FORM 10-0 SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

(Mark One)

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 31, 2004 _____

OR

[] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from

to _____

COMMISSION FILE NUMBER 001-08495

CONSTELLATION BRANDS, INC. ------

(Exact name of registrant as specified in its charter)

DELAWARE _____

16-0716709 _____ (I.R.S. Employer Identification No.)

(State or other jurisdiction of incorporation or organization)

370 WOODCLIFF DRIVE, SUITE 300, FAIRPORT, NEW YORK 14450 _____

(Address of principal executive offices) (Zip Code)

(585) 218-3600

_____ (Registrant's telephone number, including area code)

_____ (Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No ___

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes X No ___

The number of shares outstanding with respect to each of the classes of common stock of Constellation Brands, Inc., as of June 30, 2004, is set forth below:

| CLASS | NUMBER OF SHARES OUTSTANDING |
|---|------------------------------|
| | |
| Class A Common Stock, Par Value \$.01 Per Share | 95,218,145 |
| Class B Common Stock, Par Value \$.01 Per Share | 12,049,730 |

PART I - FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

- -----_____

<TABLE> <CAPTION>

> CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in thousands, except share and per share data) (unaudited)

> > May 31, February 29, 2004 2004 _____ _____

ASSETS _____

<S>

CURRENT ASSETS:

<C>

| | à 11 440 | Å <u>27 12</u> 6 |
|---|--------------------------|-------------------------|
| Cash and cash investments Accounts receivable, net | \$ 11,443 711,847 | 635,910 |
| Inventories, net | 1,315,356 | 1,261,378 |
| Prepaid expenses and other | 141,589 | 137,047 |
| Total current assets | 2,180,235 | 2,071,471 |
| PROPERTY, PLANT AND EQUIPMENT, net GOODWILL | 1,060,706 1,501,912 | 1,097,362 1,540,637 |
| INTANGIBLE ASSETS, net | 723,887 | 744,978 |
| OTHER ASSETS | 82,334 | 104,225 |
| Total assets | \$ 5,549,074 ======= | \$ 5,558,673 ====== |
| LIABILITIES AND STOCKHOLDERS' EQUITY | | |
| CURRENT LIABILITIES: | | |
| Notes payable to banks | | \$ 1,792 |
| Current maturities of long-term debt Accounts payable | 108,927 361,506 | 267,245 270,291 |
| Accrued excise taxes | 55,377 | 48,465 |
| Other accrued expenses and liabilities | 397,979 | 442,009 |
| Total current liabilities | 1,167,341 | 1,029,802 |
| LONG-TERM DEBT, less current maturities | 1,736,159 | 1,778,853 |
| DEFERRED INCOME TAXES | 178,258 | 187,410 |
| OTHER LIABILITIES | 156,633 | 184,989 |
| <pre>STOCKHOLDERS' EQUITY: Preferred Stock, \$.01 par value- Authorized, 1,000,000 shares; Issued, 170,500 shares at May 31, 2004, and February 29, 2004 (Aggregate liquidation preference of \$172,951 at May 31, 2004) Class A Common Stock, \$.01 par value- Authorized, 275,000,000 shares; Issued, 97,577,903 shares at May 31, 2004, and 97,150,219 shares at February 29, 2004 Class B Convertible Common Stock, \$.01 par value- Authorized, 30,000,000 shares; Issued, 14,557,530 shares at May 31, 2004, and 14,564,630 shares at February 29, 2004</pre> | 2 976 146 | 2 971 146 |
| Additional paid-in capital | 1,030,121 | 1,024,048 |
| Retained earnings Accumulated other comprehensive | 1,059,071 | 1,010,193 |
| income | 250,385 | 372,302 |
| | 2,340,701 | 2,407,662 |
| Less-Treasury stock- Class A Common Stock, 2,583,541 shares at May 31, 2004, and 2,583,608 | | |
| shares at February 29, 2004, at cost Class B Convertible Common Stock, 2,502,900 shares at May 31, 2004, | (27,786) | (27,786) |
| and February 29, 2004, at cost | (2,207) | (2,207) |
| | (29,993) | (29,993) |
| Less-Unearned compensation-restricted | | |
| stock awards | (25) | (50) |
| Total stockholders' equity | 2,310,683 | 2,377,619 |
| Total liabilities and stockholders' equity | \$ 5,549,074 | \$ 5,558,673 |
| <fn> The accompanying notes are an integral</fn> | nart of these stat | ements |

The accompanying notes are an integral part of these statements. $\ensuremath{</\mathrm{TABLE>}}$

<TABLE> <CAPTION> 1

(unaudited)

| | | ee Months End | |
|---|----------------|---------------|-----------------|
| | 2004 | | 2003 |
| <\$> | | <0 | |
| SALES | \$ 1,174,315 | | 990,240 |
| Less - Excise taxes | (247,010 |)) | (217,438) |
| Net sales | 927,305 | | 772,802 |
| COST OF PRODUCT SOLD | (676,843 | | (563,717) |
| Gross profit | 250,462 | | 209,085 |
| SELLING, GENERAL AND | | | |
| ADMINISTRATIVE EXPENSES | (138,428 | | (107,802) |
| RESTRUCTURING AND RELATED CHARGES | (1,613 | | (2,316) |
| Operating income | 110,421 | | 98 , 967 |
| GAIN ON CHANGE IN FAIR VALUE OF | | | 1 101 |
| DERIVATIVE INSTRUMENTS EQUITY IN EARNINGS OF EQUITY | - | | 1,181 |
| METHOD INVESTEES | 62 | 2 | 328 |
| INTEREST EXPENSE, net | (30,28 | 1) | (39,243) |
| Income before income taxes | 80,202 | | 61,233 |
| PROVISION FOR INCOME TAXES | (28,87) | | (22,044) |
| | | | |
| NET INCOME | 51,329 | | 39,189 |
| Dividends on preferred stock | (2,45 | | - |
| INCOME AVAILABLE TO COMMON | | | |
| STOCKHOLDERS | \$ 48,878 | | 39,189 |
| | | | |
| SHARE DATA: Earnings per common share: | | | |
| Basic | \$ 0.40 | 5 Ş | 0.42 |
| | | | |
| Diluted | \$ 0.45 | | 0.41 |
| Weighted average common shares outstanding: | | | |
| Basic | 106,778 | | 92,880 |
| Diluted | 115,062 | 2 | 95,661 |
| <pre><fn> The accompanying notes are an integr</fn></pre> | cal part of th | and statemer | + 0 |
| | | | |

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| | | | |
| | | | |

CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands) (unaudited)

| | For the Three Months Ended May 31, | | | | | |
|--|------------------------------------|-----------|---------|-------------------|--|--|
| | | 2004 | 2003 | | | |
| <\$> | <c></c> | | <c></c> | | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: Net income | \$ | 51,329 | \$ | 39,189 | | |
| Adjustments to reconcile net income to net cash | | | | | | |
| used in operating activities: | | | | | | |
| Depreciation of property, plant and equipment | | 21,194 | | 17,828 | | |
| Deferred tax provision | | 6,259 | | 4,650 | | |
| Amortization of intangible and other assets | | 3,061 | | 5 , 966 | | |
| Noncash portion of loss on extinguishment of debt | | 1,799 | | 800 | | |
| Loss (gain) on sale of assets | | 693 | | (2,003) | | |
| Stock-based compensation expense | | 25 | | 158 | | |
| Amortization of discount on long-term debt | | 13 | | 20 | | |
| Equity in earnings of equity method investees | | (62) | | (328) | | |
| Gain on change in fair value of derivative instruments | | - | | (1,181) | | |
| Change in operating assets and liabilities, net of effects | | | | | | |
| from purchases of businesses: | | | | | | |
| Accounts receivable, net | | (85,132) | | (39 , 765) | | |
| Inventories, net | | (113,885) | | (15,169) | | |
| Prepaid expenses and other current assets | | 12,566 | | 15,571 | | |
| Accounts payable | | 112,745 | | (28,400) | | |
| Accrued excise taxes | | 7,449 | | 5,461 | | |

| Other accrued expenses and liabilities Other assets and liabilities, net | (56,971) (7,541) | (9,494) 334 |
|--|---|---|
| Total adjustments | (97 , 787) | (45,552) |
| Net cash used in operating activities | (46,458) | (6,363) |
| CASH FLOWS FROM INVESTING ACTIVITIES: Purchases of property, plant and equipment Payment of accrued earn-out amount Proceeds from sale of assets Purchases of businesses, net of cash acquired | (22,113) (1,338) 445 | (18,091) (978) 4,896 (1,067,694) |
| Net cash used in investing activities | (23,006) | (1,081,867) |
| CASH FLOWS FROM FINANCING ACTIVITIES: Net proceeds from notes payable Exercise of employee stock options Proceeds from employee stock purchases Principal payments of long-term debt Payment of preferred stock dividends Proceeds from issuance of long-term debt Payment of issuance costs of long-term debt Net cash provided by financing activities | 265,891 5,814 1 (217,204) (2,451) - - 52,051 | 15,735 7,571 (492,701) 1,600,000 (32,547) 1,098,058 |
| Effect of exchange rate changes on cash and cash investments | (8,280) | 22,370 |
| NET (DECREASE) INCREASE IN CASH AND CASH INVESTMENTS CASH AND CASH INVESTMENTS, beginning of period | (25,693) 37,136 | 32,198 13,810 |
| CASH AND CASH INVESTMENTS, end of period | \$ 11,443 | \$ 46,008 |
| <pre>SUPPLEMENTAL DISCLOSURES OF NONCASH INVESTING AND FINANCING ACTIVITIES: Fair value of assets acquired, including cash acquired Liabilities assumed Net assets acquired Less - stock issuance Less - direct acquisition costs accrued or previously paid Less - cash acquired</pre> | \$ - - - - - - | \$ 1,893,029 (736,244) 1,156,785 (77,243) (10,343) (1,505) |
| Net cash paid for purchases of businesses | \$ | \$ 1,067,694 |

<FN>

</TABLE>

The accompanying notes are an integral part of these statements.

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CONSTELLATION BRANDS, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS MAY 31, 2004

1) MANAGEMENT'S REPRESENTATIONS:

The consolidated financial statements included herein have been prepared by Constellation Brands, Inc. and its subsidiaries (the "Company"), without audit, pursuant to the rules and regulations of the Securities and Exchange Commission applicable to quarterly reporting on Form 10-Q and reflect, in the opinion of the Company, all adjustments necessary to present fairly the financial information for the Company. All such adjustments are of a normal recurring nature. Certain information and footnote disclosures normally included in financial statements, prepared in accordance with generally accepted accounting principles, have been condensed or omitted as permitted by such rules and regulations. These consolidated financial statements and related notes should be read in conjunction with the consolidated financial statements and related notes included in the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2004. Results of operations for interim periods are not necessarily indicative of annual results.

2) RECENTLY ADOPTED ACCOUNTING PRONOUNCEMENTS:

In December 2003, the Financial Accounting Standards Board issued FASB Interpretation No. 46 (revised December 2003) ("FIN No. 46(R)"), "Consolidation of Variable Interest Entities--an interpretation of ARB No. 51". FIN No. 46(R) supersedes FASB Interpretation No. 46 ("FIN No. 46"), "Consolidation of Variable Interest Entities". FIN No. 46(R) retains many of the basic concepts introduced in FIN No. 46; however, it also introduces a new scope exception for certain

types of entities that qualify as a business as defined in FIN No. 46(R) and revises the method of calculating expected losses and residual returns for determination of primary beneficiaries, including new guidance for assessing variable interests. The adoption of FIN No. 46(R) did not have a material impact on the Company's consolidated financial statements.

3) ACQUISITIONS:

On March 27, 2003, the Company acquired control of BRL Hardy Limited, now known as Hardy Wine Company Limited ("Hardy"), and on April 9, 2003, the Company completed its acquisition of all of Hardy's outstanding capital stock. As a result of the acquisition of Hardy, the Company also acquired the remaining 50% ownership of Pacific Wine Partners LLC ("PWP"), the joint venture the Company established with Hardy in July 2001. The acquisition of Hardy along with the remaining interest in PWP is referred to together as the "Hardy Acquisition." Through this acquisition, the Company acquired Australia's largest wine producer with interests in wineries and vineyards in most of Australia's major wine regions as well as New Zealand and the United States. In addition, Hardy has significant marketing and sales operations in the United Kingdom.

Total consideration paid in cash and Class A Common Stock to the Hardy shareholders was \$1,137.4 million. Additionally, the Company recorded direct acquisition costs of \$17.4 million. The acquisition date for accounting purposes is March 27, 2003. The Company has recorded a \$1.6 million reduction in the purchase price to reflect imputed interest between the accounting acquisition date and the final payment of consideration. This charge is included as interest expense in the Consolidated Statement of Income for the three months ended May 31, 2003. The cash portion of the purchase price paid to the Hardy shareholders and optionholders (\$1,060.2 million) was financed with \$660.2 million of borrowings under the Company's March 2003 Credit Agreement (as defined in Note 7) and \$400.0 million of borrowings under the Company's then existing bridge loan agreement. Additionally, the Company issued 3,288,913 shares of the Company's Class A Common Stock, which were valued at \$77.2 million based on the simple average of the closing market price of the Company's Class A Common Stock

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days before and ending two days after April 4, 2003, the day the Hardy shareholders elected the form of consideration they wished to receive. The purchase price was based primarily on a discounted cash flow analysis that contemplated, among other things, the value of a broader geographic distribution in strategic international markets and a presence in the important Australian winemaking regions. The Company and Hardy have complementary businesses that share a common growth orientation and operating philosophy. The Hardy Acquisition supports the Company's strategy of growth and breadth across categories and geographies, and strengthens its competitive position in its core markets. The purchase price and resulting goodwill were primarily based on the growth opportunities of the brand portfolio of Hardy. In particular, the Company believes there are growth opportunities for Australian wines in the United Kingdom, United States and other wine markets. This acquisition supports the Company's strategy of driving long-term growth and positions the Company to capitalize on the growth opportunities in "new world" wine markets.

The results of operations of Hardy and PWP are reported in the Constellation Wines segment and have been included in the Consolidated Statements of Income since the accounting acquisition date.

The following table summarizes the fair values of the assets acquired and liabilities assumed in the Hardy Acquisition at March 27, 2003, as adjusted for the final appraisal:

| (in thousands) Current assets Property, plant and equipment Other assets Trademarks Goodwill | \$ 535,374 332,125 27,672 265,583 613,900 |
|---|---|
| Total assets acquired | 1,774,654 |
| Current liabilities Long-term liabilities Total liabilities acquired | 294,787 326,646 |
| Net assets acquired | \$1,153,221 |

The trademarks are not subject to amortization. None of the goodwill is expected to be deductible for tax purposes.

The following table sets forth the unaudited historical and unaudited pro

forma results of operations of the Company for the three months ended May 31, 2004, and May 31, 2003, respectively. The unaudited pro forma results of operations for the three months ended May 31, 2003, give effect to the Hardy Acquisition as if it occurred on March 1, 2003. The unaudited pro forma results of operations are presented after giving effect to certain adjustments for depreciation, amortization of deferred financing costs, interest expense on the acquisition financing and related income tax effects. The unaudited pro forma results of operations are based upon currently available information and certain assumptions that the Company believes are reasonable under the circumstances. The unaudited pro forma results of operations for the three months ended May 31, 2003, do not reflect total pretax nonrecurring charges of \$30.3 million (\$0.23 per share on a diluted basis) related to transaction costs, primarily for the payment of stock options, which were incurred by Hardy prior to the acquisition, partially offset by the one-time benefit resulting from the application of new Australian tax consolidation rules effective for Hardy March 27, 2003, related to acquisition basis adjustments to fair value of \$10.6 million (\$0.11 per share on a diluted basis). The unaudited pro forma results of operations do not purport to present what the Company's results of operations would actually have been if the aforementioned transaction had in fact occurred on March 1, 2003, nor do they project the Company's financial position or results of operations at any future date or for any future period.

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<TABLE>

| /CUL | + | + | v | тv | _ | |
|------|---|---|---|----|---|--|
| | | | | | | |
| | | | | | | |

| | For the Three Months Ended May 31, | | | | |
|--|---------------------------------------|---------------------------------------|------|-------------------|--|
| | | 2004 | 2003 | | |
| (in thousands, except per share data) <s> Net sales Income before income taxes Net income Income available to common stockholders</s> | \$ \$ \$ \$ | 927,305 80,202 51,329 48,878 | Ş | 802,162 51,904 | |
| Earnings per common share: Basic Diluted | \$ | 0.46 0.45 | === | 0.36 | |
| Weighted average common shares outstanding: Basic Diluted | | | | | |

 | 106,778 115,062 | | 94,274 97,055 |

4) INVENTORIES:

Inventories are stated at the lower of cost (computed in accordance with the first-in, first-out method) or market. Elements of cost include materials, labor and overhead and consist of the following:

| | | May 31, 2004 | | oruary 29, 2004 |
|----------------------------|-----|-----------------|------|--------------------|
| | | | | |
| (in thousands) | | | | |
| Raw materials and supplies | \$ | 43,990 | \$ | 49,633 |
| In-process inventories | | 845,523 | | 803 , 200 |
| Finished case goods | | 425,843 | | 408,545 |
| | | | | |
| | \$ | 1,315,356 | \$ | 1,261,378 |
| | === | | ==== | |

5) GOODWILL:

The changes in the carrying amount of goodwill for the three months ended May 31, 2004, are as follows:

<TABLE>

<CAPTION>

| | Constellation Wines | | Constellation Beers and Spirits | | Consolidated | | |
|---------------------------------|------------------------|-----------|---------------------------------------|---------|-------------------------------|-----------|--|
| | | | | | | | |
| <s></s> | <c></c> | | <c></c> | | <c< td=""><td>:></td></c<> | :> | |
| (in thousands) | | | | | | | |
| Balance, February 29, 2004 | \$ | 1,407,350 | \$ | 133,287 | \$ | 1,540,637 | |
| Purchase accounting allocations | | (1,910) | | - | | (1,910) | |
| Foreign currency translation | | | | | | | |
| adjustments | | (37,082) | | (270) | | (37,352) | |

| Purchase price earn-out | 537 - | | | | | 537 |
|-------------------------|-------|-----------|------|---------|----|-----------|
| | | | | | | |
| Balance, May 31, 2004 | \$ | 1,368,895 | \$ | 133,017 | \$ | 1,501,912 |
| | === | | ==== | | == | ========= |
| | | | | | | |

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</TABLE>

6) INTANGIBLE ASSETS:

The major components of intangible assets are:

<TABLE>

<CAPTION>

| | May 31, 2004 | | | | February 29, 2004 | | | |
|---|--------------|-----------------|--|-------------------|---|-----------------|------------------------------|-------------------|
| | Carrying | | Net Carrying Amount | | Carrying | | С | |
| (in thousands) <s></s> | <c></c> | > | <c< td=""><td>></td><td><c2< td=""><td>></td><td><c< td=""><td>></td></c<></td></c2<></td></c<> | > | <c2< td=""><td>></td><td><c< td=""><td>></td></c<></td></c2<> | > | <c< td=""><td>></td></c<> | > |
| Amortizable intangible assets: Distribution agreements Other | \$ | 12,883 4,021 | \$ | 3,611 57 | | 12,883 4,021 | | 4,455 64 |
| Total | \$ === | 16,904 | | 3,668 | \$ === | 16,904 | | 4,519 |
| Nonamortizable intangible assets: Trademarks Agency relationships | | | | 701,807 18,412 | | | | 722,047 18,412 |
| Total | | | | 720,219 | | | | 740,459 |
| Total intangible assets | | | \$ == | 723,887 | | | \$ == | 744,978 |

</TABLE>

The difference between the gross carrying amount and net carrying amount for each item presented is attributable to accumulated amortization. Amortization expense for intangible assets was \$0.8 million and \$0.4 million for the three months ended May 31, 2004, and May 31, 2003, respectively. Estimated amortization expense for the remaining nine months of fiscal 2005 and for each of the five succeeding fiscal years is as follows:

| (in thou | sands |) |
|----------|-------|-------|
| 2005 | \$ | 1,972 |
| 2006 | \$ | 1,318 |
| 2007 | \$ | 341 |
| 2008 | \$ | 25 |
| 2009 | \$ | 12 |
| 2010 | \$ | - |
| | | |

7) BORROWINGS:

Senior credit facility -

In connection with the Hardy Acquisition, on January 16, 2003, the Company, certain subsidiaries of the Company, JPMorgan Chase Bank, as a lender and administrative agent (the "Administrative Agent"), and certain other lenders entered into a new credit agreement (as subsequently amended and restated as of March 19, 2003, the "March 2003 Credit Agreement"). In October 2003, the Company entered into a Second Amended and Restated Credit Agreement (the "October Credit Agreement") that (i) refinanced the then outstanding principal balance under the Tranche B Term Loan facility on essentially the same terms as the Tranche B Term Loan facility under the March 2003 Credit Agreement, but at a lower Applicable Rate (as such term is defined in the October Credit Agreement) and (ii) otherwise restated the terms of the March 2003 Credit Agreement, as amended. The October Credit Agreement was further amended during February 2004 (the "Credit Agreement"). The March 2003 Credit Agreement provided for aggregate credit facilities of \$1.6 billion consisting of a \$400.0 million Tranche A Term Loan facility due in February 2008, an \$800.0 million Tranche B Term Loan facility due in November 2008 and a \$400.0 million Revolving Credit facility (including an Australian Dollar revolving sub-facility of up to A\$10.0 million and a sub-facility for letters of credit of up to \$40.0 million) which expires on February 29, 2008. Proceeds of the March 2003 Credit Agreement were used to pay off the Company's obligations under its prior senior credit facility, to fund a portion of the cash required to pay the former Hardy shareholders and to pay indebtedness outstanding under certain of

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Credit Agreement to fund its working capital needs on an on-going basis.

The Tranche A Term Loan facility and the Tranche B Term Loan facility were fully drawn on March 27, 2003. As of May 31, 2004, the Company has made \$55.0 million of scheduled and required payments on the Tranche A Term Loan facility, including \$15.0 million during the three months ended May 31, 2004. In August 2003, the Company paid \$100.0 million of the Tranche B Term Loan facility. In October 2003, the Company paid an additional \$200.0 million of the Tranche B Term Loan facility. As of May 31, 2004, the required repayments of the Tranche A Term Loan and the Tranche B Term Loan are as follows:

| | | | | Tranche B Term Loan | | Total |
|----------------|-----|---------|-----|------------------------|-----|---------|
| (in thousands) | | | | | | |
| 2005 | \$ | 45,000 | \$ | - | \$ | 45,000 |
| 2006 | | 80,000 | | 54,420 | | 134,420 |
| 2007 | | 100,000 | | 54,420 | | 154,420 |
| 2008 | | 120,000 | | 119,048 | | 239,048 |
| 2009 | | - | | 272,112 | | 272,112 |
| | | | | | | |
| | \$ | 345,000 | \$ | 500,000 | \$ | 845,000 |
| | === | | === | | === | |

The rate of interest payable, at the Company's option, is a function of LIBOR plus a margin, the federal funds rate plus a margin, or the prime rate plus a margin. The margin is adjustable based upon the Company's Debt Ratio (as defined in the Credit Agreement) and, with respect to LIBOR borrowings, ranges between 1.50% and 2.50%. As of May 31, 2004, the LIBOR margin for the Revolving Credit facility and the Tranche A Term Loan facility is 1.75%, while the LIBOR margin on the Tranche B Term Loan facility is 2.00%.

The Company's obligations are guaranteed by certain subsidiaries of the Company ("Guarantors") and the Company is obligated to pledge collateral of (i) 100% of the capital stock of all of the Company's U.S. subsidiaries and certain foreign subsidiaries and (ii) 65% of the voting capital stock of certain other foreign subsidiaries of the Company.

The Company and its subsidiaries are subject to customary lending covenants including those restricting additional liens, the incurrence of additional indebtedness (including guarantees of indebtedness), the sale of assets, the payment of dividends, transactions with affiliates and the making of certain investments, in each case subject to baskets, exceptions and/or thresholds. The primary financial covenants require the maintenance of a debt coverage ratio, a senior debt coverage ratio, a fixed charge ratio and an interest coverage ratio. As of May 31, 2004, the Company is in compliance with all of its covenants under its Credit Agreement.

As of May 31, 2004, under the Credit Agreement, the Company had outstanding Tranche A Term Loans of \$345.0 million bearing a weighted average interest rate of 2.9%, Tranche B Term Loans of \$500.0 million bearing a weighted average interest rate of 3.2%, \$235.0 million of revolving loans bearing a weighted average interest rate of 2.9%, undrawn revolving letters of credit of \$18.4 million, and \$146.7 million in revolving loans available to be drawn.

Subsidiary facilities -

The Company has additional line of credit facilities totaling \$101.9 million as of May 31, 2004. These lines support the borrowing needs of certain of the Company's foreign subsidiary operations. Interest rates and other terms of these borrowings vary from country to country, depending on local market conditions. As of May 31, 2004, amounts outstanding under the subsidiary revolving credit facilities were \$8.4 million.

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Redemption of senior subordinated notes -

On March 4, 1999, the Company issued \$200.0 million aggregate principal amount of 8 1/2% Senior Subordinated Notes due March 2009 ("Senior Subordinated Notes"). The Senior Subordinated Notes were redeemable at the option of the Company, in whole or in part, at any time on or after March 1, 2004. As of February 29, 2004, the Company had outstanding \$200.0 million aggregate principal amount of Senior Subordinated Notes. On February 10, 2004, the Company issued a Notice of Redemption for its Senior Subordinated Notes. The Senior Subordinated Notes were redeemed with proceeds from the Revolving Credit facility on March 11, 2004, at 104.25% of par plus accrued interest. During the three months ended May 31, 2004, in connection with this redemption, the Company recorded a charge of \$10.3 million in selling, general and administrative expenses for the call premium and the remaining unamortized financing fees associated with the original issuance of the Senior Subordinated Notes.

Guarantees -

A foreign subsidiary of the Company has guaranteed debt of a joint venture

in the maximum amount of \$3.9 million as of May 31, 2004. The liability for this guarantee is not material and the Company does not have any collateral from this entity.

8) RETIREMENT SAVINGS PLANS AND POSTRETIREMENT BENEFIT PLANS:

Net periodic benefit costs reported in the Consolidated Statements of Income for the Company's defined benefit pension plans and unfunded postretirement benefit plans include the following components:

<TABLE> <CAPTION>

| | | Defined Pensio | | | Unfunded Postretirement Benefit Plans | | | | |
|------------------------------------|----------------------------|-------------------|-----------------|---------|--|-----|------------|-----|--|
| | For the Three Months Ended | | | | For the Three Months En | | | | |
| | May 31, 2004 | | May 31, 2003 | | May 31, 2004 | | May 200 | - | |
| (in thousands) | | | | | | | | | |
| <s></s> | <c></c> | | <c></c> | | <c></c> | | <c></c> | | |
| Service cost | \$ | 543 | \$ | 551 | \$ | 52 | \$ | 37 | |
| Interest cost | | 3,975 | | 3,618 | | 83 | | 71 | |
| Expected return on plan assets | | (4, 201) | | (3,789) | | - | | - | |
| Amortization of prior service cost | | 573 | | 2 | | 2 | | 1 | |
| Recognized net actuarial loss | | 50 | | 505 | | 5 | | 5 | |
| | | | | | | | | | |
| Net periodic benefit cost | \$ | 940 | \$ | 887 | \$ | 142 | \$ | 114 | |
| | | | | | | | | | |

</TABLE>

For the three months ended May 31, 2004, \$0.8 million of contributions had been made by the Company to fund its pension plans. The Company presently anticipates contributing an additional \$2.6 million to fund its pension plans in Fiscal 2005, resulting in total employer contributions of \$3.4 million for Fiscal 2005.

9) EARNINGS PER COMMON SHARE:

Basic earnings per common share exclude the effect of common stock equivalents and are computed by dividing income available to common stockholders by the weighted average number of common shares outstanding during the period for Class A Common Stock and Class B Common Stock. Diluted earnings per common share reflect the potential dilution that could result if securities or other contracts to issue common stock were exercised or converted into common stock. Diluted earnings per common share assume the exercise of stock options using the treasury stock method and the conversion of Preferred Stock using the if-converted method.

9

The computation of basic and diluted earnings per common share is as follows:

<TABLE>

<CAPTION>

| | or the Th Ended | May | 31, |
|--|---------------------------|-----|--------|
| | 2004 | | |
| (in thousands, except per share data) | | | |
| <s> Net income Dividends on preferred stock</s> | 51,329 (2,451) | \$ | 39,189 |
| Income available to common stockholders | 48,878 | | - |
| Weighted average common shares outstanding - basic Stock options Preferred stock | 106,778 3,292 4,992 | | 2,781 |
| Weighted average common shares outstanding - diluted | 115,062 | | 95,661 |
| Earnings per common share - basic | 0.46 | | |
| Earnings per common share - diluted | \$ 0.45 | \$ | |

Stock options to purchase 2.5 million and 0.9 million shares of Class A Common Stock at a weighted average price per share of \$33.26 and \$27.39 were outstanding during the three months ended May 31, 2004, and May 31, 2003, respectively, but were not included in the computation of the diluted earnings per common share because the stock options' exercise price was greater than the average market price of the Class A Common Stock for the period.

10) STOCK-BASED COMPENSATION:

The Company applies the intrinsic value method described in Accounting Principles Board Opinion No. 25 ("APB No. 25"), "Accounting for Stock Issued to Employees," and related interpretations in accounting for its stock-based employee compensation plans. In accordance with APB No. 25, the compensation cost for stock options is recognized in income based on the excess, if any, of the quoted market price of the stock at the grant date of the award or other measurement date over the amount an employee must pay to acquire the stock. Options granted under the Company's plans have an exercise price equal to the market value of the underlying common stock on the date of grant; therefore, no incremental compensation expense has been recognized for grants made to employees under the Company's stock option plans. The Company utilizes the disclosure-only provisions of Statement of Financial Accounting Standards No. 123 ("SFAS No. 123"), "Accounting for Stock-Based Compensation," as amended. (See Note 15 for additional discussion regarding a proposed statement dealing with Share Based Payments.) The following table illustrates the effect on net income and earnings per share if the Company had applied the fair value recognition provisions of SFAS No. 123 to stock-based employee compensation.

10

<TABLE>

<CAPTION>

| | For the Thr Ended M | 1ay 31, |
|--|------------------------|---------|
| | 2004 | 2003 |
| (in thousands, except per share data) | | |
| <s><s></s></s> | <c></c> | <c></c> |
| Net income, as reported Add: Stock-based employee compensation expense included in | \$ 51,329 | |
| reported net income, net of related tax effects Deduct: Total stock-based employee compensation expense determined under fair value based method for | 15 | 105 |
| all awards, net of related tax effects | (2,634) | (2,465) |
| Pro forma net income | \$ 48,710 | |
| Earnings per common share: | | |
| Basicas reported | \$ 0.46 | \$ 0.42 |
| Basicpro forma | \$ 0.43 | |
| Dilutedas reported Dilutedpro forma | | |

 \$ 0.45 \$ 0.42 | \$ 0.41 \$ 0.38 |

11) COMPREHENSIVE INCOME:

Comprehensive income consists of net income, foreign currency translation adjustments, net unrealized gains or losses on derivative instruments, net unrealized gains or losses on available-for-sale marketable equity securities and minimum pension liability adjustments. The reconciliation of net income to comprehensive income is as follows:

<TABLE> <CAPTION>

| | For the Three Month Ended May 31, | | | |
|---|--------------------------------------|--------------|--|--|
| | 2004 | 2003 | | |
| (in thousands) | | | | |
| <s></s> | <c></c> | <c></c> | | |
| Net income | \$ 51,329 | \$ 39,189 | | |
| Other comprehensive income, net of tax: | | | | |
| Foreign currency translation adjustments | (104, 745) | 127,771 | | |
| Cash flow hedges: | | , | | |
| Net derivative (losses) gains, net of tax benefit (expense) of \$9,464 and (\$7,021), respectively Reclassification adjustments, net of tax expense | (21,896) | 12,482 | | |

| of \$1,503 | 3,411 | - |
|--|-------------|---------------------|
| | | |
| Net cash flow hedges | (18,485) | 12,482 |
| Unrealized gain on marketable equity securities, | | |
| net of tax expense of \$78 | 182 | - |
| Minimum pension liability adjustment, net of tax | | |
| (expense) benefit of \$498 and \$1,022, respectively | 1,131 | (1,818) |
| | | |
| Total comprehensive (loss) income | \$ (70,588) | \$ 177 , 624 |
| | | |

</TABLE>

11

Accumulated other comprehensive income (loss) ("AOCI"), net of tax effects, includes the following components:

<TABLE>

<CAPTION>

| | Cı Tra | Foreign arrency anslation justments | Ga | Net ealized ins on ivatives | Loss Marke Equ | alized s On etable nity sities | P | inimum ension ability justment | Comp: | umulated Other rehensive me (Loss) |
|---|-----------|--|-----------|--------------------------------------|----------------------|--|---|---|-------------|---|
| (in thousands) | | | | | | | | | | |
| <s></s> | <c></c> | > | <c></c> | | <c></c> | | <c:< td=""><td>></td><td><c></c></td><td></td></c:<> | > | <c></c> | |
| Balance, February 29, 2004 Current period change | \$ | 393,972 (104,745) | \$ | 36,949 (18,485) | Ş | (432) 182 | Ş | (58,187) 1,131 | \$ | 372,302 (121,917) |
| Balance, May 31, 2004 | \$ === | 289 , 227 | \$ === | 18,464 | \$ ===== | (250) | \$ === | (57,056) | \$ ===== | 250,385 |

</TABLE>

The Company has an investment in marketable equity securities with an aggregate fair value of \$13.9 million and \$14.8 million as of May 31, 2004, and February 29, 2004, respectively, which is classified as an available-for-sale security. As such, gross unrealized losses of \$0.4 million and \$0.6 million as of May 31, 2004, and February 29, 2004, respectively, are included, net of applicable income taxes, within AOCI as of February 29, 2004. The Company uses the average cost method as its basis on which cost is determined in computing realized gains or losses. There were no realized gains or losses on sales of securities during the three months ended May 31, 2004, are immaterial.

12) RESTRUCTURING AND RELATED CHARGES:

For the three months ended May 31, 2004, the Company recorded \$1.6 million of restructuring and related charges associated with the restructuring plan of the Constellation Wines segment. Restructuring and related charges resulted from the further realignment of business operations as previously announced in fiscal 2004, and included \$1.2 million of employee termination benefit costs, \$0.3 million of facility consolidation and relocation costs, and other related charges of \$0.1 million. For the three months ended May 31, 2003, the Company recorded \$2.3 million of restructuring and related charges associated with the restructuring plan of the Constellation Wines segment.

The Company estimates that the completion of the restructuring actions will include (i) a total of \$9.8 million of employee termination benefit costs through February 28, 2005, of which \$8.1 million has been incurred through May 31, 2004, (ii) a total of \$22.1 million of grape contract termination costs through February 28, 2005, of which \$17.7 million has been incurred through May 31, 2004, and (iii) a total of \$5.1 million of facility consolidation and relocation costs through February 28, 2005, of which \$2.2 million has been incurred through May 31, 2004. The Company has incurred other costs related to the restructuring plan for the disposal of fixed assets and other costs of realigning the business operations of the Constellation Wines segment. The Company expects to incur additional costs of realigning the business operations of \$1.3 million during the year ending February 28, 2005, of which \$0.1 million has been incurred through May 31, 2004.

The following table illustrates the changes in the restructuring liability balance since February 29, 2004:

<TABLE> <CAPTION>

(in <S>

| | Employee Termination Benefit Costs | Grape Contract Termination Costs | Facility Consolidation/ Relocation Costs | Total |
|------------|---|---|---|---------|
| thousands) | | | | |
| | <c></c> | <c></c> | <c></c> | <c></c> |

| Balance, February 29, 2004 Restructuring charges Cash expenditures Foreign currency adjustments | Ş | 1,539 1,231 (1,575) (55) | Ş | 1,048 _ _ _ | Ş | - 256 (256) - | Ş | 2,587 1,487 (1,831) (55) |
|--|-----------|-----------------------------------|------------|----------------------|--------------|------------------------|--------------|-----------------------------------|
| Balance, May 31, 2004 | \$ === | 1,140 | \$ ==== | 1,048 | \$ ====== | - | \$ == | 2,188 |
| | | | | | | | | |

 | | | | | | | |12

13) CONDENSED CONSOLIDATING FINANCIAL INFORMATION:

The following information sets forth the condensed consolidating balance sheets of the Company as of May 31, 2004, and February 29, 2004, and the condensed consolidating statements of income and cash flows for the three months ended May 31, 2004, and May 31, 2003, for the Company, the parent company, the combined subsidiaries of the Company which guarantee the Company's senior notes and senior subordinated notes ("Subsidiary Guarantors") and the combined subsidiaries of the Company which are not Subsidiary Guarantors, primarily Matthew Clark and Hardy and their subsidiaries, which are included in the Constellation Wines segment ("Subsidiary Nonguarantors"). The Subsidiary Guarantors are wholly owned and the guarantees are full, unconditional, joint and several obligations of each of the Subsidiary Guarantors. Separate financial statements for the Subsidiary Guarantors of the Company are not presented because the Company has determined that such financial statements would not be material to investors. The accounting policies of the parent company, the Subsidiary Guarantors and the Subsidiary Nonquarantors are the same as those described for the Company in the Summary of Significant Accounting Policies in Note 1 to the Company's consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2004, and include the recently adopted accounting pronouncements described in Note 2 herein. There are no restrictions on the ability of the Subsidiary Guarantors to transfer funds to the Company in the form of cash dividends, loans or advances.

<TABLE>

| CAP | Ŧ | 1 | ΟI | N ~ |
|-----|---|---|----|-----|
| | | | | |

| Consolidated | | Parent Company | | Subsidiary Guarantors | | Subsidiary Nonguarantors | | ninations | |
|---|---------|-------------------|---------|--------------------------|---|-----------------------------|---------|------------|---------|
| | | | | | | | | | |
| (in thousands) <s> Condensed Consolidating Balance Sheet</s> | <c></c> | | <c></c> | > | <c:< td=""><td>></td><td><c></c></td><td></td><td><c></c></td></c:<> | > | <c></c> | | <c></c> |
| at May 31, 2004 | | | | | | | | | |
| Current assets: Cash and cash investments 11,443 | Ş | | | | \$ | 6,873 | Ş | - | \$ |
| Accounts receivable, net 711,847 | | 110,259 | | | | 433,273 | | - | |
| Inventories, net 1,315,356 Prepaid expenses and other | | 9,457 23,337 | | 605,182 70,142 | | 708,921 48,110 | | (8,204) | |
| 141,589 Intercompany (payable) receivable | | | | | | 519,396 | | - | |
| - | | | | | | | | | |
| Total current assets | | (217,766) | | 689 , 632 | | 1,716,573 | | (8,204) | |
| 2,180,235 Property, plant and equipment, net 1,060,706 | | 49,638 | | 352,074 | | 658,994 | | - | |
| Investments in subsidiaries | 4 | ,316,779 | 1 | 1,873,912 | | - | () | 5,190,691) | |
| Goodwill 1,501,912 | | 49,202 | | 494,065 | | 958,645 | | - | |
| Intangible assets, net 723,887 | | | | 313,602 | | 399,713 | | - | |
| Other assets 82,334 | | | | | | 47,922 | | - | |
| | | | | | | 2 201 042 | | | |
| Total assets 5,549,074 | | | | 3,725,461 | | 3,781,847 | | 5,198,895) | Ş |
| | | | | | | | | | |
| Current liabilities: Notes payable to banks 243,552 | Ş | 235,000 | Ş | - | \$ | 8,552 | Ş | - | Ş |

| Current maturities of long-term debt | 78,669 | 3,270 | 26,988 | - | |
|---|---------------------|-----------------|------------------|---|--|
| 108,927 | | | | | |
| Accounts payable | 23,613 | 55 , 730 | 282,163 | - | |
| 361,506 | | | | | |
| Accrued excise taxes | 7,869 | 20,895 | 26,613 | - | |
| 55,377 | | | | | |
| Other accrued expenses and liabilities | 134,573 | 2,415 | 260,991 | - | |
| 397,979 | | | | | |
| | | | | | |
| | | | | | |
| Total current liabilities | 479,724 | 82,310 | 605,307 | | |
| rocar carrence readerrected | 4/9,/24 | 02,310 | 005,307 | - | |
| 1,167,341 | 4/9,/24 | 02,310 | 005,507 | _ | |
| | 1,700,016 | 6,761 | 29,382 | - | |
| 1,167,341 | | | | - | |
| 1,167,341 Long-term debt, less current maturities | | | | - | |
| 1,167,341 Long-term debt, less current maturities 1,736,159 | 1,700,016 | 6,761 | 29 , 382 | - | |
| 1,167,341 Long-term debt, less current maturities 1,736,159 Deferred income taxes | 1,700,016 | 6,761 | 29 , 382 | - | |
| 1,167,341 Long-term debt, less current maturities 1,736,159 Deferred income taxes 178,258 | 1,700,016 41,773 | 6,761 95,310 | 29,382 41,175 | - | |

| | Parent Company | Subsidiary Guarantors | Subsidiary Nonguarantors | Eliminations | |
|---|-------------------|--------------------------|-----------------------------|----------------|----|
| Consolidated | | | | | |
| (in the words) | | | | | |
| (in thousands) Stockholders' equity: | | | | | |
| Preferred stock 2 | 2 | - | - | - | |
| Class A and Class B common stock | 1,122 | 6,434 | 141,582 | (148,016) | |
| 1,122 Additional paid-in capital | 1,030,121 | 1,806,948 | 2,660,583 | (4,467,531) | |
| 1,030,121 Retained earnings | 1,067,275 | 1,494,167 | 80,977 | (1,583,348) | |
| 1,059,071 Accumulated other comprehensive | | | | | |
| (loss) income 250,385 | (54,032) | 211,767 | 92 , 650 | - | |
| Treasury stock and other (30,018) | (30,018) | - | - | - | |
| | | | | | |
| Total stockholders' equity 2,310,683 | 2,014,470 | | 2,975,792 | (6,198,895) | |
| | | | | | |
| Total liabilities and stockholders' equity | \$ 4,240,661 | \$ 3,725,461 | \$ 3,781,847 | \$ (6,198,895) | \$ |
| 5,549,074 | | | | | |
| | | | | | |
| Condensed Consolidating Balance Sheet | | | | | |
| at February 29, 2004 | | | | | |
| Current assets: Cash and cash investments | \$ 1,048 | \$ 3,931 | \$ 32,157 | \$ – | Ş |
| 37,136 Accounts receivable, net | 137,422 | 127,004 | 371,484 | - | |
| 635,910 Inventories, net | 9,922 | 621,866 | 636,962 | (7,372) | |
| 1,261,378 Prepaid expenses and other | 8,734 | 68,596 | 59,717 | _ | |
| 137,047 | | | | | |
| Intercompany (payable) receivable - | (381,/65) | (150,962) | 532,727 | - | |
| | | | | | |
| Total current assets 2,071,471 | (224,639) | 670,435 | 1,633,047 | (7,372) | |
| Property, plant and equipment, net | 50,022 | 353,693 | 693,647 | - | |
| 1,097,362 Investments in subsidiaries | 4,270,871 | 1,852,036 | - | (6,122,907) | |
| - Goodwill | 50,338 | 496,691 | 993,608 | - | |
| 1,540,637 Intangible assets, net | 10,572 | 314,423 | 419,983 | - | |
| 744,978 Other assets 104,225 | 36,041 | 2,146 | 66,038 | - | |
| | | | | | |
| Total assets | \$ 4,193,205 | \$ 3,689,424 | \$ 3,806,323 | \$ (6,130,279) | \$ |

5,558,673

| Current liabilities: Notes payable to banks | \$ – | ş – | \$ 1,792 | \$ – | Ş |
|---|-------------------|--------------------------|-----------------------------|----------------|---|
| 1,792 Current maturities of long-term debt 267,245 | 260,061 | 3,542 | 3,642 | - | |
| Accounts payable 270,291 | 33,631 | 60,327 | 176,333 | - | |
| Accrued excise taxes 48,465 | 8,005 | 15,053 | 25,407 | - | |
| Other accrued expenses and liabilities 442,009 | 151,534 | 11,956 | 278,519 | - | |
| Total current liabilities | 453,231 | 90 , 878 | 485,693 | - | |
| 1,029,802 Long-term debt, less current maturities | 1,739,221 | 7,510 | 32,122 | - | |
| 1,778,853 Deferred income taxes | 56,815 | 98,119 | 32,476 | - | |
| 187,410 Other liabilities | 6,209 | 21,646 | 157,134 | - | |
| 184,989 Stockholders' equity: | 0 | | | | |
| Preferred stock 2 2 | 2 | - | - | - | |
| Class A and Class B common stock 1,117 Additional paid in carital | | 6,434 | | (148,016) | |
| Additional paid-in capital 1,024,048 | 1,024,048 | | 2,660,711 | | |
| Retained earnings 1,010,193 | 1,017,565 | 1,425,789 | 58 , 973 | (1,492,134) | |
| Accumulated other comprehensive (loss) income 372,302 | (74,960) | 209,630 | 237,632 | - | |
| Treasury stock and other (30,043) | (30,043) | - | - | - | |
| | | | | | |
| Total stockholders' equity 2,377,619 | 1,937,729 | 3,471,271 | 3,098,898 | (6,130,279) | |
| | | | | | |
| Total liabilities and stockholders' equity 5,558,673 | \$ 4,193,205 | \$ 3,689,424 | \$ 3,806,323 | \$ (6,130,279) | Ş |
| | | | | | |
| 14 | | | | | |
| Consolidated | Parent Company | Subsidiary Guarantors | Subsidiary Nonguarantors | Eliminations | |
| Consolidated | | | | | |
| (in thousands) Condensed Consolidating Statement of Income | | | | | |
| for the Three Months Ended May 31, 2004 | | | | | |
| Sales 1,174,315 | \$ 170,540 | \$ 457,078 | \$ 617,308 | \$ (70,611) | Ş |
| Less - excise taxes (247,010) | (31,855) | (108,264) | (106,891) | - | |
| | | | | | |
| Net sales 927,305 | 138,685 | 348,814 | 510,417 | (70,611) | |
| Cost of product sold (676,843) | | | (411,512) | | |
| Gross profit | | | 98 , 905 | (832) | |
| 250,462 Selling, general and administrative | 120 0441 | (11 100) | /EE 14/1 | | |
| expenses (138,428) Restructuring and related charges | (38,844) | | (55,146) | | |
| (1,613) | - | (1,301) | (312) | - | |
| Operating (loss) income | (31,271) | 99 , 077 | 43,447 | (832) | |

| 110,421 Gain on change in fair value of derivative instruments | - | | _ | _ | | - | |
|--|-----------------|---|------------------|-----------------|---|----------|----|
| - Equity in earnings of equity method investees | 68 , 378 | | 22,004 | 62 | | (90,382) | |
| 62 Interest income (expense), net (30,281) | 5,499 | | (27,491) | (8,289) | | - | |
| Income before income taxes 80,202 | 42,606 | | 93 , 590 | 35,220 | | (91,214) | |
| Benefit from (provision for) income taxes (28,873) | 9,555 | | (25,212) | (13,216) | | - | |
| Net income 51,329 | 52,161 | | 68 , 378 | 22,004 | | (91,214) | |
| Dividends on preferred stock (2,451) | (2,451) | | - | - | | - | |
| Income available to common stockholders 48,878 | \$ 49,710 | | 68 , 378 | 22,004 | | (91,214) | \$ |
| ====================================== | | | | | | | |
| for the Three Months Ended May 31, 2003 | | | | | | | |
| Sales 990,240 | \$ 172,326 | Ş | 497,302 | \$ 411,271 | Ş | (90,659) | Ş |
| Less - excise taxes (217,438) | (29,853) | | (105,280) | (82,305) | | - | |
| Net sales 772,802 | 142,473 | | 392,022 | 328,966 | | (90,659) | |
| Cost of product sold (563,717) | (118,292) | | (272,615) | (263,400) | | 90,590 | |
| Gross profit 209,085 | 24,181 | | 119 , 407 | 65 , 566 | | (69) | |
| Selling, general and administrative expenses (107,802) | (28,901) | | (42,685) | (36,216) | | - | |
| Restructuring and related charges (2,316) | - | | (1,991) | (325) | | - | |
| Operating (loss) income 98,967 | (4,720) | | 74,731 | 29 , 025 | | (69) | |
| Gain on change in fair value of derivative instruments 1,181 | 1,181 | | - | - | | - | |
| Equity in earnings (loss) of equity method investees 328 | 44,311 | | 21,622 | (212) | | (65,393) | |
| Interest expense, net (39,243) | (1,564) | | (35,771) | (1,908) | | - | |
| Income before income taxes 61,233 | 39,208 | | 60,582 | 26,905 | | (65,462) | |
| Benefit from (provision for) income taxes (22,044) | 50 | | | (5,823) | | - | |
| Net income | | | | 21,082 | | | |
| 39,189 Dividends on preferred stock - | - | - | - | - | | - | |
| Income available to common stockholders 39,189 | \$ 39,258 | Ş | 44,311 | \$ 21,082 | | | ş |
| | | | | | | | |

| Consolidated | Parent Company | Subsidiary Guarantors | Subsidiary Nonguarantors | Eliminations | |
|--|-------------------|--------------------------|-----------------------------|-----------------|----|
| | | | | | |
| (in thousands) Condensed Consolidating Statement of Cash Flows | | | | | |
| for the Three Months Ended May 31, 2004 | - | | | | |
| <pre>(in thousands) Net cash (used in) provided by operating activities (46,458)</pre> | \$ (41,380) | \$ 27,847 | \$ (32,925) | \$ – | Ş |
| Cash flows from investing activities: Purchases of property, plant and equipment (22,113) | (2,006) | (6,560) | (13,547) | - | |
| Payment of accrued earn-out amount | - | (1,338) | - | - | |
| (1,338) Proceeds from sale of assets | 5 | - | 440 | - | |
| 445 Purchases of businesses, net of cash acquired | - | - | _ | - | |
| - | | | | | |
| <pre>Net cash used in investing activities (23,006)</pre> | (2,001) | (7,898) | | - | |
| | | | | | |
| Cash flows from financing activities: Net proceeds from notes payable | 235,000 | 48 | 30,843 | _ | |
| 265,891 Intercompany financing activities, net | 22,000 | (22,000) | - | - | |
| - Exercise of employee stock options | 5,814 | _ | _ | _ | |
| 5,814 Proceeds from employee stock purchases | 1 | _ | _ | _ | |
| 1 Principal payments of long-term debt | (215,014) | (1,021) | (1,169) | _ | |
| (217,204) | | - | (1)100) | | |
| Payment of preferred stock dividends (2,451) Proceeds from issuance of long-term debt | (2,451) | _ | _ | _ | |
| Payment of issuance costs of long-term debt | | | | | |
| - | - | - | _ | - | |
| Net cash provided by (used in) financing activities 52,051 | 45,350 | (22,973) | 29,674 | | |
| | | | | | |
| Effect of exchange rate changes on cash and cash investments (8,280) | 27 | 619 | (8,926) | - | |
| | | | | | |
| Net increase (decrease) in cash and cash investments (25,693) | 1,996 | (2,405) | (25,284) | - | |
| Cash and cash investments, beginning of period 37,136 | 1,048 | 3,931 | 32,157 | - | |
| Cash and cash investments, end of period 11,443 | | \$ 1,526 | | \$ – ======= | \$ |

Condensed Consolidating Statement of Cash Flows

| for the Three Months Ended May 31, 2003 | | | | | |
|--|-------------------|--------------------------|-----------------------------|----------------|---|
| Net cash (used in) provided by operating activities (6,363) | \$ (7,108) | \$ 3,759 | \$ (3,014) | \$ – | Ş |
| Cash flows from investing activities: Purchases of property, plant and equipment (18,091) | (3,288) | (5,268) | (9,535) | - | |
| Payment of accrued earn-out amount | - | (978) | - | - | |
| (978) Proceeds from sale of assets | - | - | 4,896 | - | |
| 4,896 Purchases of businesses, net of cash acquired (1,067,694) | - | (1,067,694) | - | - | |
| Net cash used in investing activities (1,081,867) | (3,288) | (1,073,940) | (4,639) | - | |
| | | | | | |
| 16 Consolidated | Parent Company | Subsidiary Guarantors | Subsidiary Nonguarantors | Eliminations | |
| | | | | | |
| <pre>(in thousands) Cash flows from financing activities: Net proceeds from notes payable</pre> | 13,000 | - | 2,735 | _ | |
| 15,735 Intercompany financing activities, net | (1,418,274) | 1,069,166 | 349,108 | _ | |
| - Exercise of employee stock options | 7,571 | _ | - | _ | |
| 7,571 Proceeds from employee stock | ,,,,,,, | | | | |
| purchases - | - | - | - | - | |
| Principal payments of long-term debt (492,701) | (145,363) | (840) | (346,498) | - | |
| Payment of preferred stock dividends | - | - | - | - | |
| Proceeds from issuance of long-term debt | 1,600,000 | - | - | - | |
| 1,600,000 Payment of issuance costs of long-term debt (32,547) | (32,547) | - | - | - | |
| <pre>Net cash provided by financing activities 1,098,058</pre> | | 1,068,326 | 5,345 | | |
| | | | | | |
| Effect of exchange rate changes on cash and cash investments 22,370 | 916 | | 19,062 | - | |
| | | | | | |
| Net increase in cash and cash investments 32,198 | 14,907 | 537 | 16,754 | - | |
| Cash and cash investments, beginning of period 13,810 | 1,426 | 1,248 | 11,136 | _ | |
| Cash and cash investments, end of period 46,008 | \$ 16,333 | | \$ 27,890 | \$ - ====== | ş |
| ====================================== | | | | | |

</TABLE>

14) BUSINESS SEGMENT INFORMATION:

Spirits (imported beers and distilled spirits) and Corporate Operations and Other (primarily corporate related items and other). Amounts included in the Corporate Operations and Other segment consist of general corporate administration and finance expenses. These amounts include costs of executive management, investor relations, internal audit, treasury, tax, corporate development, legal, financial reporting, professional fees and public relations. Any costs incurred at the corporate office that are applicable to the segments are allocated to the appropriate segment. The amounts included in the Corporate Operations and Other segment are general costs that are applicable to the consolidated group and are therefore not allocated to the other reportable segments. All costs reported within the Corporate Operations and Other segment are not included in the chief operating decision maker's evaluation of the operating income performance of the other operating segments. The business segments reflect how the Company's operations are being managed, how operating performance within the Company is being evaluated by senior management and the structure of its internal financial reporting. In addition, the Company excludes restructuring and related charges and unusual costs that affect comparability from its definition of operating income for segment purposes. For the three months ended May 31, 2004, Restructuring and Unusual Costs consist of financing costs associated with the redemption of the Company's Senior Subordinated Notes (as defined in Note 7) of \$10.3 million, restructuring and related charges of \$1.6 million, and the flow through of inventory step-up associated with the Hardy Acquisition of \$1.3 million. For the three months ended May 31, 2003, Restructuring and Unusual Costs consist of the flow through of inventory step-up and financing costs associated with the Hardy Acquisition of \$5.5 million and \$4.1 million, respectively, and restructuring and related charges of \$2.3 million. The Company evaluates performance based on operating income of the respective business units. The accounting policies of the segments are the same as those described for the Company in the Summary of Significant Accounting Policies in Note 1 to the Company's consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal

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year ended February 29, 2004, and include the recently adopted accounting pronouncements described in Note 2. Transactions between segments consist mainly of sales of products and are accounted for at cost plus an applicable margin.

Segment information is as follows:

<TABLE> <CAPTION>

| | | For the Th Ended 1 | ree Months May 31, | | |
|--|--|--|-----------------------|------------------------------|--|
| | | 2004 | | 2003 | |
| (in thousands) <s> Constellation Wines: </s> | | <c> <c></c></c> | | | |
| Net sales: Branded wine Wholesale and other | \$ | 363,883 247,235 | Ş | 310,480 184,853 | |
| Net sales Segment operating income Equity in earnings of equity | \$ \$ | 611,118 67,659 | | 495,333 61,023 | |
| Equity in earnings of equity method investees Long-lived assets Investments in equity method investees Total assets Capital expenditures Depreciation and amortization | \$ \$ \$ \$ \$ \$ \$ | 62 969,046 7,686 4,697,738 19,529 18,932 | \$ | 4,524,452 14,728 | |
| Constellation Beers and Spirits: | | | | | |
| Net sales: Imported beers Spirits | \$ | 236,896 79,291 | \$ | 207,264 70,205 | |
| Net sales Segment operating income Long-lived assets Total assets Capital expenditures Depreciation and amortization | \$ \$ \$ \$ \$ \$ | 316,187 67,852 79,186 778,492 1,826 2,760 | \$ \$ \$ \$ \$ \$ | 277,469 59,883 | |
| Corporate Operations and Other: | | | | | |
| Net sales Segment operating loss Long-lived assets Total assets | \$ \$ \$ \$ | - (11,869) 12,474 72,844 | \$ \$ \$ | (10,071) 13,720 79,961 | |

| Capital expenditures Depreciation and amortization | \$ \$ | 758 2,563 | \$ \$ | 1,580 5,684 |
|---|----------|--------------|----------|------------------|
| Restructuring and Unusual Costs: | | | | |
| Operating loss | Ş | (13,221) | \$ | (11,868) |
| Consolidated: | | | | |
| Net sales | Ş | 927,305 | Ş | 772,802 |
| Operating income | \$ | 110,421 | \$ | 98,967 |
| Equity in earnings of equity | | | | |
| method investees | \$ | 62 | \$ | 328 |
| Long-lived assets | \$ | 1,060,706 | \$ | 981 , 116 |
| Investments in equity method investees | \$ | 7,686 | \$ | 5,459 |
| Total assets | \$ | 5,549,074 | \$ | 5,358,956 |
| Capital expenditures | \$ | 22,113 | \$ | 18,091 |
| Depreciation and amortization | \$ | 24,255 | \$ | 23,794 |
| | | | | |

 | | | |18

15) ACCOUNTING PRONOUNCEMENTS NOT YET ADOPTED:

In December 2003, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 132 (revised 2003) ("SFAS No. 132(R)"), "Employers' Disclosures about Pensions and Other Postretirement Benefits--an amendment of FASB Statements No. 87, 88, and 106." SFAS No. 132(R) supersedes Statement of Financial Accounting Standards No. 132 ("SFAS No. 132"), by revising employers' disclosures about pension plans and other postretirement benefit plans. SFAS No. 132(R) requires additional disclosures to those in SFAS No. 132 regarding the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. SFAS No. 132(R) also amends Accounting Principles Board Opinion No. 28 ("APB Opinion No. 28"), "Interim Financial Reporting," to require additional disclosures for interim periods. The Company has adopted certain of the annual disclosure provisions of SFAS No. 132(R), primarily those related to its U.S. postretirement plan, for the fiscal year ended February 29, 2004. In addition, the Company has adopted the interim disclosure provisions of SFAS No. 132(R) for the three months ended May 31, 2004. The Company is required to adopt the remaining annual disclosure provisions, primarily those related to its foreign plans, for the fiscal year ending February 28, 2005.

In March 2004, the Financial Accounting Standards Board issued a proposed statement, "Share-Based Payment, an amendment of FASB Statements No. 123 and 95." The objective of the proposed statement is to require recognition in an entity's financial statements of the cost of employee services received in exchange for equity instruments issued, and liabilities incurred, to employees in share-based payment (or compensation) transactions based on the fair value of the instruments at the grant date. The proposed statement would eliminate the alternative of continuing to account for share-based payment arrangements with employees under APB No. 25 and require that the compensation cost resulting from all share-based payment transactions be recognized in an entity's financial statements. If adopted in its current form, the proposed statement would be effective for awards that are granted, modified, or settled in fiscal years beginning after December 15, 2004. Also, if adopted in its current form, the groposed statement could result in a significant charge to the Company's Consolidated Statement of Income for the fiscal year ended February 28, 2006.

In March 2004, the Emerging Issues Task Force ("EITF") ratified the consensuses reached in EITF Issue No. 03-6 ("EITF No. 03-6"), "Participating Securities and the Two-Class Method under FASB Statement No. 128." EITF No. 03-6 clarifies what is meant by a "participating security," provides guidance on applying the two-class method for computing earnings per share, and requires affected companies to retroactively restate earnings per share amounts presented. The Company is required to adopt EITF No. 03-6 for reporting periods beginning June 1, 2004. The Company is currently assessing the financial impact of EITF No. 03-6 on its basic earnings per share.

16) SUBSEQUENT EVENT:

Subsequent to May 31, 2004, four subsidiaries of the Company which were previously included as Subsidiary Nonguarantors, became Subsidiary Guarantors under the Company's existing indentures. As such, the following information sets forth the condensed consolidating balance sheets of the Company as of May 31, 2004, and February 29, 2004, and the condensed consolidating statements of income and cash flows for the three months ended May 31, 2004, and May 31, 2003, as if the new Subsidiary Guarantors had been in place as of and for all periods presented.

| | Parent Company | Subsidiary Guarantors | Subsidiary Nonguarantors | Eliminations | |
|---|-------------------|--------------------------|-----------------------------|----------------|---------|
| Consolidated | | | | | |
| (in thousands) <s> Condensed Consolidating Balance Sheet</s> | <c></c> | <c></c> | <c></c> | <c></c> | <c></c> |
| at May 31, 2004 | | | | | |
| Current assets: Cash and cash investments 11,443 | \$ 3,044 | \$ 1,983 | \$ 6,416 | \$ – | Ş |
| Accounts receivable, net 711,847 | 110,259 | 194,006 | 407,582 | - | |
| Inventories, net 1,315,356 | 9,457 | 676,782 | 637 , 321 | (8,204) | |
| Prepaid expenses and other 141,589 | 23,337 | 75,447 | 42,805 | - | |
| Intercompany (payable) receivable | (363,863) | (214,553) | 578,416 | - | |
| | | | | | |
| Total current assets 2,180,235 | (217,766) | 733,665 | 1,672,540 | (8,204) | |
| Property, plant and equipment, net 1,060,706 | 49,638 | 407,551 | 603,517 | - | |
| Investments in subsidiaries | 4,316,779 | 1,778,584 | - | (6,095,363) | |
| Goodwill 1,501,912 | 49,202 | 581,951 | 870,759 | - | |
| Intangible assets, net 723,887 | 10,572 | 387,598 | 325,717 | - | |
| Other assets 82,334 | 32,236 | 2,244 | 47,854 | - | |
| | | | | | |
| Total assets 5,549,074 | \$ 4,240,661 | \$ 3,891,593 | \$ 3,520,387 | \$ (6,103,567) | Ş |
| | | | | | |
| Current liabilities: | | | | | |
| Notes payable to banks 243,552 | · | | \$ 8,552 | ş – | Ş |
| Current maturities of long-term debt 108,927 | 78,669 | 3,649 | 26,609 | - | |
| Accounts payable 361,506 | 23,613 | | | - | |
| Accrued excise taxes 55,377 | | | 26,178 | - | |
| Other accrued expenses and liabilities 397,979 | 134,573 | 9,206 | 254,200 | - | |
| | | | | | |
| Total current liabilities 1,167,341 | · | | 592 , 526 | - | |
| Long-term debt, less current maturities 1,736,159 | | 7,380 | | - | |
| Deferred income taxes 178,258 | | 119,310 | | | |
| Other liabilities 156,633 | 4,678 | 21,834 | 130,121 | - | |
| Stockholders' equity: Preferred stock | 2 | - | - | - | |
| 2 Class A and Class B common stock | 1,122 | 6,443 | 141,573 | (148,016) | |
| 1,122 Additional paid-in capital | 1,030,121 | 1,954,709 | 2,418,486 | (4,373,195) | |
| 1,030,121 Retained earnings | 1,067,275 | 1,499,762 | 74,390 | (1,582,356) | |
| 1,059,071 Accumulated other comprehensive | /FA 0000 | 107 064 | 110 050 | | |
| (loss) income 250,385 | | | 117,353 | - | |
| Treasury stock and other (30,018) | (30,018) | | - | - | |
| Total stockholders' equity 2,310,683 | 2,014,470 | | 2,751,802 | (6,103,567) | |
| Total liphiliting and | | | | | |

Total liabilities and

| stockholders' equity 5,549,074 | \$ 4,240,661 | \$ 3,891,593 | \$ 3,520,387 | \$ (6,103,567) | Ş |
|--|--------------|------------------|-----------------------------|----------------|----|
| | | | | | |
| Condensed Consolidating Balance Sheet | | | | | |
| at February 29, 2004 | | | | | |
| Current assets: | | | | | |
| Cash and cash investments | \$ 1,048 | \$ 4,664 | \$ 31,424 | \$ – | \$ |
| 37,136 Accounts receivable, net | 137,422 | 145,152 | 353,336 | _ | |
| 635,910 | 0.000 | <u> </u> | E (1, 000 | (7.272) | |
| Inventories, net 1,261,378 | 9,922 | 696 , 928 | 561,900 | (7,372) | |
| Prepaid expenses and other 137,047 | 8,734 | 72,788 | 55,525 | - | |
| Intercompany (payable) receivable | (381,765) | (176,470) | 558,235 | - | |
| - | | | | | |
| | | | | | |
| Total current assets 2,071,471 | (224,639) | 743,062 | 1,560,420 | (7,372) | |
| Property, plant and equipment, net | 50,022 | 409,852 | 637,488 | - | |
| 1,097,362 Investments in subsidiaries | 4,270,871 | 1,757,700 | - | (6,028,571) | |
| - Goodwill | 50,338 | 586,259 | 904,040 | _ | |
| 1,540,637 | | | 504,040 | | |
| Intangible assets, net 744,978 | 10,572 | 385,581 | 348,825 | - | |
| Other assets | 36,041 | 2,146 | 66,038 | - | |
| 104,225 | | | | | |
| | ¢ 4 102 205 | \$ 3,884,600 | ¢ 0.516.011 | | Ċ |
| Total assets 5,558,673 | \$ 4,193,205 | \$ 3,884,600 | \$ 3,510,811 | \$ (6,035,943) | Ş |
| | | | | | |
| | | | | | |
| 20 | | | | | |
| | Parent | | Subsidiary Nonguarantors | Fliminations | |
| Consolidated | Company | GUALAIILOLS | nonguarancors | EIIMINACIONS | |
| | | | | | |
| | | | | | |

| (in thousands) | | | | | | | | | |
|---|-------|-------|--------|-----|----|-----------|-----|----------|----|
| Current liabilities: | | | | | | | | | |
| Notes payable to banks | \$ | - | \$ – | | \$ | 1,792 | Ş | - | \$ |
| 1,792 | | | | | | | | | |
| Current maturities of long-term debt | 260 | ,061 | З, | 949 | | 3,235 | | - | |
| 267,245 | | | | | | | | | |
| Accounts payable | 33 | ,631 | 67, | 459 | | 169,201 | | - | |
| 270,291 | _ | | | | | | | | |
| Accrued excise taxes | 8 | ,005 | 15, | 344 | | 25,116 | | - | |
| 48,465 | 1 - 1 | 5.2.4 | | 250 | | 0.67 1.00 | | | |
| Other accrued expenses and liabilities | 151 | ,534 | 23, | 352 | | 267,123 | | - | |
| 442,009 | | | | | | | | | |
| | | | | | | | | | |
| Total current liabilities | 453 | ,231 | 110, | 104 | | 466,467 | | _ | |
| 1,029,802 | -00 | ,201 | 110, | 104 | | 400,407 | | | |
| Long-term debt, less current maturities | 1.739 | ,221 | 8, | 510 | | 31,122 | | _ | |
| 1,778,853 | _, | , | -, | | | | | | |
| Deferred income taxes | 56 | ,815 | 119, | 704 | | 10,891 | | - | |
| 187,410 | | • | | | | | | | |
| Other liabilities | 6 | ,209 | 21, | 646 | | 157,134 | | - | |
| 184,989 | | | | | | | | | |
| Stockholders' equity: | | | | | | | | | |
| Preferred stock | | 2 | - | | | - | | - | |
| 2 | | | | | | | | | |
| Class A and Class B common stock | 1 | ,117 | 6, | 443 | | 141,573 | (| 148,016) | |
| 1,117 | | | | | | | | | |
| Additional paid-in capital | 1,024 | ,048 | 1,977, | 179 | 2 | 2,418,614 | (4, | 395,793) | |
| 1,024,048 | | | | | | | | · · · · | |
| Retained earnings | 1,017 | ,565 | 1,431, | 384 | | 53,378 | (1, | 492,134) | |
| 1,010,193 | | | | | | | | | |
| Accumulated other comprehensive | | 0.000 | | 600 | | 0.07 600 | | | |
| (loss) income | (/ 4 | ,960) | 209, | 630 | | 237,632 | | - | |
| 372,302 | (20 | ,043) | _ | | | | | | |
| Treasury stock and other (30,043) | (30 | ,043) | - | - | | - | | - | |
| (30,023) | | | | | | | | | |
| | | | | | | | | _ | _ |

| Total stockholders' equity 2,377,619 | | ,937,729 | | 3,624,636 | | 2,851,197 | (6,035,943 | | |
|--|------|-----------------|-----|----------------------|----|------------------------|------------|---------------|----|
| Total liabilities and stockholders' equity 5,558,673 | | | | \$ 3,884,600 | | 3,516,811 | | (6,035,943) | Ş |
| Condensed Consolidating Statement of Income | | | | | | | | | |
| for the Three Months Ended May 31, 2004 | | | | | | | | | |
| Sales 1,174,315 | Ş | 170,540 | Ş | 488,748 | \$ | 585 , 638 | Ş | (70,611) | Ş |
| Less - excise taxes (247,010) | | | | (109,219) | | (105,936) | | - | |
| Net sales | | 138,685 | | 379,529 | | 479,702 | | (70,611) | |
| 927,305 Cost of product sold | | | | (223,744) | | (391,766) | | | |
| (676,843) | | | | | | | | | |
| Gross profit 250,462 | | 7,573 | | 155,785 | | 87,936 | | (832) | |
| Selling, general and administrative expenses (138,428) | | (38,844) | | (52,067) | | (47,517) | | - | |
| Restructuring and related charges (1,613) | | - | | (1,301) | | (312) | | - | |
| Operating (loss) income | | | | | | 40,107 | | (832) | |
| 110,421 Gain on change in fair value of derivative instruments | | _ | | _ | | _ | | _ | |
| - Equity in earnings of equity | | (0, 270 | | 01 010 | | 62 | | (00, 200) | |
| method investees 62 Interest income (expense), net | | 68,378 5,499 | | 21,012 (28,408) | | 62 (7,372) | | (89,390) - | |
| (30,281) | | | | | | | | | |
| Income before income taxes 80,202 | | 42,606 | | 95,021 | | 32,797 | | (90,222) | |
| Benefit from (provision for) income taxes (28,873) | | 9,555 | | (26,643) | | (11,785) | | - | |
| Net income | | 52,161 | | 68 , 378 | | 21,012 | | (90,222) | |
| 51,329 Dividends on preferred stock (2,451) | | (2,451) | | - | | - | | - | |
| Income available to common | | | | | | | | | |
| stockholders 48,878 | Ş | 49,710 | Ş | 68 , 378 | | 21,012 | \$ | (90,222) | \$ |
| | ===: | | ==: | | | | == | | |
| 21 | _ | | | | _ | | | | |
| Consolidated | | arent ompany | | bsidiary arantors | | bsidiary guarantors | E | liminations | |
| (in thousands) | | | | | | | | | |
| Condensed Consolidating Statement of Income | | | | | | | | | |
| for the Three Months Ended May 31, 2003 Sales | Ś | 170 306 | ċ | 519,597 | Ċ | 300 076 | ċ | (90,659) | ¢ |
| 990,240 Less - excise taxes | ې | (29,853) | | (105,914) | Ş | | Ş | (800,008) | Ŷ |
| (217,438) | | | | | | | | | |
| _ | | | | | | | | | |

| Net sales | 142,473 | 413,683 | 307,305 | (90,659) | |
|--|---|---|---------------------------------------|-----------------------|---|
| 772,802 Cost of product sold | (118,292) | (286,713) | (249,302) | 90,590 | |
| (563,717) | | | | | |
| Gross profit 209,085 | 24,181 | 126,970 | 58,003 | (69) | |
| Selling, general and administrative expenses | (28,901) | (44,563) | (34,338) | - | |
| (107,802) Restructuring and related charges (2,316) | - | (1,991) | (325) | - | |
| | | | | | |
| Operating (loss) income 98,967 | (4,720) | 80,416 | 23,340 | (69) | |
| Gain on change in fair value of derivative instruments 1,181 | 1,181 | - | _ | - | |
| Equity in earnings (loss) of equity method investees | 44,311 | 16,900 | (212) | (60,671) | |
| 328 Interest expense, net (39,243) | (1,564) | (35,763) | (1,916) | - | |
| Income before income taxes | | | 21,212 | (60, 740) | |
| 61,233 Benefit from (provision for) income taxes | | (17,242) | | - | |
| (22,044) | | | | | |
| Net income | 39,258 | 44,311 | 16,360 | (60,740) | |
| 39,189 Dividends on preferred stock | - | - | _ | - | |
| - | | | | | |
| Income available to common stockholders 39,189 | \$ 39,258 | \$ 44,311 \$ | 16 , 360 \$ | (60,740) \$ | 3 |
| | | | | | |
| | | | | | |
| | | | | | |
| Condensed Consolidating Statement of Cash Flows | | | | | |
| for the Three Months Ended May 31, 2004 | | | | | |
| | \$ (41,380) | \$ 28,259 \$ | (33,337) \$ | - ¢ | 5 |
| for the Three Months Ended May 31, 2004 Net cash (used in) provided by operating activities (46,458) Cash flows from investing activities: | \$ (41,380) | \$ 28,259 \$ | (33 , 337) \$ | - \$ | 5 |
| <pre>for the Three Months Ended May 31, 2004 </pre> | \$ (41,380) (2,006) | \$ 28,259 \$ (6,842) | (33,337) \$ (13,265) | - \$ | 5 |
| <pre>for the Three Months Ended May 31, 2004 Net cash (used in) provided by operating activities (46,458) Cash flows from investing activities: Purchases of property, plant and equipment (22,113) Payment of accrued earn-out amount</pre> | | | | | 5 |
| <pre>for the Three Months Ended May 31, 2004 </pre> | | (6,842) | | | 5 |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) | (6,842) (1,338) | (13,265) | | 5 |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) - 5 | (6,842) (1,338) 3 | (13,265) | | 5 |
| <pre>for the Three Months Ended May 31, 2004 </pre> | (2,006) - 5 - (2,001) | (6,842) (1,338) 3 - (8,177) | (13,265) - 437 - (12,828) | - - - - | |
| <pre>for the Three Months Ended May 31, 2004 Net cash (used in) provided by operating activities (46,458) Cash flows from investing activities: Purchases of property, plant and equipment (22,113) Payment of accrued earn-out amount (1,338) Proceeds from sale of assets 445 Purchases of businesses, net of cash acquired Net cash used in investing activities</pre> | (2,006) - 5 - (2,001) | (6,842) (1,338) 3 - (8,177) | (13,265) - 437 - (12,828) | - - - - | 5 |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) - 5 - (2,001) | (6,842) (1,338) 3 - (8,177) | (13,265) - 437 - (12,828) | - - - - | 5 |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) - 5 - (2,001) | (6,842) (1,338) 3 - (8,177) | (13,265) - 437 - (12,828) | - - - - - | |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) - 5 - (2,001) | (6,842) (1,338) 3 - (8,177) 48 | (13,265) - 437 - (12,828) | - - - - - | 5 |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) - 5 - (2,001) 235,000 22,000 | (6,842) (1,338) 3 - (8,177) 48 (22,000) | (13,265) - 437 - (12,828) | - - - - - | 5 |
| <pre>for the Three Months Ended May 31, 2004</pre> | (2,006) - 5 - (2,001) 235,000 22,000 5,814 | (6,842) (1,338) 3 - (8,177) 48 (22,000) | (13,265) - 437 - (12,828) | - - - - - | 5 |

| (2,451) | | | | | |
|---|---|--|--|--------------------------------------|--------|
| Proceeds from issuance of long-term debt | _ | _ | _ | _ | |
| - Payment of issuance costs of long-term debt | - | - | - | - | |
| - | | | | | |
| Net cash provided by (used in) financing activities 52,051 | 45,350 | (23,382) | 30,083 | _ | |
| | | | | | |
| Effect of exchange rate changes on cash and cash investments (8,280) | 27 | 619 | (8,926) | - | |
| | | | | | |
| 22 | | | | | |
| Consolidated | Parent Company | Subsidiary Guarantors | Subsidiary Nonguarantors | Eliminations | |
| | | | | | |
| <pre>(in thousands) Net increase (decrease) in cash and cash investments (25,693)</pre> | 1,996 | (2,681) | (25,008) | - | |
| Cash and cash investments, beginning of period 37,136 | 1,048 | 4,664 | 31,424 | - | |
| Cash and cash investments, end of period 11,443 | \$ 3,044 | \$ 1,983 | \$ 6,416 | \$ – | \$ |
| | | | | | |
| | | | | | |
| Condensed Consolidating Statement of Cash Flows | | | | | |
| Condensed Consolidating Statement of Cash Flows | | | | | |
| Condensed Consolidating Statement of Cash Flows | | \$ 116 | \$ 629 | \$ - | Ş |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment | \$ (7,108) | | \$ 629 (9,132) | | Ş |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount | \$ (7,108) | | | | Ş |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets | \$ (7,108) | (5,671) | | | Ş |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) | \$ (7,108) (3,288) _ _ | (5,671) (978) | (9,132) | | Ş |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets 4,896 Purchases of businesses, net of cash acquired | \$ (7,108) (3,288) _ _ | (5,671) (978) 4,500 | (9,132) - 396 - | | \$ |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets 4,896 Purchases of businesses, net of cash acquired (1,067,694) | \$ (7,108) (3,288) - - - - | (5,671) (978) 4,500 | (9,132) - 396 - | | \$ |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets 4,896 Purchases of businesses, net of cash acquired (1,067,694) Net cash used in investing activities | \$ (7,108) (3,288) - - - - | (5,671) (978) 4,500 (1,067,694) | (9,132) - 396 - | - - - | \$ |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets 4,896 Purchases of businesses, net of cash acquired (1,067,694) Net cash used in investing activities (1,081,867) Cash flows from financing activities: Net proceeds from notes payable | \$ (7,108) (3,288) - - - - | (5,671) (978) 4,500 (1,067,694) (1,069,843) | (9,132) - 396 - | - - - | \$ |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets 4,896 Purchases of businesses, net of cash acquired (1,067,694) Net cash used in investing activities (1,081,867) Cash flows from financing activities: | \$ (7,108) (3,288) - - - (3,288) 13,000 | (5,671) (978) 4,500 (1,067,694) (1,069,843) | (9,132) - 396 - (8,736) - 2,735 | - | \$ |
| Condensed Consolidating Statement of Cash Flows | \$ (7,108) (3,288) - - - (3,288) 13,000 | (5,671) (978) 4,500 (1,067,694) (1,069,843) 1,069,177 | (9,132) - 396 - (8,736) - 2,735 | - | \$ |
| Condensed Consolidating Statement of Cash Flows for the Three Months Ended May 31, 2003 Net cash (used in) provided by operating activities (6,363) Cash flows from investing activities: Purchases of property, plant and equipment (18,091) Payment of accrued earn-out amount (978) Proceeds from sale of assets 4,896 Purchases of businesses, net of cash acquired (1,067,694) Net cash used in investing activities (1,081,867) Cash flows from financing activities: Net proceeds from notes payable 15,735 Intercompany financing activities, net - Exercise of employee stock options 7,571 Proceeds from employee stock purchases | \$ (7,108) (3,288) - - - (3,288) 13,000 (1,418,274) | (5,671) (978) 4,500 (1,067,694) (1,069,843) 1,069,177 | (9,132) - 396 - (8,736) - 2,735 | - - - - | \$ |
| Condensed Consolidating Statement of Cash Flows | \$ (7,108) (3,288) - - - (3,288) (3,288) 13,000 (1,418,274) 7,571 - | (5,671) (978) 4,500 (1,067,694) (1,069,843) | (9,132) - 396 - (8,736) - 2,735 349,097 - | - - - - - - - - | \$ |
| Condensed Consolidating Statement of Cash Flows | \$ (7,108) (3,288) - - - (3,288) (3,288) 13,000 (1,418,274) 7,571 - | (5,671) (978) 4,500 (1,067,694) (1,069,843) | (9,132) - 396 - (8,736) - 2,735 349,097 - - | - - - - - - - - | \$ |

| 1,600,000 Payment of issuance costs of long-term debt (32,547) | (32, | ,547) | | - | - | - | |
|---|------|--------------|-------|-------|--------------------|-------|---|
| <pre>Net cash provided by financing activities 1,098,058</pre> | 24, | ,387 | 1,068 | 3,039 | 5 , 632 | - | |
| | | | | | | | |
| Effect of exchange rate changes on cash and cash investments 22,370 | | 916 | | 2,392 | 19,062 | - | |
| | | | | | | | |
| Net increase in cash and cash investments 32,198 | 14, | , 907 | | 704 | 16 , 587 | - | |
| Cash and cash investments, beginning of period 13,810 | 1, | ,426 | | 1,248 | 11,136 | - | |
| | | | | | | | |
| Cash and cash investments, end of period 46,008 | | | | | 27 , 723 | - | Ş |
| | | | | | | | |

</TABLE>

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS

OF OPERATIONS

OVERVIEW

- -----

The Company generates revenue through the production, marketing and sale of beverage alcohol products, primarily in North America, Europe and Australia. The Company has a broad portfolio of brands across the wine, imported beer and distilled spirits categories, and is the largest wine company in the world.

The Company's business strategy is to remain focused across the beverage alcohol industry by offering a broad range of products in each of the Company's three major categories: wine, beer and spirits. The Company intends to keep its portfolio positioned for superior top-line growth while maximizing the profitability of its brands. In addition, the Company seeks to increase its relative importance to key customers in major markets by increasing its share of their overall purchasing, which is increasingly important in a consolidating industry. The Company's strategy of breadth across categories and geographies, and strengthening scale in core markets, is designed to deliver long-term profitable growth. This strategy allows the Company more investment choices, provides flexibility to address changing market conditions and creates stronger routes-to-market.

The Company desires to maintain a balance between growth businesses and scale businesses. The Company's growth businesses include approximately half of the Company's branded wine business (specifically premium wines in the U.S. and wines in the U.K.), imported beer in the U.S. and the U.K. wholesale business. The scale businesses include spirits, the remaining half of the Company's branded wine business, cider, and non-branded sales. The scale businesses are operated to maximize profitability and cash flow and to maintain strong routes-to-market. With a solid foundation of growth and scale businesses, the Company expects to continue to be able to leverage sales growth into even higher growth in earnings and cash flow.

The Company remains committed to its long-term financial model of growing sales (both organically and through acquisitions), expanding margins and increasing cash flow to achieve superior earnings per share growth and improve return on invested capital.

In First Quarter 2005 (as defined below), the Company's net sales increased 20.0% over First Quarter 2004 (as defined below) primarily from the inclusion of an additional one month of sales of products acquired in the Hardy Acquisition as well as increases in imported beer sales, U.K. wholesale sales, spirits sales and a favorable foreign currency impact. Operating income increased 11.6% over the comparable prior year period as the net sales growth and related gross profit growth were partially offset by (i) an increase in unusual costs as a result of the redemption of the Company's Senior Subordinated Notes and (ii)

increased selling and advertising expenses, as the Company continues to invest dollars behind the imported beer portfolio and certain wine brands to drive growth and broader distribution. Lastly, as a result of the above factors and lower interest expense for First Quarter 2005, net income increased 31.0% over the comparable prior year period.

INTRODUCTION

- -----

The Company is a leading international producer and marketer of beverage alcohol brands with a broad portfolio across the wine, spirits and imported beer categories. The Company has the largest wine business in the world and is the largest multi-category supplier of beverage alcohol in the United States; a leading producer and exporter of wine from Australia and New Zealand; and both a major producer and independent drinks wholesaler in the United Kingdom.

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The Company reports its operating results in three segments: Constellation Wines (branded wine, and U.K. wholesale and other), Constellation Beers and Spirits (imported beer and distilled spirits) and Corporate Operations and Other (primarily corporate related items and other). Amounts included in the Corporate Operations and Other segment consist of general corporate administration and finance expenses. These amounts include costs of executive management, investor relations, internal audit, treasury, tax, corporate development, legal, financial reporting, professional fees and public relations. Any costs incurred at the corporate office that are applicable to the segments are allocated to the appropriate segment. The amounts included in the Corporate Operations and Other segment are general costs that are applicable to the consolidated group and are therefore not allocated to the other reportable segments. All costs reported within the Corporate Operations and Other segment are not included in the chief operating decision maker's evaluation of the operating income performance of the other operating segments. The business segments reflect how the Company's operations are being managed, how operating performance within the Company is being evaluated by senior management and the structure of its internal financial reporting. In addition, the Company excludes restructuring and related charges and unusual costs that affect comparability from its definition of operating income for segment purposes.

The following discussion and analysis summarizes the significant factors affecting (i) consolidated results of operations of the Company for the three months ended May 31, 2004 ("First Quarter 2005"), compared to the three months ended May 31, 2003 ("First Quarter 2004"), and (ii) financial liquidity and capital resources for First Quarter 2005. This discussion and analysis also identifies certain restructuring and related charges expected to affect consolidated results of operations of the Company for the year ending February 28, 2005 ("Fiscal 2005"). This discussion and analysis should be read in conjunction with the Company's consolidated financial statements and notes thereto included herein and in the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2004 ("Fiscal 2004").

ACQUISITION IN FISCAL 2004

ACQUISITION OF HARDY

On March 27, 2003, the Company acquired control of BRL Hardy Limited, now known as Hardy Wine Company Limited ("Hardy"), and on April 9, 2003, the Company completed its acquisition of all of Hardy's outstanding capital stock. As a result of the acquisition of Hardy, the Company also acquired the remaining 50% ownership of Pacific Wine Partners LLC ("PWP"), the joint venture the Company established with Hardy in July 2001. The acquisition of Hardy Acquisition." Through this acquisition, the Company acquired Australia's largest wine producer with interests in wineries and vineyards in most of Australia's major wine regions as well as New Zealand and the United States. Hardy has a comprehensive portfolio of wine products across all price points with a strong focus on premium wine production. Hardy's wines are distributed worldwide through a network of marketing and sales operations, with the majority of sales generated in Australia, the United Kingdom and the United States.

Total consideration paid in cash and Class A Common Stock to the Hardy shareholders was \$1,137.4 million. Additionally, the Company recorded direct acquisition costs of \$17.4 million. The acquisition date for accounting purposes is March 27, 2003. The Company has recorded a \$1.6 million reduction in the purchase price to reflect imputed interest between the accounting acquisition date and the final payment of consideration. This charge is included as interest expense in the Consolidated Statement of Income for the three months ended May 31, 2003. The cash portion of the purchase price paid to the Hardy shareholders and optionholders (\$1,060.2 million) was financed with \$660.2 million of borrowings under the Company's March 2003 Credit Agreement (as defined below) and \$400.0 million of borrowings under the Company's then existing bridge loan agreement. Additionally, the Company issued 3,288,913 shares of the Company's Class A Common Stock, which were valued at \$77.2 million based on the simple average of the closing market price of the Company's Class A Common Stock days before and ending two days after April 4, 2003, the day the Hardy shareholders elected the form of consideration they wished to receive. The purchase price was based primarily on a discounted cash flow analysis that contemplated, among other things, the value of a broader geographic distribution in strategic international markets and a presence in the important Australian winemaking regions. The Company and Hardy have complementary businesses that share a common growth orientation and operating philosophy. The Hardy Acquisition supports the Company's strategy of growth and breadth across categories and geographies, and strengthens its competitive position in its core markets. The purchase price and resulting goodwill were primarily based on the growth opportunities of the brand portfolio of Hardy. In particular, the Company believes there are growth opportunities for Australian wines in the United Kingdom, United States and other wine markets. This acquisition supports the Company's strategy of driving long-term growth and positions the Company to capitalize on the growth opportunities in "new world" wine markets.

The results of operations of Hardy and PWP have been reported in the Company's Constellation Wines segment since March 27, 2003. Accordingly, the Company's results of operations for First Quarter 2005 include the results of operations of Hardy and PWP for the entire period, whereas the results of operations for First Quarter 2004 only include the results of operations of Hardy and PWP from March 27, 2003, to the end of First Quarter 2004.

RESULTS OF OPERATIONS

- ------

FIRST QUARTER 2005 COMPARED TO FIRST QUARTER 2004

NET SALES

The following table sets forth the net sales (in thousands of dollars) by operating segment of the Company for First Quarter 2005 and First Quarter 2004.

<TABLE>

<CAPTION>

| First Quarter 2005 Compared to First Quarter 2 | | | | | |
|--|--|---|--|--|--|
| | Net Sales | | | | |
| 2005 | 2004 | %Increase | | | |
| <c></c> | <c></c> | <c></c> | | | |
| \$ 363,883 247,235 | 184,853 | 17.2% 33.7% | | | |
| \$ 611,118 | | 23.4% | | | |
| \$236,896 79,291 | \$ 207,264 70,205 | 14.3% 12.9% | | | |
| \$ 316,187 | | 14.0% | | | |
| ş – | \$ – | N/A | | | |
| \$ 927,305 | \$ 772,802 | 20.0% | | | |
| | 2005 <c> \$ 363,883 247,235 \$ 611,118 \$ 611,118 \$ 236,896 79,291 \$ 316,187 \$ -</c> | Net Sales 2005 2004 <c> <c> \$ 363,883 \$ 310,480 247,235 184,853 </c></c> | | | |

</TABLE>

Net sales for First Quarter 2005 increased to \$927.3 million from \$772.8 million for First Quarter 2004, an increase of \$154.5 million, or 20.0%. This increase resulted primarily from the inclusion of \$48.9 million of net sales of products acquired in the Hardy Acquisition as well as increases in imported beer sales of \$29.6 million, U.K. wholesale sales of \$26.5 million (on a local currency basis) and spirits sales of \$9.1 million. In addition, net sales benefited from a favorable foreign currency impact of \$42.1 million.

Constellation Wines

Net sales for Constellation Wines increased to \$611.1 million for First Quarter 2005 from \$495.3 million in First Quarter 2004, an increase of \$115.8 million, or 23.4%. Branded wine net sales increased

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\$53.4 million. This increase resulted primarily from an additional one month of sales of \$45.7 million of branded wines acquired in the Hardy Acquisition, completed in March 2003, and a favorable foreign currency impact of \$14.3 million. Wholesale and other net sales increased \$62.4 million primarily due to

growth in the U.K. wholesale business of \$26.5 million (on a local currency basis) and a favorable foreign currency impact of \$27.7 million. The net sales increase in the U.K. wholesale business on a local currency basis is primarily due to the addition of new national accounts and increased sales in existing accounts during First Quarter 2005. The Company continues to face competitive discounting within select markets and geographies driven in part by excess grape supplies. The Company believes that the grape supply/demand cycle should come into balance over the next couple of years. The Company has taken a strategy of preserving the long-term brand equity of its portfolio and investing its marketing dollars in the higher growth sectors of the wine business.

Constellation Beers and Spirits

Net sales for Constellation Beers and Spirits increased to \$316.2 million for First Quarter 2005 from \$277.5 million for First Quarter 2004, an increase of \$38.7 million, or 14.0%. This increase resulted from both pricing and volume gains on the Company's imported beer portfolio, which increased \$29.6 million, as well as an increase in spirits net sales of \$9.1 million. The pricing gains are due to the price increase on the Company's Mexican beer portfolio that was introduced in January 2004. The Company believes the volume gains for First Quarter 2005 were attributable to several factors, including (i) good acceptance by beer retailers of the price increase; (ii) the inclusion of Corona in special product promotions by certain grocery stores in California, the purpose of which were to attract customers back to those stores following the end of strikes; and (iii) increased advertising and selling expenses behind the Mexican beer portfolio. The growth in spirits net sales is attributable to increases in both the Company's branded sales as well as contract production sales.

The Company's imported beer volume was better than expected for First Quarter 2005. The Company expects net sales growth for imported beer for Fiscal 2005 to be in the mid to high single digits despite difficult volume comparisons for the third and fourth quarters of Fiscal 2005. The difficult volume comparisons are primarily due to the timing of the price increase which resulted in strong wholesaler and retailer demand in the third and fourth quarters of Fiscal 2004.

GROSS PROFIT

The Company's gross profit increased to \$250.5 million for First Quarter 2005 from \$209.1 million for First Quarter 2004, an increase of \$41.4 million, or 19.8%. The Constellation Wines segment's gross profit increased \$24.1 million primarily due to the additional one month of sales of branded wines acquired in the Hardy Acquisition plus a favorable foreign currency impact. The Constellation Beers and Spirits segment's gross profit increased \$13.1 million primarily due to the price increase and volume growth in the segment's imported beer portfolio. In addition, unusual costs, which consist of certain costs that are excluded by management in their evaluation of the results of each operating segment, were lower by \$4.2 million in First Quarter 2005 versus First Quarter 2004. This decrease resulted from reduced flow through of inventory step-up associated with the Hardy Acquisition. Gross profit as a percent of net sales decreased slightly to 27.0% for First Quarter 2005 from 27.1% for First Quarter 2004 as increased gross margins in the Constellation Beers and Spirits segment, driven primarily by increased sales of higher margin imported beer brands and reduced flow through of inventory step-up were more than offset by increased sales of lower margin U.K. wholesale products.

SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses increased to \$138.4 million for First Quarter 2005 from \$107.8 million for First Quarter 2004, an increase of \$30.6 million, or 28.4%. The Constellation Wines segment's selling, general and administrative expenses increased \$17.4 million primarily due to

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the additional one month of selling, general and administrative expenses from the Hardy and PWP businesses, plus increased selling and advertising expenses as the Company continues to invest dollars behind specific wine brands to drive broader distribution. The Constellation Beers and Spirits segment's selling, general and administrative expenses increased \$5.1 million due to increased advertising and general and administrative expenses to support the growth across this segment's businesses. The Corporate Operations and Other segment's selling, general and administrative expenses increased \$1.8 million primarily due to increased general and administrative expenses to support the Company's growth. Lastly, there was an increase of \$6.3 million of net unusual costs which consist of certain items that are excluded by management in their evaluation of the results of each operating segment. This increase consists of \$10.3 million of financing costs recorded in First Quarter 2005 related to the Company's redemption of its Senior Subordinated Notes (as defined below) offset by \$4.0 million of financing costs recorded in First Quarter 2004 in connection with the Hardy Acquisition. Selling, general and administrative expenses as a percent of net sales increased to 14.9% for First Quarter 2005 as compared to 13.9% for First Quarter 2004 primarily due to the increase in unusual costs as a result of the redemption of the Company's Senior Subordinated Notes and increased advertising and selling expenses discussed above.

RESTRUCTURING AND RELATED CHARGES

The Company recorded \$1.6 million of restructuring and related charges for First Quarter 2005 associated with the restructuring plan of the Constellation Wines segment. Restructuring and related charges resulted from further realignment of business operations as previously announced in Fiscal 2004, and included \$1.2 million of employee termination benefit costs, \$0.3 million of facility consolidation and relocation costs, and other related charges of \$0.1 million. The Company recorded \$2.3 million of restructuring and related charges for First Quarter 2004 associated with the restructuring plan of the Constellation Wines segment.

For Fiscal 2005, the Company expects to incur total restructuring and related charges of \$11.8 million associated with the restructuring plan of the Constellation Wines segment. These charges are expected to consist of \$7.4 million related to the further realignment of business operations in the Constellation Wines segment and \$4.4 million related to renegotiating existing grape contracts as a result of both exiting the commodity concentrate product line and selling the Escalon facility in Fiscal 2004.

OPERATING INCOME

The following table sets forth the operating income (loss) (in thousands of dollars) by operating segment of the Company for First Quarter 2005 and First Quarter 2004.

<TABLE>

<CAPTION.

| | First Quarter 2005 Compared to First Quarter 2004 | | | | | |
|--|---|---------------------------------|-------------------------|--|--|--|
| | Operating Income (Loss) | | | | | |
| | 2005 | 2004 | %Increase | | | |
| <\$> | <c></c> | <c></c> | <c></c> | | | |
| Constellation Wines Constellation Beers and Spirits Corporate Operations and Other | \$ 67,659 67,852 (11,869) | \$ 61,023 59,883 (10,071) | 10.9% 13.3% 17.9% | | | |
| Total Reportable Segments Restructuring and Related Charges | 123,642 | 110,835 | 11.6% | | | |
| and Unusual Costs | (13,221) | (11,868) | 11.4% | | | |
| Consolidated Operating Income | \$ 110,421 | \$ 98,967 ======= | 11.6% | | | |

</TABLE>

Restructuring and related charges and unusual costs of \$13.2 million for First Quarter 2005 consist of certain costs that are excluded by management in their evaluation of the results of each operating segment. These costs represent the flow through of inventory step-up associated with the Hardy Acquisition of \$1.3 million, financing costs associated with the redemption of the Company's Senior Subordinated Notes of \$10.3 million, and restructuring and related charges associated with the

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Company's realignment of its business operations in the wine segment of \$1.6 million. Restructuring and related charges and unusual costs of \$11.9 million for First Quarter 2004 represent the flow through of inventory step-up and the amortization of deferred financing costs associated with the Hardy Acquisition of \$5.5 million and \$4.0 million, respectively, and restructuring and related charges associated with the Company's realignment of its business operations in the wine segment of \$2.3 million. As a result of these costs and the factors discussed above, consolidated operating income increased to \$110.4 million for First Quarter 2005 from \$99.0 million for First Quarter 2004, an increase of \$11.5 million, or 11.6%.

INTEREST EXPENSE, NET

Interest expense, net of interest income of \$0.5 million and \$1.1 million for First Quarter 2005 and First Quarter 2004, respectively, decreased to \$30.3 million for First Quarter 2005 from \$39.2 million for First Quarter 2004, a decrease of \$9.0 million, or (22.8%). The decrease resulted from lower average borrowings in First Quarter 2005 as well as slightly lower average borrowing rates. The reduction in debt resulted from the use of proceeds from the July 2003 Equity Offerings to pay down debt incurred to partially finance the Hardy Acquisition, and the reduced average borrowing rates were attributed in part to the replacement of \$200.0 million of higher fixed rate subordinated note debt with lower variable rate revolver debt. The Company's effective tax rate remained the same at 36.0% for First Quarter 2005 and First Quarter 2004.

NET INCOME

As a result of the above factors, net income increased to \$51.3 million for First Quarter 2005 from \$39.2 million for First Quarter 2004, an increase of \$12.1 million, or 31.0%.

FINANCIAL LIQUIDITY AND CAPITAL RESOURCES

GENERAL

The Company's principal use of cash in its operating activities is for purchasing and carrying inventories and carrying seasonal accounts receivable. The Company's primary source of liquidity has historically been cash flow from operations, except during annual grape harvests when the Company has relied on short-term borrowings. In the United States, the annual grape crush normally begins in August and runs through October. In Australia, the annual grape crush normally begins in February and runs through May. The Company generally begins taking delivery of grapes at the beginning of the crush season with payments for such grapes beginning to come due one month later. The Company's short-term borrowings to support such purchases generally reach their highest levels one to two months after the crush season has ended. Historically, the Company has used cash flow from operating activities to repay its short-term borrowings and fund capital expenditures. The Company will continue to use its short-term borrowings to support its working capital requirements. The Company believes that cash provided by operating activities and its financing activities, primarily short-term borrowings, will provide adequate resources to satisfy its working capital, scheduled principal and interest payments on debt, preferred dividend payment requirements, and anticipated capital expenditure requirements for both its short-term and long-term capital needs.

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FIRST QUARTER 2005 CASH FLOWS

OPERATING ACTIVITIES

Net cash used in operating activities for First Quarter 2005 was \$46.5 million, which resulted from \$51.3 million of net income, plus \$33.0 million of net noncash items charged to the Consolidated Statement of Income, less \$130.8 million representing the net change in the Company's operating assets and liabilities. The net noncash items consisted primarily of depreciation of property, plant and equipment and deferred tax provision. The net change in operating assets and liabilities resulted primarily from seasonal increases in inventories (primarily due to the Australian grape harvest) and accounts receivable, and decreases in increase in accounts payable and accrued salaries, partially offset by a seasonal increase in accounts payable.

INVESTING ACTIVITIES

Net cash used in investing activities for First Quarter 2005 was 23.0 million, which resulted primarily from 22.1 million of capital expenditures.

FINANCING ACTIVITIES

Net cash provided by financing activities for First Quarter 2005 was \$52.1 million resulting primarily from net proceeds of \$265.9 million from notes payable partially offset by principal payments of long-term debt of \$217.2 million.

During June 1998, the Company's Board of Directors authorized the repurchase of up to \$100.0 million of its Class A Common Stock and Class B Common Stock. The repurchase of shares of common stock will be accomplished, from time to time, in management's discretion and depending upon market conditions, through open market or privately negotiated transactions. The Company may finance such repurchases through cash generated from operations or through the senior credit facility. The repurchased shares will become treasury shares. As of July 12, 2004, the Company had purchased 4,075,344 shares of Class A Common Stock at an aggregate cost of \$44.9 million, or at an average cost of \$11.01 per share. No shares were repurchased during First Quarter 2005.

DEBT

Total debt outstanding as of May 31, 2004, amounted to \$2,088.6 million, an increase of \$40.7 million from February 29, 2004. The ratio of total debt to total capitalization increased to 47.5% as of May 31, 2004, from 46.3% as of February 29, 2004. This increase is due primarily to lower total capitalization as a result of movements in foreign currency exchange rates.

In connection with the Hardy Acquisition, on January 16, 2003, the Company, certain subsidiaries of the Company, JPMorgan Chase Bank, as a lender and administrative agent (the "Administrative Agent"), and certain other lenders entered into a new credit agreement (as subsequently amended and restated as of March 19, 2003, the "March 2003 Credit Agreement"). In October 2003, the "October Credit Agreement") that (i) refinanced the then outstanding principal balance under the Tranche B Term Loan facility on essentially the same terms as the Tranche B Term Loan facility under the March 2003 Credit Agreement, but at a lower Applicable Rate (as such term is defined in the October Credit Agreement, as amended. The October Credit Agreement was further amended during February 2004 (the "Credit Agreement"). The March 2003 Credit Agreement provided for aggregate credit facilities of \$1.6 billion consisting of a \$400.0 million

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Tranche A Term Loan facility due in February 2008, an \$800.0 million Tranche B Term Loan facility due in November 2008 and a \$400.0 million Revolving Credit facility (including an Australian Dollar revolving sub-facility of up to A\$10.0 million and a sub-facility for letters of credit of up to \$40.0 million) which expires on February 29, 2008. Proceeds of the March 2003 Credit Agreement were used to pay off the Company's obligations under its prior senior credit facility, to fund a portion of the cash required to pay the former Hardy shareholders and to pay indebtedness outstanding under certain of Hardy's credit Agreement to fund its working capital needs on an on-going basis.

The Tranche A Term Loan facility and the Tranche B Term Loan facility were fully drawn on March 27, 2003. As of May 31, 2004, the Company has made \$55.0 million of scheduled and required payments on the Tranche A Term Loan facility, including \$15.0 million during First Quarter 2005. In August 2003, the Company paid \$100.0 million of the Tranche B Term Loan facility. In October 2003, the Company paid an additional \$200.0 million of the Tranche B Term Loan facility. As of May 31, 2004, the required repayments of the Tranche A Term Loan and the Tranche B Term Loan are as follows:

<TABLE> <CAPTION>

| | | anche A rm Loan | Tranche B Term Loan | | | Total |
|----------------|---------|--------------------|------------------------|----------|---------|---------|
| | | | | | | |
| (in thousands) | | | | | | |
| <s></s> | <c></c> | | <c></c> | | <c></c> | • |
| 2005 | \$ | 45,000 | \$ | - | \$ | 45,000 |
| 2006 | | 80,000 | | 54,420 | | 134,420 |
| 2007 | | 100,000 | | 54,420 | | 154,420 |
| 2008 | | 120,000 | | 119,048 | | 239,048 |
| 2009 | | _ | | 272,112 | | 272,112 |
| | | | | | | |
| | \$ | 345,000 | \$ | 500,000 | \$ | 845,000 |
| | === | | === | ======== | === | |

</TABLE>

The rate of interest payable, at the Company's option, is a function of LIBOR plus a margin, the federal funds rate plus a margin, or the prime rate plus a margin. The margin is adjustable based upon the Company's Debt Ratio (as defined in the Credit Agreement) and, with respect to LIBOR borrowings, ranges between 1.50% and 2.50%. As of May 31, 2004, the LIBOR margin for the Revolving Credit facility and the Tranche A Term Loan facility is 1.75%, while the LIBOR margin on the Tranche B Term Loan facility is 2.00%.

The Company's obligations are guaranteed by certain subsidiaries of the Company ("Guarantors") and the Company is obligated to pledge collateral of (i) 100% of the capital stock of all of the Company's U.S. subsidiaries and certain foreign subsidiaries and (ii) 65% of the voting capital stock of certain other foreign subsidiaries of the Company.

The Company and its subsidiaries are subject to customary lending covenants including those restricting additional liens, the incurrence of additional indebtedness (including guarantees of indebtedness), the sale of assets, the payment of dividends, transactions with affiliates and the making of certain investments, in each case subject to baskets, exceptions and/or thresholds. The primary financial covenants require the maintenance of a debt coverage ratio, a senior debt coverage ratio, a fixed charge ratio and an interest coverage ratio. As of May 31, 2004, the Company is in compliance with all of its covenants under its Credit Agreement.

As of May 31, 2004, under the Credit Agreement, the Company had outstanding Tranche A Term Loans of \$345.0 million bearing a weighted average interest rate of 2.9%, Tranche B Term Loans of \$500.0 million bearing a weighted average interest rate of 3.2%, \$235.0 million of revolving loans bearing a weighted average interest rate of 2.9%, undrawn revolving letters of credit of \$18.4 million, and \$146.7 million in revolving loans available to be drawn.

SUBSIDIARY FACILITIES

The Company has additional line of credit facilities totaling \$101.9 million as of May 31, 2004. These lines support the borrowing needs of certain of the Company's foreign subsidiary operations. Interest rates and other terms of these borrowings vary from country to country, depending on local market conditions. As of May 31, 2004, amounts outstanding under the subsidiary revolving credit facilities were \$8.4 million.

SENIOR NOTES

As of May 31, 2004, the Company had outstanding \$200.0 million aggregate principal amount of 8 5/8% Senior Notes due August 2006 (the "Senior Notes"). The Senior Notes are currently redeemable, in whole or in part, at the option of the Company.

As of May 31, 2004, the Company had outstanding (pound) 1.0 million (\$1.8 million) aggregate principal amount of 8 1/2% Series B Senior Notes due November 2009 (the "Sterling Series B Senior Notes"). In addition, as of May 31, 2004, the Company had outstanding (pound) 154.0 million (\$281.7 million, net of \$0.5 million unamortized discount) aggregate principal amount of 8 1/2% Series C Senior Notes due November 2009 (the "Sterling Series C Senior Notes and Sterling Series C Senior Notes are currently redeemable, in whole or in part, at the option of the Company.

Also, as of May 31, 2004, the Company had outstanding \$200.0 million aggregate principal amount of 8% Senior Notes due February 2008 (the "February 2001 Senior Notes"). The February 2001 Senior Notes are currently redeemable, in whole or in part, at the option of the Company.

SENIOR SUBORDINATED NOTES

On March 4, 1999, the Company issued \$200.0 million aggregate principal amount of 8 1/2% Senior Subordinated Notes due March 2009 ("Senior Subordinated Notes"). The Senior Subordinated Notes were redeemable at the option of the Company, in whole or in part, at any time on or after March 1, 2004. On February 10, 2004, the Company issued a Notice of Redemption for its Senior Subordinated Notes. The Senior Subordinated Notes were redeemed with proceeds from the Revolving Credit facility on March 11, 2004, at 104.25% of par plus accrued interest. During First Quarter 2005, in connection with this redemption, the Company recorded a charge of \$10.3 million in selling, general and administrative expenses for the call premium and the remaining unamortized financing fees associated with the original issuance of the Senior Subordinated Notes.

As of May 31, 2004, the Company had outstanding \$250.0 million aggregate principal amount of 8 1/8% Senior Subordinated Notes due January 2012 (the "January 2002 Senior Subordinated Notes"). The January 2002 Senior Subordinated Notes are redeemable at the option of the Company, in whole or in part, at any time on or after January 15, 2007. The Company may also redeem up to 35% of the January 2002 Senior Subordinated Notes using the proceeds of certain equity offerings completed before January 15, 2005.

GUARANTEES

A foreign subsidiary of the Company has guaranteed debt of a joint venture in the maximum amount of \$3.9 million as of May 31, 2004. The liability for this guarantee is not material and the Company does not have any collateral from this entity.

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ACCOUNTING PRONOUNCEMENTS NOT YET ADOPTED

In December 2003, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 132 (revised 2003) ("SFAS No. 132(R)"), "Employers' Disclosures about Pensions and Other Postretirement Benefits--an amendment of FASB Statements No. 87, 88, and 106." SFAS No. 132(R) supersedes Statement of Financial Accounting Standards No. 132 ("SFAS No. 132"), by revising employers' disclosures about pension plans and other postretirement benefit plans. SFAS No. 132(R) requires additional disclosures to those in SFAS No. 132 regarding the assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. SFAS No. 132(R) also amends Accounting Principles Board Opinion No. 28 ("APB Opinion No. 28"), "Interim Financial Reporting," to require additional disclosures for interim periods. The Company has adopted certain of the annual disclosure provisions of SFAS No. 132(R), primarily those related to its U.S. postretirement plan, for the fiscal year ended February 29, 2004. In addition, the Company has adopted the interim disclosure provisions of SFAS No. 132(R) for the three months ended May 31, 2004. The Company is required to adopt the remaining annual disclosure provisions, primarily those related to its foreign plans, for the fiscal year ending February 28, 2005.

In March 2004, the Financial Accounting Standards Board issued a proposed statement, "Share-Based Payment, an amendment of FASB Statements No. 123 and 95." The objective of the proposed statement is to require recognition in an entity's financial statements of the cost of employee services received in exchange for equity instruments issued, and liabilities incurred, to employees in share-based payment (or compensation) transactions based on the fair value of the instruments at the grant date. The proposed statement would eliminate the alternative of continuing to account for share-based payment arrangements with employees under APB No. 25 and require that the compensation cost resulting from all share-based payment transactions be recognized in an entity's financial statements. If adopted in its current form, the proposed statement would be effective for awards that are granted, modified, or settled in fiscal years beginning after December 15, 2004. Also, if adopted in its current form, the proposed statement could result in a significant charge to the Company's Consolidated Statement of Income for the fiscal year ending February 28, 2006.

In March 2004, the Emerging Issues Task Force ("EITF") ratified the consensuses reached in EITF Issue No. 03-6 ("EITF No. 03-6"), "Participating Securities and the Two-Class Method under FASB Statement No. 128." EITF No. 03-6 clarifies what is meant by a "participating security," provides guidance on applying the two-class method for computing earnings per share, and requires affected companies to retroactively restate earnings per share amounts presented. The Company is required to adopt EITF No. 03-6 for reporting periods beginning June 1, 2004. The Company is currently assessing the financial impact of EITF No. 03-6 on its basic earnings per share.

INFORMATION REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are subject to a number of risks and uncertainties, many of which are beyond the Company's control, that could cause actual results to differ materially from those set forth in, or implied by, such forward-looking statements. All statements other than statements of historical facts included in this Quarterly Report on Form 10-Q, including statements regarding the Company's future financial position and prospects, are forward-looking statements. All forward-looking statements speak only as of the date of this Quarterly Report on Form 10-Q. The Company undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In addition to the risks and uncertainties of ordinary business operations, the forward-looking statements of the Company contained in this Form 10-Q are also subject to the following risks and uncertainties: the Company achieving certain sales projections and meeting certain cost targets; wholesalers and retailers may give higher priority to products of the Company's competitors; raw material

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supply, production or shipment difficulties could adversely affect the Company's ability to supply its customers; increased competitive activities in the form of pricing, advertising and promotions could adversely impact consumer demand for the Company's products and/or result in higher than expected selling, general and administrative expenses; a general decline in alcohol consumption; increases in excise and other taxes on beverage alcohol products; and changes in foreign currency exchange rates. For additional information about risks and uncertainties that could adversely affect the Company's forward-looking statements, please refer to the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2004.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company, as a result of its global operating and financing activities, is exposed to market risk associated with changes in interest rates and foreign currency exchange rates. To manage the volatility relating to these risks, the Company periodically enters into derivative transactions including foreign currency exchange contracts and interest rate swap agreements. The Company uses derivative instruments solely to reduce the financial impact of these risks and does not use derivative instruments for trading purposes.

Foreign currency forward contracts and foreign currency options are used to hedge existing foreign currency denominated assets and liabilities, forecasted foreign currency denominated sales both to third parties as well as intercompany sales, and intercompany principal and interest payments. As of May 31, 2004, the Company had exposures to foreign currency risk primarily related to the Australian Dollar, Euro, New Zealand Dollar, British Pound Sterling, Canadian Dollar and Mexican Peso.

As of May 31, 2004, and May 31, 2003, the Company had outstanding derivative contracts with a notional value of \$705.2 million and \$601.1 million, respectively. Using a sensitivity analysis based on estimated fair value of open contracts using forward rates, if the U.S. dollar had been 10% weaker as of

May 31, 2004, and May 31, 2003, the fair value of open foreign exchange contracts would have been increased by \$4.0 million and \$3.2 million, respectively. Losses or gains from the revaluation or settlement of the related underlying positions would substantially offset such gains or losses.

The fair value of fixed rate debt is subject to interest rate risk. The fair value of fixed rate debt will increase as interest rates fall and decrease as interest rates rise. The estimated fair value of the Company's total fixed rate debt, including current maturities, was \$1,001.6 million and \$1,097.6 million as of May 31, 2004, and May 31, 2003, respectively. A hypothetical 1% increase from prevailing interest rates as of May 31, 2004, and May 31, 2003, would have resulted in a decrease in fair value of fixed interest rate long-term debt by \$39.2 million and \$51.0 million, respectively.

In addition to the \$1.0 billion fair value of fixed rate debt outstanding, the Company also had variable rate debt outstanding (primarily LIBOR based) as of May 31, 2004, and May 31, 2003, of \$1,080.0 million and \$1,615.0 million, respectively. Using a sensitivity analysis based on a hypothetical 1% increase in prevailing interest rates at May 31, 2004, and May 31, 2003, would result in an approximate increase in cash required for interest of \$9.5 million and \$8.7 million, respectively.

The Company has on occasion entered into interest rate swap agreements to reduce its exposure to interest rate changes relative to its variable rate debt. As of May 31, 2004, and May 31, 2003, the Company had no interest rate swap agreements outstanding.

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ITEM 4. CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and its Chief Financial Officer have concluded, based on their evaluation as of the end of the period covered by this report, that the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 Rules 13a-15(e) and 15d-15(e)) are effective to ensure that information required to be disclosed in the reports that the Company files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms. In connection with that evaluation, no changes were identified in the Securities Exchange Act of 1934 Rules 13a-15(f) and 15d-15(f)) that occurred during the Company's fiscal quarter ended May 31, 2004 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) The following Exhibits are furnished as part of this Form 10-Q:

Exhibit Number Description

- (2) PLAN OF ACQUISITION, REORGANIZATION, ARRANGEMENT, LIQUIDATION OR SUCCESSION.
- 2.1 Implementation Deed dated 17 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited.
- 2.2 Transaction Compensation Agreement dated 17 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited.
- 2.3 No Solicitation Agreement dated 13 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited.
- 2.4 Backstop Fee Agreement dated 13 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited.
- 2.5 Letter Agreement dated 6 February 2003 between Constellation Brands, Inc. and BRL Hardy Limited.
- (3) ARTICLES OF INCORORATION AND BY-LAWS.
- 3.1 Restated Certificate of Incorporation of the Company.
- 3.2 Certificate of Designations of 5.75% Series A Mandatory Convertible Preferred Stock of the Company.
- 3.3 By-Laws of the Company.
- (4) INSTRUMENTS DEFINING THE RIGHTS OF SECURITY HOLDERS, INCLUDING INDENTURES.

- 4.1 Indenture, dated as of February 25, 1999, among the Company, as issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee.
- 4.2 Supplemental Indenture No. 1, with respect to 8 1/2% Senior Subordinated Notes due 2009, dated as of February 25, 1999, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee.
- 4.3 Supplemental Indenture No. 2, with respect to 8 5/8% Senior Notes due 2006, dated as of August 4, 1999, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee.
- 4.4 Supplemental Indenture No. 3, dated as of August 6, 1999, by and among the Company, Canandaigua B.V., Barton Canada, Ltd., Simi Winery, Inc., Franciscan Vineyards, Inc., Allberry, Inc., M.J. Lewis Corp., Cloud Peak Corporation, Mt. Veeder Corporation, SCV-EPI Vineyards, Inc., and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee.

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- 4.5 Supplemental Indenture No. 4, with respect to 8 1/2% Senior Notes due 2009, dated as of May 15, 2000, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee.
- 4.6 Supplemental Indenture No. 5, dated as of September 14, 2000, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to The Bank of New York), as Trustee.
- 4.7 Supplemental Indenture No. 6, dated as of August 21, 2001, among the Company, Ravenswood Winery, Inc. and BNY Midwest Trust Company (successor trustee to Harris Trust and Savings Bank and The Bank of New York, as applicable), as Trustee.
- 4.8 Supplemental Indenture No. 7, dated as of January 23, 2002, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company, as Trustee.
- 4.9 Supplemental Indenture No. 8, dated as of March 27, 2003, by and among the Company, CBI Australia Holdings Pty Limited (ACN 103 359 299), Constellation Australia Pty Limited (ACN 103 362 232) and BNY Midwest Trust Company, as Trustee.
- 4.10 Indenture, with respect to 8 1/2% Senior Notes due 2009, dated as of November 17, 1999, among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor to Harris Trust and Savings Bank), as Trustee.
- 4.11 Supplemental Indenture No. 1, dated as of August 21, 2001, among the Company, Ravenswood Winery, Inc. and BNY Midwest Trust Company (successor to Harris Trust and Savings Bank), as Trustee.
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- 4.13 Indenture, with respect to 8% Senior Notes due 2008, dated as of February 21, 2001, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors and BNY Midwest Trust Company, as Trustee.
- 4.14 Supplemental Indenture No. 1, dated as of August 21, 2001, among the Company, Ravenswood Winery, Inc. and BNY Midwest Trust Company, as Trustee.
- 4.15 Supplemental Indenture No. 2, dated as of March 27, 2003, among the Company, CBI Australia Holdings Pty Limited (ACN 103 359 299), Constellation Australia Pty Limited (ACN 103 362 232) and BNY Midwest Trust Company, as Trustee.
- 4.16 Amended and Restated Credit Agreement, dated as of March 19, 2003, among the Company and certain of its subsidiaries, the lenders named therein, JPMorgan Chase Bank, as Administrative Agent, and J.P. Morgan Europe Limited, as London Agent.

- 4.17 Amendment No. 1 to the Amended and Restated Credit Agreement, dated as of July 18, 2003, among the Company, certain of its subsidiaries, and JPMorgan Chase Bank, as Administrative Agent.
- 4.18 Second Amended and Restated Credit Agreement, dated as of October 31, 2003, among the Company and certain of its subsidiaries, the lenders named therein, JP Morgan Chase Bank, as Administrative Agent, and J.P. Morgan Europe Limited, as London Agent.

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- 4.19 Amendment No. 1, dated as of February 10, 2004, to the Second Amended and Restated Credit Agreement, dated as of October 31, 2003, among the Company, the Subsidiary Guarantors party thereto, the Lenders party thereto and JPMorgan Chase Bank, as Administrative Agent.
- 4.20 Amended and Restated Bridge Loan Agreement, dated as of January 16, 2003 and amended and restated as of March 26, 2003, among the Company and certain of its subsidiaries, the lenders named therein, and JPMorgan Chase Bank, as Administrative Agent.
- 4.21 Certificate of Designations of 5.75% Series A Mandatory Convertible Preferred Stock of the Company.
- 4.22 Deposit Agreement by and among the Company, Mellon Investor Services LLC and all holders from time to time of Depositary Receipts evidencing Depositary Shares Representing 5.75% Series A Mandatory Convertible Preferred Stock of the Company.
- (11) STATEMENT RE COMPUTATION OF PER SHARE EARNINGS.
- 11.1 Computation of per share earnings.
- (31) RULE 13a-14(a)/15d-14(a) CERTIFICATIONS.
- 31.1 Certificate of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
- 31.2 Certificate of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended.
- (32) SECTION 1350 CERTIFICATIONS.
- 32.1 Certification of Chief Executive Officer pursuant to Section 18 U.S.C. 1350.
- 32.2 Certification of Chief Financial Officer pursuant to Section 18 U.S.C. 1350.
 - (b) The following Reports on Form 8-K were filed with the Securities and Exchange Commission during the quarter ended May 31, 2004:
 - Form 8-K dated April 7, 2004 and filed as of April 7, 2004. (i) This Form 8-K reported information under Items 7, 9 and 12, and included (i) the Company's Condensed Consolidated Balance Sheets as of February 29, 2004 and February 28, 2003; (ii) the Company's Consolidated Statements of Income on a Reported Basis for the three months ended February 29, 2004 and February 28, 2003; (iii) the Company's Consolidated Statements of Income on a Reported Basis for the year ended February 29, 2004 and February 28, 2003; (iv) the Company's Consolidated Statements of Cash Flows for the year ended February 29, 2004 and February 28, 2003; (v) the Company's Reconciliation of Reported and Comparable Historical Information for the three months ended February 29, 2004 and February 28, 2003 and the year ended February 29, 2004 and February 28, 2003; (vi) the Company's Reconciliation of Reported and Pro Forma Net Sales for the three months ended February 29, 2004 and February 28, 2003 and the year ended February 29, 2004 and February 28, 2003; and (vii) the Company's Reconciliation of Reported and Comparable Diluted Earnings Per Share Guidance.*
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 - (ii) Form 8-K dated May 17, 2004 and filed as of May 17, 2004. This Form 8-K reported information under Items 7 and 9.*

*Designates Form 8-K was furnished rather than filed.

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Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CONSTELLATION BRANDS, INC.

Dated: July 12, 2004 By:/s/ Thomas F. Howe Thomas F. Howe, Senior Vice President, Controller Dated: July 12, 2004 By:/s/ Thomas S. Summer Thomas S. Summer, Executive Vice President and Chief Financial Officer (principal financial officer) 40

INDEX TO EXHIBITS

- (2) PLAN OF ACQUISITION, REORGANIZATION, ARRANGEMENT, LIQUIDATION OR SUCCESSION.
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- 2.2 Transaction Compensation Agreement dated 17 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited (filed as Exhibit 99.2 to the Company's Current Report on Form 8-K dated January 21, 2003 and incorporated herein by reference).
- 2.3 No Solicitation Agreement dated 13 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited (filed as Exhibit 99.3 to the Company's Current Report on Form 8-K dated January 21, 2003 and incorporated herein by reference).
- 2.4 Backstop Fee Agreement dated 13 January 2003 between Constellation Brands, Inc. and BRL Hardy Limited (filed as Exhibit 99.4 to the Company's Current Report on Form 8-K dated January 21, 2003 and incorporated herein by reference).
- 2.5 Letter Agreement dated 6 February 2003 between Constellation Brands, Inc. and BRL Hardy Limited (filed as Exhibit 2.5 to the Company's Current Report on Form 8-K dated March 27, 2003 and incorporated herein by reference).
- (3) ARTICLES OF INCORPORATION AND BY-LAWS.
- 3.1 Restated Certificate of Incorporation of the Company (filed as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2002 and incorporated herein by reference).
- 3.2 Certificate of Designations of 5.75% Series A Mandatory Convertible Preferred Stock of the Company (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K dated July 24, 2003, filed July 30, 2003 and incorporated herein by reference).
- 3.3 By-Laws of the Company (filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2002 and incorporated herein by reference).
- (4) INSTRUMENTS DEFINING THE RIGHTS OF SECURITY HOLDERS, INCLUDING INDENTURES.
- 4.1 Indenture, dated as of February 25, 1999, among the Company, as issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 99.1 to the Company's Current Report on Form 8-K dated February 25, 1999 and incorporated herein by reference).
- 4.2 Supplemental Indenture No. 1, with respect to 8 1/2% Senior Subordinated Notes due 2009, dated as of February 25, 1999, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 99.2 to the Company's Current Report on Form 8-K dated February 25, 1999 and incorporated herein by reference).
- 4.3 Supplemental Indenture No. 2, with respect to 8 5/8% Senior Notes due 2006, dated as of August 4, 1999, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust

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(filed as Exhibit 4.1 to the Company's Current Report on Form 8-K dated July 28, 1999 and incorporated herein by reference).

- 4.4 Supplemental Indenture No. 3, dated as of August 6, 1999, by and among the Company, Canandaigua B.V., Barton Canada, Ltd., Simi Winery, Inc., Franciscan Vineyards, Inc., Allberry, Inc., M.J. Lewis Corp., Cloud Peak Corporation, Mt. Veeder Corporation, SCV-EPI Vineyards, Inc., and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 4.20 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 1999 and incorporated herein by reference).
- 4.5 Supplemental Indenture No. 4, with respect to 8 1/2% Senior Notes due 2009, dated as of May 15, 2000, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 4.17 to the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2000 and incorporated herein by reference).
- 4.6 Supplemental Indenture No. 5, dated as of September 14, 2000, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor Trustee to The Bank of New York), as Trustee (filed as Exhibit 4.1 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2000 and incorporated herein by reference).
- 4.7 Supplemental Indenture No. 6, dated as of August 21, 2001, among the Company, Ravenswood Winery, Inc. and BNY Midwest Trust Company (successor trustee to Harris Trust and Savings Bank and The Bank of New York, as applicable), as Trustee (filed as Exhibit 4.6 to the Company's Registration Statement on Form S-3 (Pre-effective Amendment No. 1) (Registration No. 333-63480) and incorporated herein by reference).
- 4.8 Supplemental Indenture No. 7, dated as of January 23, 2002, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K dated January 17, 2002 and incorporated herein by reference).
- 4.9 Supplemental Indenture No. 8, dated as of March 27, 2003, by and among the Company, CBI Australia Holdings Pty Limited (ACN 103 359 299), Constellation Australia Pty Limited (ACN 103 362 232) and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.9 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 2003 and incorporated herein by reference).
- 4.10 Indenture, with respect to 8 1/2% Senior Notes due 2009, dated as of November 17, 1999, among the Company, as Issuer, certain principal subsidiaries, as Guarantors, and BNY Midwest Trust Company (successor to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 4.1 to the Company's Registration Statement on Form S-4 (Registration No. 333-94369) and incorporated herein by reference).
- 4.11 Supplemental Indenture No. 1, dated as of August 21, 2001, among the Company, Ravenswood Winery, Inc. and BNY Midwest Trust Company (successor to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 4.4 to the Company's Quarterly Report on Form 10-Q for the fiscal quarter ended August 31, 2001 and incorporated herein by reference).
- 4.12 Supplemental Indenture No. 2, dated as of March 27, 2003, among the Company, CBI Australia Holdings Pty Limited (ACN 103 359 299), Constellation Australia Pty Limited (ACN 103 362 232) and BNY Midwest Trust Company (successor to Harris Trust and Savings Bank), as Trustee (filed as Exhibit 4.18 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 2003 and incorporated herein by reference).

- 4.13 Indenture, with respect to 8% Senior Notes due 2008, dated as of February 21, 2001, by and among the Company, as Issuer, certain principal subsidiaries, as Guarantors and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.1 to the Company's Registration Statement filed on Form S-4 (Registration No. 333-60720) and incorporated herein by reference).
- 4.14 Supplemental Indenture No. 1, dated as of August 21, 2001, among the Company, Ravenswood Winery, Inc. and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.7 to the Company's Pre-effective Amendment

No. 1 to its Registration Statement on Form S-3 (Registration No. 333-63480) and incorporated herein by reference).

- 4.15 Supplemental Indenture No. 2, dated as of March 27, 2003, among the Company, CBI Australia Holdings Pty Limited (ACN 103 359 299), Constellation Australia Pty Limited (ACN 103 362 232) and BNY Midwest Trust Company, as Trustee (filed as Exhibit 4.21 to the Company's Annual Report on Form 10-K for the fiscal year ended February 28, 2003 and incorporated herein by reference).
- 4.16 Amended and Restated Credit Agreement, dated as of March 19, 2003, among the Company and certain of its subsidiaries, the lenders named therein, JPMorgan Chase Bank, as Administrative Agent, and J.P. Morgan Europe Limited, as London Agent (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K dated March 27, 2003 and incorporated herein by reference).
- 4.17 Amendment No. 1 to the Amended and Restated Credit Agreement, dated as of July 18, 2003, among the Company, certain of its subsidiaries, and JPMorgan Chase Bank, as Administrative Agent (filed as Exhibit 4.17 to the Company's Report on Form 10-Q for the fiscal quarter ended August 31, 2003 and incorporated herein by reference).
- 4.18 Second Amended and Restated Credit Agreement, dated as of October 31, 2003, among the Company and certain of its subsidiaries, the lenders named therein, JP Morgan Chase Bank, as Administrative Agent, and J.P. Morgan Europe Limited, as London Agent (filed as Exhibit 4.18 to the Company's Report on Form 10-Q for the fiscal quarter ended November 30, 2003 and incorporated herein by reference).
- 4.19 Amendment No. 1, dated as of February 10, 2004, to the Second Amended and Restated Credit Agreement, dated as of October 31, 2003, among the Company, the Subsidiary Guarantors party thereto, the Lenders party thereto and JPMorgan Chase Bank, as Administrative Agent (filed as Exhibit 4.25 to the Company's Annual Report on Form 10-K for the fiscal year ended February 29, 2004 and incorporated herein by reference).
- 4.20 Amended and Restated Bridge Loan Agreement, dated as of January 16, 2003 and amended and restated as of March 26, 2003, among the Company and certain of its subsidiaries, the lenders named therein, and JPMorgan Chase Bank, as Administrative Agent (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K dated March 27, 2003 and incorporated herein by reference).
- 4.21 Certificate of Designations of 5.75% Series A Mandatory Convertible Preferred Stock of the Company (filed as Exhibit 4.1 to the Company's Current Report on Form 8-K dated July 24, 2003, filed July 30, 2003 and incorporated herein by reference).
- 4.22 Deposit Agreement, dated as of July 30, 2003, by and among the Company, Mellon Investor Services LLC and all holders from time to time of Depositary Receipts evidencing Depositary Shares Representing 5.75% Series A Mandatory Convertible Preferred Stock of the Company (filed as Exhibit 4.2 to the Company's Current Report on Form 8-K dated July 24, 2003, filed July 30, 2003 and incorporated herein by reference).

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(10) MATERIAL CONTRACTS.

Not applicable.

- (11) STATEMENT RE COMPUTATION OF PER SHARE EARNINGS.
- 11.1 Computation of per share earnings (filed herewith).
- (15) LETTER RE UNAUDITED INTERIM FINANCIAL INFORMATION.

Not applicable.

(18) LETTER RE CHANGE IN ACCOUNTING PRINCIPLES.

Not applicable.

(19) REPORT FURNISHED TO SECURITY HOLDERS.

Not applicable.

(22) PUBLISHED REPORT REGARDING MATTERS SUBMITTED TO A VOTE OF SECURITY HOLDERS.

Not applicable.

(23) CONSENTS OF EXPERTS AND COUNSEL.

Not applicable.

(24) POWER OF ATTORNEY.

Not applicable.

(31) RULE 13a-14(a)/15d-14(a) CERTIFICATIONS.

- 31.1 Certificate of Chief Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended (filed herewith).
- 31.2 Certificate of Chief Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as amended (filed herewith).
- (32) SECTION 1350 CERTIFICATIONS.
- 32.1 Certificate of Chief Executive Officer pursuant to Section 18 U.S.C. 1350 (filed herewith).
- 32.2 Certificate of Chief Financial Officer pursuant to Section 18 U.S.C. 1350 (filed herewith).
- (99) ADDITIONAL EXHIBITS.

Not applicable.

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EXHIBIT 11

CONSTELLATION BRANDS, INC. AND SUBSIDIARIES COMPUTATION OF EARNINGS PER COMMON SHARE (in thousands, except per share data)

| | For the Three Months Ended May 31, | | | | | |
|---|------------------------------------|----------------|-------------|----------------|--|--|
| | 20 | 04 | 2003 | | | |
| | | | Basic | Diluted | | |
| <s></s> | <c></c> | <c></c> | <c></c> | <c></c> | | |
| Net income Dividends on preferred stock | | - | | \$ 39,189 - | | |
| Income available to common stockholders | - | \$ 51,329 | \$ 39,189 | - | | |
| Shares: | | | | | | |
| Weighted average common shares outstanding | 106,778 | 106,778 | 92,880 | 92,880 | | |
| Adjustments: | | 2 000 | | 0 701 | | |
| Stock options Preferred stock | - | 3,292 4,992 | - | 2, /81 - | | |
| Adjusted weighted average common | | | | | | |
| shares outstanding | 106,778 ====== | 115,062 | 92,880 | | | |
| Earnings per common share | \$ 0.46 | \$ 0.45 | \$ 0.42 | \$ 0.41 | | |
| | | | | | | |

 | | | |</TABLE>

EXHIBIT 31.1

RULE 13a-14(a)/15d-14(a) CERTIFICATION OF CHIEF EXECUTIVE OFFICER

CONSTELLATION BRANDS, INC. FORM 10-Q FOR FISCAL QUARTER ENDED MAY 31, 2004

I, Richard Sands, certify that:

1. I have reviewed this report on Form 10-Q of Constellation Brands, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 12, 2004

/s/ Richard Sands

Richard Sands Chairman of the Board and Chief Executive Officer

EXHIBIT 31.2

RULE 13a-14(a)/15d-14(a) CERTIFICATION OF CHIEF FINANCIAL OFFICER

CONSTELLATION BRANDS, INC. FORM 10-Q FOR FISCAL QUARTER ENDED MAY 31, 2004

I, Thomas S. Summer, certify that:

1. I have reviewed this report on Form 10-Q of Constellation Brands, Inc.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and we have:

(a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

(b) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

(c) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):

(a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

(b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: July 12, 2004

/s/ Thomas S. Summer

Thomas S. Summer Executive Vice President and Chief Financial Officer

EXHIBIT 32.1

SECTION 1350 CERTIFICATION OF CHIEF EXECUTIVE OFFICER

CONSTELLATION BRANDS, INC. FORM 10-Q FOR FISCAL QUARTER ENDED MAY 31, 2004

In connection with the Constellation Brands, Inc. Quarterly Report on Form 10-Q for the Fiscal Quarter Ended May 31, 2004, I, Richard Sands, certify that, to the best of my knowledge:

1. The Quarterly Report on Form 10-Q for the Fiscal Quarter Ended May 31, 2004 of Constellation Brands, Inc. fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

2. The information contained in the periodic report on Form 10-Q for the Fiscal Quarter Ended May 31, 2004 of Constellation Brands, Inc. fairly presents, in all material respects, the financial condition and results of operations of Constellation Brands, Inc.

Dated: July 12, 2004

/s/ Richard Sands ------Richard Sands, Chairman of the Board and Chief Executive Officer

A signed original of this written statement required by 18 U.S.C. 1350 as adopted by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to Constellation Brands, Inc., and will be retained by Constellation Brands, Inc., and furnished to the Securities and Exchange Commission or its staff upon request.

EXHIBIT 32.2

SECTION 1350 CERTIFICATION OF CHIEF FINANCIAL OFFICER

CONSTELLATION BRANDS, INC. FORM 10-Q FOR FISCAL QUARTER ENDED MAY 31, 2004

In connection with the Constellation Brands, Inc. Quarterly Report on Form 10-Q for the Fiscal Quarter Ended May 31, 2004, I, Thomas S. Summer, certify that, to the best of my knowledge:

1. The Quarterly Report on Form 10-Q for the Fiscal Quarter Ended May 31, 2004 of Constellation Brands, Inc. fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and

2. The information contained in the periodic report on Form 10-Q for the Fiscal Quarter Ended May 31, 2004 of Constellation Brands, Inc. fairly presents, in all material respects, the financial condition and results of operations of Constellation Brands, Inc.

Dated: July 12, 2004

/s/ Thomas S. Summer Thomas S. Summer, Executive Vice President and Chief Financial Officer

A signed original of this written statement required by 18 U.S.C. 1350 as adopted by Section 906 of the Sarbanes-Oxley Act of 2002 has been provided to Constellation Brands, Inc., and will be retained by Constellation Brands, Inc., and furnished to the Securities and Exchange Commission or its staff upon request.