand in excess of the Brewery's capacity. Amortization of favorable interim supply agreement reflects amounts associated with non-Brewery product purchased from the date of acquisition which has been sold to our U.S. customers during the respective period.

## Product Recall

Product recall costs represent costs, net of recoveries, primarily associated with freight costs associated with the potentially affected product of the Product Recall.

#### Other Costs

Other costs represent a loss on certain assets in connection with an earthquake in Napa, California.

## Selling, General and Administrative Expenses

## Transaction, Integration and Other Acquisition-Related Costs

Transaction, integration and other acquisition-related costs primarily represent costs associated with the continuing integration of the June 2013 beer business and the December 2014 glass production plant acquisitions, and transaction costs associated with the August 2015 Meiomi acquisition.

## Restructuring and Related Charges

Restructuring and related charges consist primarily of employee termination benefit costs recognized in connection with our plan initiated in May 2015 to streamline and simplify processes, and shift resources and investment to long-term, profitable growth opportunities across the business.

## Second Quarter 2016 Compared to Second Quarter 2015

Net Sales

	Second Quarter 2016		Second Quarter 2015	% Increase (Decrease)
(in millions)				
Beer	\$ 1,019.5	\$	891.8	14 %
Wine and Spirits:				
Wine	624.3		640.7	(3 %)
Spirits	89.6		75.1	19%
Total Wine and Spirits	713.9	-	715.8	%
Comparable Adjustments	_		(3.5)	NM
Consolidated net sales	\$ 1,733.4	\$	1,604.1	8 %

NM = Not Meaningful

Net sales increased \$129.3 million primarily due to an increase in Beer's net sales driven predominantly by volume growth within our Mexican beer portfolio.



#### Table of Contents

<u>Beer</u>	 Second Quarter 2016	Second Quarter 2015	% Increase
(in millions, branded product, 24-pack, 12-ounce case equivalents)			
Net sales	\$ 1,019.5	\$ 891.8	14.3 %
Shipment volume	64.0	56.8	12.7 %
Depletion volume <sup>(1)</sup>			10.4 %

Beer increased \$127.7 million primarily due to the volume growth within our Mexican beer portfolio, which benefited from continued consumer demand, combined with a favorable impact from pricing in select markets. The volume growth also benefited from the reversal of net sales for Second Quarter 2015 of approximately \$37 million, or approximately 2 million case shipments, in connection with the Product Recall. We anticipate that our net sales growth for the third quarter of fiscal 2016 will be impacted due to this \$37 million shift in net sales from Second Quarter 2015 to the third quarter of fiscal 2015 in connection with the Product Recall.

Wine and Spirits	Second Quarter 2016		Second Quarter 2015	% Increase (Decrease)	
(in millions, branded product, 9-liter case equivalents)					
Net sales	\$ 713.9	\$	715.8	(0.3 %)	
Shipment volume					
Total	17.0		16.8	1.2 %	
Organic	17.0		16.8	1.2 %	
U.S. Domestic	12.8		12.6	1.6%	
Organic U.S. Domestic	12.8		12.6	1.6%	
U.S. Domestic Focus Brands	6.7		6.3	6.3 %	
Organic U.S. Domestic Focus Brands	6.7		6.3	6.3 %	
Depletion volume <sup>(1)</sup>					
U.S. Domestic				1.3%	
U.S. Domestic Focus Brands				6.3 %	

(1) Depletions represent distributor shipments of our respective branded products to retail customers, based on third-party data.

Wine and Spirits decreased \$1.9 million primarily due to an unfavorable year-over-year foreign currency translation impact, partially offset by organic branded wine and spirits volume growth (predominantly within the U.S. branded spirits portfolio).

## **Gross Profit**

	Second Quarter 2016		Second Quarter 2015	% Increase (Decrease)
(in millions)				
leer	\$ 493.2	\$	404.0	22 %
Vine and Spirits	297.1		293.8	1 %
Comparable Adjustments	(14.7)		(25.8)	(43%)
Consolidated gross profit	\$ 775.6	\$	672.0	15 %



Gross profit increased \$103.6 million primarily due to an increase in Beer of \$89.2 million, combined with a decrease in Comparable Adjustments of \$11.1 million. The increase in Beer is primarily due to the volume growth within our Mexican beer portfolio, lower cost of product sold and the favorable impact from pricing in select markets. In addition, Wine and Spirits increased \$3.3 million primarily due to the volume growth and lower cost of product sold, partially offset by the unfavorable year-over-year foreign currency translation impact.

Gross profit as a percent of net sales increased to 44.7% for Second Quarter 2016 compared to 41.9% for Second Quarter 2015 primarily due to (i) lower Beer and Wine and Spirits' cost of product sold, (ii) the decrease in Comparable Adjustments and (iii) the favorable impact from Beer pricing in select markets.

#### Selling, General and Administrative Expenses

	Second Quarter 2016	Second Quarter 2015		% Increase (Decrease)
(in millions)				
Beer	\$ 137.3	\$	133.0	3 %
Wine and Spirits	121.2		124.0	(2%)
Corporate Operations and Other	30.9		27.4	13 %
Comparable Adjustments	6.8		8.9	(24%)
Consolidated selling, general and administrative expenses	\$ 296.2	\$	293.3	1 %

Selling, general and administrative expenses remained relatively flat compared to Second Quarter 2015. As a result, selling, general and administrative expenses as a percent of net sales decreased to 17.1% for Second Quarter 2016 as compared to 18.3% for Second Quarter 2015 primarily due to the strong growth of Beer net sales without a corresponding relative increase in Beer selling, general and administrative expenses.

#### **Operating Income**

	(	Second Quarter 2016	Second Quarter 2015		% Increase (Decrease)	
(in millions)						
Beer	\$	355.9	\$	271.0	31%	
Wine and Spirits		175.9		169.8	4 %	
Corporate Operations and Other		(30.9)		(27.4)	(13%)	
Comparable Adjustments		(21.5)		(34.7)	38%	
Consolidated operating income	\$	479.4	\$	378.7	27%	

Operating income increased \$100.7 million primarily due to the growth in our Beer segment as a result of the factors discussed above, combined with a decrease in our Comparable Adjustments.

## Interest Expense

Interest expense decreased to \$77.3 million for Second Quarter 2016 from \$85.0 million for Second Quarter 2015, a decrease of \$7.7 million, or (9%). This decrease was primarily due to lower average interest rates.

#### **Provision for Income Taxes**

Our effective tax rate for Second Quarter 2016 and Second Quarter 2015 was 24.2% and 32.2%, respectively. For Second Quarter 2016, our effective tax rate was lower than the federal statutory rate of 35% primarily due to a decrease in uncertain tax positions and lower effective tax rates applicable to our foreign businesses. For Second Quarter 2015, our effective tax rate was lower than the federal statutory rate primarily due to the lower effective tax rates applicable to our foreign businesses.

#### Net Income Attributable to CBI

As a result of the above factors, net income attributable to CBI increased to \$302.4 million for Second Quarter 2016 from \$195.8 million for Second Quarter 2015, an increase of \$106.6 million, or 54%.

#### Six Months 2016 Compared to Six Months 2015

#### Net Sales

	:	Six Months 2016	 Six Months 2015	% Increase (Decrease)
(in millions)				
Beer	\$	1,985.3	\$ 1,759.5	13 %
Wine and Spirits:				
Wine		1,212.1	1,227.1	(1%)
Spirits		167.3	147.0	14 %
Total Wine and Spirits		1,379.4	 1,374.1	%
Comparable Adjustments		_	(3.5)	NM
Consolidated net sales	\$	3,364.7	\$ 3,130.1	7 %

Net sales increased \$234.6 million primarily due to an increase in Beer's net sales driven predominantly by volume growth within our Mexican beer portfolio.

<u>Beer</u>	 Six Months 2016	 Six Months 2015	% Increase
(in millions, branded product, 24-pack, 12-ounce case equivalents)			
Net sales	\$ 1,985.3	\$ 1,759.5	12.8 %
Shipment volume	124.3	111.5	11.5 %
Depletion volume <sup>(1)</sup>			10.3 %

Beer increased \$225.8 million primarily due to the volume growth within our Mexican beer portfolio, combined with a favorable impact from pricing in select markets. The volume growth benefited from (i) continued consumer demand, (ii) the reversal of net sales for Second Quarter 2015 of approximately \$37 million, or approximately 2 million case shipments, in connection with the Product Recall and (iii) continuing marketing spend. As noted previously, we anticipate that our net sales growth for the third quarter of fiscal 2016 will be impacted due to this \$37 million shift in net sales from Second Quarter 2015 to the third quarter of fiscal 2015 in connection with the Product Recall.

#### Table of Contents

Wine and Spirits	]	Six Six Months Months 2016 2015		Months	% Increase
(in millions, branded product, 9-liter case equivalents)					
Net sales	\$	1,379.4	\$	1,374.1	0.4%
Shipment volume					
Total		32.7		31.9	2.5%
Organic		32.7		31.9	2.5%
U.S. Domestic		24.5		24.0	2.1%
Organic U.S. Domestic		24.5		24.0	2.1%
U.S. Domestic Focus Brands		12.9		12.2	5.7%
Organic U.S. Domestic Focus Brands		12.9		12.2	5.7%
Depletion volume <sup>(1)</sup>					
U.S. Domestic					2.4%
U.S. Domestic Focus Brands					6.6%

(1) Depletions represent distributor shipments of our respective branded products to retail customers, based on third-party data

Wine and Spirits increased \$5.3 million primarily due to (i) organic branded wine and spirits volume growth due largely to the overlap of a planned reduction in inventory levels by one of our exclusive distributors in the U.S. for the first quarter of fiscal 2015 and (ii) favorable product mix shift (predominantly within the U.S. organic branded wine portfolio), partially offset by (i) an unfavorable year-over-year foreign currency translation impact and (ii) the unfavorable overlap of the recognition of a contractually required payment for the the first quarter of fiscal 2015 from the exclusive distributor noted above equal to the approximate profit lost on the reduced sales associated with the inventory reduction.

**Gross Profit** 

(in millions)	 Six Months 2016	 Six Months 2015	% Increase (Decrease)
Beer	\$ 968.1	\$ 814.2	19%
Wine and Spirits	567.9	561.6	1 %
Comparable Adjustments	(23.3)	(33.7)	(31%)
Consolidated gross profit	\$ 1,512.7	\$ 1,342.1	13 %

Gross profit increased \$170.6 million primarily due to an increase in Beer of \$153.9 million, combined with a decrease in Comparable Adjustments of \$10.4 million. The increase in Beer is primarily due to (i) the volume growth within our Mexican beer portfolio, (ii) the favorable impact from pricing in select markets and (iii) lower cost of product sold. In addition, Wine and Spirits increased \$6.3 million primarily due to the favorable product mix shift and lower cost of product of sold, partially offset by the unfavorable year-over-year foreign currency translation impact.

Gross profit as a percent of net sales increased to 45.0% for Six Months 2016 compared to 42.9% for Six Months 2015 primarily due to (i) lower Beer and Wine and Spirits' cost of product sold, (ii) the favorable impact from Beer pricing in select markets and (iii) the decrease in Comparable Adjustments.

### Selling, General and Administrative Expenses

	Six Months 2016	Six Months 2015	% Increase		
(in millions)		 			
Beer	\$ 275.7	\$ 255.7	8 %		
Wine and Spirits	247.8	248.6	%		
Corporate Operations and Other	57.4	53.5	7 %		
Comparable Adjustments	 25.1	13.4	87 %		
Consolidated selling, general and administrative expenses	\$ 606.0	\$ 571.2	6 %		

Selling, general and administrative expenses increased \$34.8 million. This increase is primarily due to an increase in Beer of \$20.0 million and Comparable Adjustments of \$11.7 million. The increase in Beer is primarily due to an increase in marketing expenses of \$19.1 million, due largely to planned investment behind our Mexican beer portfolio.

Selling, general and administrative expenses as a percent of net sales decreased to 18.0% for Six Months 2016 as compared to 18.2% for Six Months 2015 primarily due to the strong growth of Beer net sales without a corresponding relative increase in Beer selling, general and administrative expenses, partially offset by the increase in Comparable Adjustments.

## **Operating Income**

	Six Months 2016	Six Months 2015	% Increase (Decrease)
(in millions)			
Beer	\$ 692.4	\$ 558.5	24%
Wine and Spirits	320.1	313.0	2%
Corporate Operations and Other	(57.4)	(53.5)	(7%)
Comparable Adjustments	(48.4)	(47.1)	(3%)
Consolidated operating income	\$ 906.7	\$ 770.9	18%

Operating income increased \$135.8 million primarily due to the growth in our Beer segment as a result of the factors discussed above.

## Interest Expense

Interest expense decreased to \$154.8 million for Six Months 2016 from \$171.4 million for Six Months 2015, a decrease of \$16.6 million, or (10%). This decrease was primarily due to lower average interest rates.

## **Provision for Income Taxes**

Our effective tax rate for Six Months 2016 and Six Months 2015 was 27.6% and 32.4%, respectively. For Six Months 2016, our effective tax rate was lower than the federal statutory rate of 35% primarily due to a decrease in Second Quarter 2016 uncertain tax positions and lower effective tax rates applicable to our foreign businesses. For Six Months 2015, our effective tax rate was lower than the federal statutory rate primarily due to the lower effective tax rates applicable to our foreign businesses.

## Net Income Attributable to CBI

As a result of the above factors, net income attributable to CBI increased to \$541.0 million for Six Months 2016 from \$402.5 million for Six Months 2015, an increase of \$138.5 million, or 34%.

## **Financial Liquidity and Capital Resources**

# General

Our ability to consistently generate cash flow from operating activities is one of our most significant financial strengths. Our strong cash flows enable us to invest in our people and our brands, make appropriate capital investments, provide a quarterly cash dividend program, and from time-totime, repurchase shares of our common stock and make strategic acquisitions that we believe will enhance stockholder value. Our primary source of liquidity has historically been cash flow from operating activities, except during annual grape harvests when we have relied on short-term borrowings. Our principal use of cash in our operating activities is for purchasing and carrying inventories and carrying seasonal accounts receivable. However, we expect our reliance on short-term borrowings to fund our annual grape harvests to be reduced given the historical cash flow from operating activities from the Beer segment. Historically, we have used cash flow from operating activities to repay our short-term borrowings and fund capital expenditures. We will continue to use our short-term borrowings, including our accounts receivable securitization facilities, to support our working capital requirements and capital expenditures.

We have maintained adequate liquidity to meet working capital requirements, fund capital expenditures and repay scheduled principal and interest payments on debt. Absent deterioration of market conditions, we believe that cash flows from operating activities and financing activities, primarily short-term borrowings, will provide adequate resources to satisfy our working capital, scheduled principal and interest payments on debt, anticipated dividend payments and anticipated capital expenditure requirements for both our short-term and long-term capital needs, including our previously announced Brewery and glass production plant expansions.

## Senior Credit Facility

On July 16, 2015, we, together with our wholly-owned subsidiary, CIH, the Administrative Agent and the Lenders, entered into an Amendment that amended our prior senior credit facility. The Amendment was entered into primarily for (i) the creation of a new \$1.27 billion U.S. Term A loan facility into which the existing U.S. Term A and Term A-2 loan facilities have been combined and increased by \$200.0 million, (ii) the refinance of the existing U.S. Term A loan facility and extension of its maturity to July 16, 2021, (iii) the creation of a new \$1.43 billion European Term A loan facility into which the existing European Term A and Term B-1 loan facilities have been combined, (iv) the extension of the maturity date of all tranches, other than the new U.S. Term A-1 loan facility, to July 16, 2020, and (v) the increase of the revolving credit facility by \$300.0 million to \$1.15 billion. The 2015 Credit Agreement was used to refinance the outstanding obligations under our then-existing senior credit facility, with the incremental \$200.0 million of borrowings under the new U.S. Term A loan facility used to finance a portion of the purchase price for the acquisition of Meiomi.

The Amendment also modified certain of our financial and other covenants, and provides for a Covenant Suspension Period during which time certain covenants (including financial covenants) automatically revise and the Incremental Cap and the collateral requirements under the 2015 Credit Agreement are suspended. A Covenant Suspension Period will continue until such time as any of our corporate ratings cease to be an Investment Grade Rating.

For additional information, refer to Note 7 of the Financial Statements.

#### **Cash Flows**

	Six Months 2016			Six Months 2015
(in millions)				
Net cash provided by operating activities	\$	803.1	\$	668.1
Net cash used in investing activities		(609.0)		(306.2)
Net cash provided by (used in) financing activities		29.3		(325.0)
Effect of exchange rate changes on cash and cash equivalents		(3.8)		3.5
Net increase in cash and cash equivalents	\$	219.6	\$	40.4

# **Operating** Activities

Net cash provided by operating activities increased \$135.0 million for Six Months 2016. This increase resulted primarily from higher cash provided by Beer (largely due to strong volume growth in the Mexican beer portfolio as well as a reduction in prepaid value-added taxes primarily due to timing), partially offset by higher income tax payments. The higher income tax payments within cash flows from operating activities are primarily due to an increase in excess tax benefits on employee equity award exercise and vesting activity, which are classified as cash flows from financing activities, combined with the overlap of income tax refunds received in Six Months 2015.

#### **Investing** Activities

Net cash used in investing activities increased \$302.8 million for Six Months 2016 primarily due to the August 2015 acquisition of Meiomi.

## **Financing** Activities

Net cash provided by financing activities increased \$354.3 million for Six Months 2016 primarily from the following:

- Six Months 2016 proceeds from issuance of long-term debt of \$200.0 million from term loan borrowings under the 2015 Credit Agreement (used to fund a portion of the purchase price for the acquisition of Meiomi); and
- Six Months 2015 payment of delayed purchase price arrangement of \$543.3 million for the additional purchase price for the final payment in connection with the June 2013 beer business acquisition;

partially offset by:

- Increased scheduled principal payments of subsidiary long-term debt for Six Months 2016;
- Six Months 2016 net repayments of notes payable \$18.5 million compared to Six Months 2015 net proceeds from notes payable of \$197.0 million; and
- Payment of quarterly cash dividends.

## Debt

Total debt outstanding as of August 31, 2015, amounted to \$7,423.6 million, an increase of \$75.6 million from February 28, 2015.

The majority of our outstanding borrowings as of August 31, 2015, consisted of fixed-rate senior unsecured notes, with maturities ranging from calendar 2016 to calendar 2024, and variable-rate senior secured term loan facilities under our 2015 Credit Agreement, with maturities ranging from calendar 2020 to calendar 2021.



We had the following borrowing capacity available under our 2015 Credit Agreement and our accounts receivable securitization facilities:

	Remaining Borrowing Capacity						
	August 31, 2015		September 30, 2015				
(in millions)							
Revolving Credit Facility	\$ 1,134.8	\$	1,134.1				
CBI Facility	\$ 270.0	\$	300.0				
Crown Facility	\$ 160.0	\$	170.0				

The financial institutions participating in our 2015 Credit Agreement and our accounts receivable securitization facilities have complied with all prior funding requests and we believe such financial institutions will comply with any future funding requests. However, there can be no assurances that any particular financial institution will continue to do so.

As of August 31, 2015, we also have additional credit arrangements totaling \$408.6 million, with \$130.9 million outstanding under these arrangements. These arrangements primarily support the financing needs of our domestic and foreign subsidiary operations.

We have entered into interest rate swap agreements to manage our exposure to the volatility of the interest rates associated with our variable-rate senior secured term loan facilities. As a result of these agreements, we have fixed our interest rates on \$500.0 million of our floating LIBOR rate debt at an average rate of 2.8% (exclusive of borrowing margins) through September 1, 2016.

We and our subsidiaries are subject to covenants that are contained in the 2015 Credit Agreement, including those restricting the incurrence of additional indebtedness (including guarantees of indebtedness), additional liens, mergers and consolidations, the payment of dividends, the making of certain investments, prepayments of certain debt, transactions with affiliates, agreements that restrict our non-guarantor subsidiaries from paying dividends, and dispositions of property, in each case subject to numerous conditions, exceptions and thresholds. The financial covenants are limited to a minimum interest coverage ratio and a maximum net debt coverage ratio, both as defined in the 2015 Credit Agreement. As of August 31, 2015, the minimum interest coverage ratio was 2.5x and the maximum net debt coverage ratio was 5.5x.

Our indentures relating to our outstanding senior notes contain certain covenants, including, but not limited to: (i) a limitation on liens on certain assets, (ii) a limitation on certain sale and leaseback transactions and (iii) restrictions on mergers, consolidations and the transfer of all or substantially all of our assets to another person.

As of August 31, 2015, we were in compliance with all of our covenants under both our 2015 Credit Agreement and our indentures, and have met all debt payment obligations.

For a complete discussion and presentation of all borrowings and available sources of borrowing, refer to Note 12 of our consolidated financial statements included in our 2015 Annual Report and Note 7 of the Financial Statements included herein.

# **Common Stock Dividends**

On October 6, 2015, our Board of Directors declared a quarterly cash dividend of \$0.31 per share of Class A Common Stock, \$0.28 per share of Class B Convertible Common Stock and \$0.28 per share of Class 1 Common Stock payable on November 24, 2015, to stockholders of record of each class on November 9, 2015.

We currently expect to pay quarterly cash dividends on our common stock in the future, but such payments are subject to approval of our Board of Directors and are dependent upon our financial condition, results of



operations, capital requirements and other factors, including those set forth under Item 1A "Risk Factors" of our 2015 Annual Report.

## **Share Repurchase Programs**

Our Board of Directors authorized the repurchase of up to \$1.0 billion of our Class A Common Stock and Class B Convertible Common Stock in April 2012 (the "2013 Authorization"). Share repurchases under the 2013 Authorization may be accomplished at management's discretion from time to time based on market conditions, our cash and debt position, and other factors as determined by management. Shares may be repurchased through open market or privately negotiated transactions. We may fund future share repurchases with cash generated from operations, proceeds from borrowings under the accounts receivable securitization facilities or proceeds from revolver borrowings under our senior credit facility. Any repurchased shares will become treasury shares. As of August 31, 2015, we have \$703.3 million available for share repurchases under the 2013 Authorization.

For additional information, refer to Note 15 of our consolidated financial statements included in our 2015 Annual Report.

# Accounting Guidance Not Yet Adopted

Accounting guidance adopted on March 1, 2015, did not have a material impact on our consolidated financial statements. For further information on accounting guidance not yet adopted, refer to Note 13 of the Financial Statements.

## **Information Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-O contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond our control, which could cause actual results to differ materially from those set forth in, or implied by, such forward-looking statements. All statements other than statements of historical fact included in this Quarterly Report on Form 10-Q, including without limitation (I) the statements under Part I - Item 2 "Management's Discussion and Analysis of Financial Condition and Results of Operations" regarding (i) our business strategy, future financial position, prospects, plans and objectives of management, (ii) information concerning expected or potential actions of third parties, (iii) timing and source of funds for operating activities, (iv) the duration of the share repurchase implementation and source of funds for share repurchases, and (v) the amount and timing of future dividends, and (II) the statements regarding the expansions of our Brewery and our glass production plant, including anticipated costs and timeframes for completion, are forward-looking statements. When used in this Quarterly Report on Form 10-Q, the words "anticipate," "intend," "expect," and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain such identifying words. All forward-looking statements speak only as of the date of this Quarterly Report on Form 10-O. We undertake no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. Although we believe that the expectations reflected in the forward-looking statements are reasonable, we can give no assurance that such expectations will prove to be correct. In addition to the risks and uncertainties of ordinary business operations and conditions in the general economy and markets in which we compete, our forward-looking statements contained in this Quarterly Report on Form 10-Q are also subject to the risk and uncertainty that (i) the actual demand for our products will vary from current expectations due to, among other reasons, actual shipments to distributors and actual consumer demand, (ii) the amount and timing of and source of funds for any share repurchases may vary due to market conditions, our cash and debt position, the impact of the acquisition of the beer business, Brewery and glass production plant expansions and other factors as determined by management from time to time, (iii) the amount and timing of future dividends may differ from our current expectations if our ability to use cash flow to fund dividends is affected by unanticipated increases in total net debt, we are unable to generate cash flow at anticipated levels, or we fail to generate expected earnings, and (iv) the timeframe and actual costs associated with the expansions of our Brewery and our glass production plant may vary from management's current



expectations due to market conditions, our cash and debt position, receipt of all required regulatory approvals by the expected dates and on the expected terms, and other factors as determined by management. For additional information about risks and uncertainties that could adversely affect our forward-looking statements, please refer to Item 1A "Risk Factors" of our 2015 Annual Report.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk.

As a result of our global operating, acquisition and financing activities, we are exposed to market risk associated with changes in foreign currency exchange rates, commodity prices and interest rates. To manage the volatility relating to these risks, we periodically purchase and/or sell derivative instruments including foreign currency forward and option contracts, commodity swap agreements and interest rate swap agreements. We use derivative instruments to reduce earnings and cash flow volatility resulting from shifts in market rates, as well as to hedge economic exposures. We do not enter into derivative instruments for trading or speculative purposes.

## Foreign Currency and Commodity Price Risk

Foreign currency derivative instruments are or may be used to hedge existing foreign currency denominated assets and liabilities, forecasted foreign currency denominated sales/purchases to/from third parties as well as intercompany sales/purchases, intercompany principal and interest payments, and in connection with acquisitions or joint venture investments outside the U.S. As of August 31, 2015, we had exposures to foreign currency risk primarily related to the Mexican peso, euro, New Zealand dollar and Canadian dollar. Approximately 79% of our balance sheet exposures and forecasted transactional exposures for the remaining six months of fiscal 2016 were hedged as of August 31, 2015.

Commodity derivative instruments are or may be used to hedge forecasted commodity purchases from third parties as either economic hedges or accounting hedges. As of August 31, 2015, exposures to commodity price risk which we are currently hedging primarily include diesel fuel, corn, aluminum and natural gas prices. Approximately 76% of our forecasted transactional exposures for the remaining six months of fiscal 2016 were hedged as of August 31, 2015.

We have performed a sensitivity analysis to estimate our exposure to market risk of foreign exchange rates and commodity prices reflecting the impact of a hypothetical 10% adverse change in the applicable market. The volatility of the applicable rates and prices is dependent on many factors which cannot be forecasted with reliable accuracy. Losses or gains from the revaluation or settlement of the related underlying positions would substantially offset such gains or losses on the derivative instruments. The aggregate notional value, estimated fair value and sensitivity analysis for our open foreign currency and commodity derivative instruments are summarized as follows:

		Agg Notion	regate al Va			Fair Net Asset		/	Increase (Decrease) in Fair Value – Hypothetical 10% Adverse Change					
	А	ugust 31, 2015		August 31, 2014		August 31, 2015		August 31, 2014		August 31, 2015		August 31, 2014		
(in millions)														
Foreign currency contracts	\$	1,573.5	\$	1,628.3	\$	(60.4)	\$	10.0	\$	70.5	\$	(39.7)		
Commodity derivative contracts	\$	214.5	\$	194.4	\$	(30.8)	\$	(2.3)	\$	18.2	\$	19.1		

# **Interest Rate Risk**

The estimated fair value of our fixed interest rate debt is subject to interest rate risk, credit risk and foreign currency risk. In addition, we also have variable interest rate debt outstanding (primarily LIBOR-based), certain of which includes a fixed margin subject to the same risks identified for our fixed interest rate debt.

As of August 31, 2015, and August 31, 2014, we had an outstanding cash flow designated interest rate swap agreement which fixed LIBOR interest rates (to minimize interest rate volatility) on \$500.0 million of our floating LIBOR rate debt at an average rate of 2.8% (exclusive of borrowing margins) through September 1, 2016. In addition, we had offsetting undesignated interest rate swap agreements.

We have performed a sensitivity analysis to estimate our exposure to market risk of interest rates reflecting the impact of a hypothetical 1% increase in the prevailing interest rates. The volatility of the applicable rates is dependent on many factors which cannot be forecasted with reliable accuracy. The aggregate notional value, estimated fair value and sensitivity analysis for our outstanding fixed and variable interest rate debt, including current maturities, and open interest rate derivative instruments are summarized as follows:

	Aggregate Notional Value					Fair V Net L		/	Decrease in Fair Value – Hypothetical 1% Rate Increase				
(in millions)	A	ugust 31, 2015		August 31, 2014		August 31, 2015		August 31, 2014		August 31, 2015		August 31, 2014	
Fixed interest rate debt	\$	4,397.4	\$	4,100.4	\$	(4,606.4)	\$	(4,394.1)	\$	(202.6)	\$	(189.1)	
Variable interest rate debt	\$	3,027.1	\$	3,093.5	\$	(2,619.6)	\$	(2,910.6)	\$	(104.9)	\$	(107.0)	
Interest rate swap contracts	\$	1,500.0	\$	1,500.0	\$	(14.7)	\$	(24.9)	\$	(3.9)	\$	(9.1)	

For additional discussion on our market risk, refer to Notes 3 and 4 of the Financial Statements.

# Item 4. Controls and Procedures.

## **Disclosure Controls and Procedures**

Our Chief Executive Officer and our Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this report, that the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) are effective to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 (i) is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) is accumulated and communicated to our management, including our Chief Executive Officer and our Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### Internal Control Over Financial Reporting

In connection with the foregoing evaluation by our Chief Executive Officer and our Chief Financial Officer, no changes were identified in the Company's "internal control over financial reporting" (as defined in the Securities Exchange Act of 1934 Rules 13a-15(f) and 15d-15(f)) that occurred during our fiscal quarter ended August 31, 2015, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

# PART II - OTHER INFORMATION

# Item 4. Mine Safety Disclosures.

Not Applicable.

# Item 6. Exhibits.

Exhibits required to be filed by Item 601 of Regulation S-K.

For the exhibits that are filed herewith or incorporated herein by reference, see the Index to Exhibits located on page 44 of this report. The Index to Exhibits is incorporated herein by reference.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

		CON	ISTELLATION BRANDS, INC.
Date:	October 7, 2015	By:	/s/ Lisa M. Schnorr
			Lisa M. Schnorr, Senior Vice President and Controller
Date:	October 7, 2015	By:	/s/ David Klein
			David Klein, Executive Vice President and Chief Financial Officer (principal financial officer and principal accounting officer)
		43	

#### INDEX TO EXHIBITS

## Exhibit No.

- 2.1 Membership Interest Purchase Agreement, dated as of June 28, 2012, among Constellation Beers Ltd., Constellation Brands Beach Holdings, Inc., Constellation Brands, Inc. and Anheuser-Busch InBev SA/NV (filed as Exhibit 2.1 to the Company's Amendment No. 1 to Current Report on Form 8-K/A dated June 28, 2012, filed November 9, 2012 and incorporated herein by reference). +
- 2.2 Amended and Restated Membership Interest Purchase Agreement, dated as of February 13, 2013, among Constellation Beers Ltd., Constellation Brands Beach Holdings, Inc., Constellation Brands, Inc. and Anheuser-Busch InBev SA/NV (filed as Exhibit 2.1 to the Company's Amendment No. 1 to Current Report on Form 8-K/A dated February 13, 2013, filed February 25, 2013 and incorporated herein by reference). +
- 2.3 First Amendment dated as of April 19, 2013, to the Amended and Restated Membership Interest Purchase Agreement, dated as of February 13, 2013, among Constellation Bears Ltd., Constellation Brands Beach Holdings, Inc., Constellation Brands, Inc. and Anheuser-Busch InBev SA/NV (filed as Exhibit 2.1 to the Company's Current Report on Form 8-K dated April 19, 2013, filed April 19, 2013 and incorporated herein by reference). +
- 2.4 Stock Purchase Agreement dated as of February 13, 2013, between Anheuser-Busch InBev SA/NV and Constellation Brands, Inc. (filed as Exhibit 2.2 to the Company's Amendment No. 1 to Current Report on Form 8-K/A dated February 13, 2013, filed February 25, 2013 and incorporated herein by reference). +
- 2.5 First Amendment dated as of April 19, 2013, to the Stock Purchase Agreement dated as of February 13, 2013, between Anheuser-Busch InBev SA/NV and Constellation Brands, Inc. (filed as Exhibit 2.2 to the Company's Current Report on Form 8-K dated April 19, 2013, filed April 19, 2013 and incorporated herein by reference). +
- 3.1 Restated Certificate of Incorporation of the Company (filed as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2009 and incorporated herein by reference). #
- 3.2 Certificate of Amendment to the Certificate of Incorporation of the Company (filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2009 and incorporated herein by reference). #
- 3.3 Amended and Restated By-Laws of the Company (filed as Exhibit 3.2 to the Company's Current Report on Form 8-K dated December 6, 2007, filed December 12, 2007 and incorporated herein by reference). #
- 4.1 Indenture, dated as of August 15, 2006, by and among the Company, as Issuer, certain subsidiaries, as Guarantors and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated August 15, 2006, filed August 18, 2006 and incorporated herein by reference). #
- 4.2 Supplemental Indenture No. 1, with respect to 7.25% Senior Notes due 2016, dated as of August 15, 2006, among the Company, as Issuer, certain subsidiaries, as Guarantors, and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K, dated August 15, 2006, filed August 18, 2006 and incorporated herein by reference). #
- 4.3 Supplemental Indenture No. 2, dated as of November 30, 2006, by and among the Company, Vincor International Partnership, Vincor International II, LLC, Vincor Holdings, Inc., R.H. Phillips, Inc., The Hogue Cellars, Ltd., Vincor Finance, LLC, and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.28 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2006 and incorporated herein by reference). #
- 4.4 Supplemental Indenture No. 3, dated as of May 4, 2007, by and among the Company, Barton SMO Holdings LLC, ALCOFI INC., and Spirits Marque One LLC, and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.32 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2007 and incorporated herein by reference). #
- 4.5 Supplemental Indenture No. 4, with respect to 8 3/8% Senior Notes due 2014 (no longer outstanding), dated as of December 5, 2007, by and among the Company, as Issuer, certain subsidiaries, as Guarantors, and The Bank of New York Trust Company, N.A., (as successor to BNY Midwest Trust Company), as Trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K dated December 5, 2007, filed December 11, 2007 and incorporated herein by reference). #
- 4.6 Supplemental Indenture No. 5, dated as of January 22, 2008, by and among the Company, BWE, Inc., Atlas Peak Vineyards, Inc., Buena Vista Winery, Inc., Clos du Bois Wines, Inc., Gary Farrell Wines, Inc., Peak Wines International, Inc., and Planet 10 Spirits, LLC, and The Bank of New York Trust Company, N.A. (successor trustee to BNY Midwest Trust Company), as Trustee (filed as Exhibit 4.37 to the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2008 and incorporated herein by reference). #

- 4.7 Supplemental Indenture No. 6, dated as of February 27, 2009, by and among the Company, Constellation Services LLC, and The Bank of New York Mellon Trust Company National Association (successor trustee to BNY Midwest Trust Company), as Trustee (filed as Exhibit 4.31 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 2009 and incorporated herein by reference). #
- 4.8 Supplemental Indenture No. 7, dated as of June 7, 2013, among the Company, Constellation Brands Beach Holdings, Inc., Crown Imports LLC, and The Bank of New York Mellon Trust Company, National Association, as trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K, dated June 7, 2013, filed June 11, 2013 and incorporated herein by reference).
- 4.9 Supplemental Indenture No. 8, dated as of May 28, 2014, among the Company, Constellation Marketing Services, Inc., and The Bank of New York Mellon Trust Company, National Association, as trustee (filed as Exhibit 4.9 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2014 and incorporated herein by reference).
- 4.10 Indenture, with respect to 7.25% Senior Notes due May 2017, dated May 14, 2007, by and among the Company, as Issuer, certain subsidiaries, as Guarantors, and The Bank of New York Trust Company, N.A., as Trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated May 9, 2007, filed May 14, 2007 and incorporated herein by reference). #
- 4.11 Supplemental Indenture No. 1, dated as of January 22, 2008, by and among the Company, BWE, Inc., Atlas Peak Vineyards, Inc., Buena Vista Winery, Inc., Clos du Bois Wines, Inc., Gary Farrell Wines, Inc., Peak Wines International, Inc., and Planet 10 Spirits, LLC, and The Bank of New York Trust Company, N.A. (successor trustee to BNY Midwest Trust Company), as Trustee (filed as Exhibit 4.39 to the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2008 and incorporated herein by reference). #
- 4.12 Supplemental Indenture No. 2, dated as of February 27, 2009, by and among the Company, Constellation Services LLC, and The Bank of New York Mellon Trust Company National Association (successor trustee to BNY Midwest Trust Company), as Trustee (filed as Exhibit 4.34 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 2009 and incorporated herein by reference). #
- 4.13 Supplemental Indenture No. 3, dated as of June 7, 2013, among the Company, Constellation Brands Beach Holdings, Inc., Crown Imports LLC, and The Bank of New York Mellon Trust Company, National Association, as trustee (filed as Exhibit 4.3 to the Company's Current Report on Form 8-K, dated June 7, 2013, filed June 11, 2013 and incorporated herein by reference).
- 4.14 Supplemental Indenture No. 4, dated as of May 28, 2014, among the Company, Constellation Marketing Services, Inc., and The Bank of New York Mellon Trust Company, National Association, as trustee (filed as Exhibit 4.14 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2014 and incorporated herein by reference).
- 4.15 Indenture, dated as of April 17, 2012, by and among the Company, as Issuer, certain subsidiaries, as Guarantors and Manufacturers and Traders Trust Company, as Trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated April 17, 2012, filed April 23, 2012 and incorporated herein by reference).
- 4.16 Supplemental Indenture No. 1, with respect to 6.0% Senior Notes due May 2022, dated as of April 17, 2012, among the Company, as Issuer, certain subsidiaries, as Guarantors, and Manufacturers and Traders Trust Company, as Trustee (filed as Exhibit 4.1.1 to the Company's Current Report on Form 8-K, dated April 17, 2012, filed April 23, 2012 and incorporated herein by reference).
- 4.17 Supplemental Indenture No. 3, with respect to 3.75% Senior Notes due May 2021, dated as of May 14, 2013, among the Company, as Issuer, certain subsidiaries, as Guarantors, and Manufacturers and Traders Trust Company, as Trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated May 14, 2013, filed May 16, 2013 and incorporated herein by reference).
- 4.18 Supplemental Indenture No. 4, with respect to 4.25% Senior Notes due May 2023, dated as of May 14, 2013, among the Company, as Issuer, certain subsidiaries, as Guarantors, and Manufacturers and Traders Trust Company, as Trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K, dated May 14, 2013, filed May 16, 2013 and incorporated herein by reference).
- 4.19 Supplemental Indenture No. 5, dated as of June 7, 2013, among the Company, Constellation Brands Beach Holdings, Inc., Crown Imports LLC, and Manufacturers and Traders Trust Company, as trustee (filed as Exhibit 4.4 to the Company's Current Report on Form 8-K, dated June 7, 2013, filed June 11, 2013 and incorporated herein by reference).
- 4.20 Supplemental Indenture No. 6, dated as of May 28, 2014, among the Company, Constellation Marketing Services, Inc., and Manufacturers and Traders Trust Company, as trustee (filed as Exhibit 4.21 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2014 and incorporated herein by reference).
- 4.21 Supplemental Indenture No. 7, with respect to 3.875% Senior Notes due 2019, dated as of November 3, 2014, among the Company, as Issuer, certain subsidiaries, as Guarantors, and Manufacturers and Traders Trust Company, as Trustee (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated November 3, 2014, filed November 7, 2014 and incorporated herein by reference).

- 4.22 Supplemental Indenture No. 8, with respect to 4.750% Senior Notes due 2024, dated as of November 3, 2014, among among the Company, as Issuer, certain subsidiaries, as Guarantors, and Manufacturers and Traders Trust Company, as Trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K, dated November 3, 2014, filed November 7, 2014 and incorporated herein by reference).
- 4.23 Restatement Agreement dated as of May 28, 2014, among the Company, CIH International S.à r.l., Bank of America, N.A., as administrative agent, and the lenders party thereto, including Third Amended and Restated Credit Agreement dated as of May 28, 2014, among the Company, CIH International S.à r.l., Bank of America, N.A., as administrative agent, and the Lenders party thereto (filed as Exhibit 4.23 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended May 31, 2014 and incorporated herein by reference).
- 4.24 Amendment No. 1 dated as of August 20, 2014, to the Third Amended and Restated Credit Agreement dated as of May 28, 2014, among the Company, CIH International S.à r.l., CI Cerveza S.à r.l., the Guarantors, Bank of America, N.A., as administrative agent, and the Lenders party to the Amendment (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated August 20, 2014, filed August 25, 2014 and incorporated herein by reference).
- 4.25 Amendment No. 2, dated as of July 16, 2015, to the Third Amended and Restated Credit Agreement dated as of May 28, 2014, as amended by Amendment No. 1 dated as of August 20, 2014, by and among the Company, CIH International S.à r.l., CI Cerveza S.à r.l., the Guarantors, Bank of America, N.A., as administrative agent, and the Lenders party to the Amendment (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated July 16, 2015, filed July 21, 2015 and incorporated herein by reference).
- 4.26 Joinder Agreement, dated as of June 7, 2013, between CIH International S.à r.l., Bank of America, N.A., as administrative agent and lender (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K, dated June 7, 2013, filed June 11, 2013 and incorporated herein by reference).
- 10.1 Amended and Restated Guarantee Agreement, dated as of June 7, 2013, made by the subsidiaries of Constellation Brands, Inc. from time to time party thereto and Constellation Brands, Inc. in favor of Bank of America, N.A., as Administrative Agent, for the ratable benefit of the Lenders party to the Credit Agreement (filed as Exhibit 10.4 to the Company's Current Report on Form 8-K, dated June 7, 2013, filed June 11, 2013 and incorporated herein by reference).
- 10.2 Executive Employment Agreement made as of June 29, 2015, between Constellation Brands, Inc. and David Klein (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K dated June 29, 2015, filed July 2, 2015 and incorporated herein by reference).\*
- 10.3 Form of Restricted Stock Unit Agreement for Directors with respect to awards of restricted stock units pursuant to the Company's Long-Term Stock Incentive Plan (awards on and after July 22, 2015) (filed as Exhibit 10.1 to the Company's Current Report on Form 8-K, dated July 22, 2015, filed July 24, 2015 and incorporated herein by reference).\*
- 12.1 Statements re computation of ratios (filed herewith).
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended (filed herewith).
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended (filed herewith).
- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350 (filed herewith).
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350 (filed herewith).
- 99.1 Stipulation and Order dated April 19, 2013, among Constellation Brands, Inc., Anheuser-Busch Inbev SA/NV, Grupo Modelo, S.A.B. de C.V., and the Antitrust Division of the United States Department of Justice (filed as Exhibit 99.1 to the Company's Current Report on Form 8-K dated April 19, 2013, filed April 19, 2013 and incorporated herein by reference).
- 99.2 Final Judgment filed with the United States District Court for the District of Columbia on October 24, 2013, together with Exhibits B and C (filed as Exhibit 99.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended November 30, 2013 and incorporated therein by reference).
- 101.1 The following materials from the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2015, formatted in XBRL (eXtensible Business Reporting Language): (i) Consolidated Balance Sheets as of August 31, 2015 and February 28, 2015, (ii) Consolidated Statements of Comprehensive Income for the six months and three months ended August 31, 2015 and 2014, (iii) Consolidated Statements of Cash Flows for the six months ended August 31, 2015 and 2014, and (iv) Notes to Consolidated Financial Statements.

- # Company's Commission File No. 001-08495.
- + Portions of this exhibit were redacted pursuant to a confidential treatment request filed with and approved by the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
- \* Designates management contract or compensatory plan or arrangement.

The Company agrees, upon request of the Securities and Exchange Commission, to furnish copies of each instrument that defines the rights of holders of long-term debt of the Company or its subsidiaries that is not filed herewith pursuant to Item 601(b)(4)(iii)(A) because the total amount of long-term debt authorized under such instrument does not exceed 10% of the total assets of the Company and its subsidiaries on a consolidated basis.

# CONSTELLATION BRANDS, INC. AND SUBSIDIARIES STATEMENT OF COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES (a)

(in millions of dollars)

	F	For the Six M	Month	s Ended	For the Fiscal Years Ended											
	August 31, 2015		6 1		February 28, 2015		February 28, 2014		February 28, 2013		February 29, 2012		Fet	ruary 28, 2011		
Earnings:																
Income before income taxes	\$	752.0	\$	595.0	\$	1,179.6	\$	2,202.3	\$	516.4	\$	534.0	\$	551.0		
Plus fixed charges		163.8		177.2		352.3		337.5		239.4		194.0		208.3		
Less interest capitalized		(6.3)		(2.6)		(8.2)		(0.9)						(0.3)		
Earnings, as adjusted	\$	909.5	\$	769.6	\$	1,523.7	\$	2,538.9	\$	755.8	\$	728.0	\$	759.0		
Fixed Charges: Interest on debt and capitalized leases, amortization of debt issuance costs, and amortization of discount on debt <sup>(b)</sup>	\$	161.6	\$	174.8	\$	347.7	\$	332.2	\$	234.3	\$	188.0	\$	200.5		
Interest element of rentals		2.2		2.4		4.7		5.3		5.1		6.0		7.8		
Total fixed charges	\$	163.8	\$	177.2	\$	352.4	\$	337.5	\$	239.4	\$	194.0	\$	208.3		
Ratio of Earnings to Fixed Charges		5.6x		4.3x		4.3x		7.5x		3.2x		3.8x		3.6x		

(a) For the purpose of calculating the ratio of earnings to fixed charges, "earnings" represent income before income taxes (adjusted, as appropriate, for equity in earnings of equity method investees) plus fixed charges less interest capitalized. "Fixed charges" consist of interest expensed and capitalized, amortization of debt issuance costs, amortization of discount on debt, and the portion of rental expense which management believes is representative of the interest component of lease expense.

(b) The Company's policy is to classify interest expense recognized on uncertain tax positions as income tax expense. The Company has excluded interest expense recognized on uncertain tax positions from the Ratio of Earnings to Fixed Charges.

#### RULE 13a-14(a)/15d-14(a) CERTIFICATION OF CHIEF EXECUTIVE OFFICER

#### Constellation Brands, Inc. Form 10-Q for Fiscal Quarter EndedAugust 31, 2015

I, Robert Sands, certify that:

1. I have reviewed this report on Form 10-Q of Constellation Brands, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 7, 2015

<u>/s/ Robert Sands</u> Robert Sands President and Chief Executive Officer

#### RULE 13a-14(a)/15d-14(a) CERTIFICATION OF CHIEF FINANCIAL OFFICER

#### Constellation Brands, Inc. Form 10-Q for Fiscal Quarter EndedAugust 31, 2015

I, David Klein, certify that:

1. I have reviewed this report on Form 10-Q of Constellation Brands, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: October 7, 2015

<u>/s/ David Klein</u> David Klein Executive Vice President and Chief Financial Officer

## SECTION 1350 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

# Constellation Brands, Inc. Form 10-Q for Fiscal Quarter Ended August 31, 2015

In connection with the Constellation Brands, Inc. Quarterly Report on Form 10-Q for the Fiscal Quarter Ended August 31, 2015, I, Robert Sands, certify pursuant to 18 U.S.C. Section 1350 that, to the best of my knowledge:

1. The Quarterly Report on Form 10-Q for the Fiscal Quarter Ended August 31, 2015 of Constellation Brands, Inc. fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

2. The information contained in the periodic report on Form 10-Q for the Fiscal Quarter Ended August 31, 2015 of Constellation Brands, Inc. fairly presents, in all material respects, the financial condition and results of operations of Constellation Brands, Inc.

Dated: October 7, 2015

/s/ Robert Sands

Robert Sands, President and Chief Executive Officer

## SECTION 1350 CERTIFICATION OF CHIEF FINANCIAL OFFICER

# Constellation Brands, Inc. Form 10-Q for Fiscal Quarter Ended August 31, 2015

In connection with the Constellation Brands, Inc. Quarterly Report on Form 10-Q for the Fiscal Quarter Ended August 31, 2015, I, David Klein, certify pursuant to 18 U.S.C. Section 1350 that, to the best of my knowledge:

1. The Quarterly Report on Form 10-Q for the Fiscal Quarter Ended August 31, 2015 of Constellation Brands, Inc. fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

2. The information contained in the periodic report on Form 10-Q for the Fiscal Quarter Ended August 31, 2015 of Constellation Brands, Inc. fairly presents, in all material respects, the financial condition and results of operations of Constellation Brands, Inc.

Dated: October 7, 2015

/s/ David Klein

David Klein, Executive Vice President and Chief Financial Officer