# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 8-K

## CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

|  | Date of Report (Date of earli      | est event reported) January 7, 200          | 9                      |  |  |  |  |  |  |  |  |  |
|--|------------------------------------|---|------------------------|--|--|--|--|--|--|--|--|--|
| CONSTELLATION BRANDS, INC.                               |                                    |   |                        |  |  |  |  |  |  |  |  |  |
| (Exact name of registrant as specified in its charter)   |                                    |   |                        |  |  |  |  |  |  |  |  |  |
| Del  | aware                              | 001-08495                                   |                        | 16-0716709   |  |  |  |  |  |  |  |  |
|  | ner jurisdiction<br>rporation)     | (Commission<br>File Number)                 |                        | (IRS Employer Identification No.)                    |  |  |  |  |  |  |  |  |
|  | 3                                  | 70 Woodcliff Drive, Suite 300, Fairpor      | rt, NY 14450           |  |  |  |  |  |  |  |  |  |
|  | (A                                 | ddress of Principal Executive Offices)      | (Zip Code)             |  |  |  |  |  |  |  |  |  |
|  |                                    | Registrant's telephone number, includi      | ng area code           | (585) 218-3600                                       |  |  |  |  |  |  |  |  |
|  |                                    | Not Applicable                              |                        |  |  |  |  |  |  |  |  |  |
|  | (Fo                                | ormer name or former address, if changed    | d since last report)   | <del></del>  |  |  |  |  |  |  |  |  |
| Check the appropriate box<br>General Instruction A.2. be | _                                  | tended to simultaneously satisfy the filing | g obligation of the re | egistrant under any of the following provisions (see |  |  |  |  |  |  |  |  |
| ☐ Written communication                                  | ons pursuant to Rule 425 under the | e Securities Act (17 CFR 230.425)           |                        |  |  |  |  |  |  |  |  |  |
| ☐ Soliciting material pur                                | rsuant to Rule 14a-12 under the Ex | schange Act (17 CFR 240.14a-12)             |                        |  |  |  |  |  |  |  |  |  |
| ☐ Pre-commencement co                                    | ommunications pursuant to Rule 1   | 4d-2(b) under the Exchange Act (17 CFF      | R 240.14d-2(b))        |  |  |  |  |  |  |  |  |  |
| ☐ Pre-commencement co                                    | ommunications pursuant to Rule 1   | 3e-4(c) under the Exchange Act (17 CFR      | R 240.13e-4(c))        |  |  |  |  |  |  |  |  |  |
|  |                                    |   |                        |  |  |  |  |  |  |  |  |  |

#### Item 2.02. Results of Operations and Financial Condition.

On January 7, 2009, Constellation Brands, Inc. (the "Company"), a Delaware corporation, issued a news release (the "release") announcing its financial condition and results of operations as of and for the third fiscal quarter ended November 30, 2008. A copy of the release is attached hereto as Exhibit 99.1 and incorporated herein by reference. The projections constituting the guidance included in the release involve risks and uncertainties, the outcome of which cannot be foreseen at this time and, therefore, actual results may vary materially from these forecasts. In this regard, see the information included in the release under the caption "Forward-Looking Statements."

The information in the release is "furnished" and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, and is not otherwise subject to the liabilities of that section. Such information may be incorporated by reference in another filing under the Securities Exchange Act of 1934 or the Securities Act of 1933 only if and to the extent such subsequent filing specifically references the information incorporated by reference herein.

The release contains non-GAAP financial measures; in the release these are referred to as "comparable," "organic" or "constant currency" measures. For purposes of Regulation G, a non-GAAP financial measure is a numerical measure of a registrant's historical or future financial performance, financial position or cash flows that excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the most directly comparable measure calculated and presented in accordance with GAAP in the statement of income, balance sheet or statement of cash flows (or equivalent statements) of the issuer; or includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the most directly comparable measure so calculated and presented. In this regard, GAAP refers to generally accepted accounting principles in the United States. Pursuant to the requirements of Regulation G, the Company has provided reconciliations within the release of the non-GAAP financial measures to the most directly comparable GAAP financial measures.

Comparable measures and organic net sales measures are provided because management uses this information in evaluating the results of the continuing operations of the Company and/or in internal goal setting. In addition, the Company believes this information provides investors better insight on underlying business trends and results in order to evaluate year over year financial performance. As such, the following items, when appropriate, are excluded from comparable results: the flow through of adverse grape cost associated with an acquisition; the flow through of inventory step-up associated with acquisitions and investments in equity method investees; accelerated depreciation in connection with certain restructuring activities; the write-down of inventory in connection with certain restructuring and/or integration activities; the loss on disposal in connection with the Company's contribution of its U.K. wholesale business to the Matthew Clark joint venture and the provision for income taxes in connection with the repatriation of proceeds associated with this transaction; losses in connection with the disposal of a business and/or assets; realized gain on a prior asset sale; impairment of intangible assets; restructuring charges; acquisition-related integration costs; impairment of an equity method investment; and the recognition of income tax expense in connection with the gain on settlement of certain foreign currency economic hedges. The Company acquired the SVEDKA Vodka brand and related business on March 19, 2007 and acquired Beam Wine Estates, Inc. ("BWE") on December 17, 2007. In addition, the Company formed the Matthew Clark joint venture effective April 17, 2007; divested the Almaden and Inglenook branded wines effective February 28, 2008 and certain Pacific Northwest wine brands on June 5, 2008; and exited certain spirits production contracts in connection with the sale of a Canadian distilling facility on August 31, 2008. Accordingly, during the indicated periods, organic net sales measures exclude

Constant currency measures, which exclude the impact of year over year currency exchange rate fluctuations, are provided because management believes this information provides investors better insight on underlying business trends and results in order to evaluate year over year financial performance.

#### Item 7.01. Regulation FD Disclosure.

On January 7, 2009, Constellation Brands, Inc. ("Constellation") issued a news release, a copy of which is furnished herewith as Exhibit 99.1 and is incorporated herein by reference.

References to Constellation's website in the release do not incorporate by reference the information on such website into this Current Report on Form 8-K and Constellation disclaims any such incorporation by reference. The information in the news release attached as Exhibit 99.1 is incorporated by reference into this Item 7.01 in satisfaction of the public disclosure requirements of Regulation FD. This information is "furnished" and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, and is not otherwise subject to the liabilities of that section. It may be incorporated by reference in another filing under the Securities Exchange Act of 1934 or the Securities Act of 1933 only if and to the extent such subsequent filing specifically references the information incorporated by reference herein.

#### Item 9.01. Financial Statements and Exhibits.

(a) Financial statements of businesses acquired.

Not applicable.

(b) Pro forma financial information.

Not applicable.

(c) Shell company transactions.

Not applicable.

(d) Exhibits.

The following exhibits are filed or furnished as part of this Current Report on Form 8-K:

Exhibit No. Description

99.1 News Release of Constellation Brands, Inc. dated January 7, 2009.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: January 7, 2009 CONSTELLATION BRANDS, INC.

By: /s/ Robert Ryder

Robert Ryder Executive Vice President and Chief Financial Officer

### INDEX TO EXHIBITS

| Exhibit No. | Description  |
|-------------|--|
| (1)         | UNDERWRITING AGREEMENT   |
|             | Not Applicable.  |
| (2)         | PLAN OF ACQUISITION, REORGANIZATION, ARRANGEMENT, LIQUIDATION OR SUCCESSION  |
|             | Not Applicable.  |
| (3)         | ARTICLES OF INCORPORATION AND BYLAWS   |
|             | Not Applicable.  |
| (4)         | INSTRUMENTS DEFINING THE RIGHTS OF SECURITY HOLDERS, INCLUDING INDENTURES  |
|             | Not Applicable.  |
| (7)         | CORRESPONDENCE FROM AN INDEPENDENT ACCOUNTANT REGARDING NON-RELIANCE ON A PREVIOUSLY ISSUED AUDIT REPORT OR COMPLETED INTERIM REVIEW |
|             | Not Applicable.  |
| (14)        | CODE OF ETHICS   |
|             | Not Applicable.  |
| (16)        | LETTER RE CHANGE IN CERTIFYING ACCOUNTANT  |
|             | Not Applicable.  |
| (17)        | CORRESPONDENCE ON DEPARTURE OF DIRECTOR  |
|             | Not Applicable.  |
| (20)        | OTHER DOCUMENTS OR STATEMENTS TO SECURITY HOLDERS  |
|             | Not Applicable.  |
| (23)        | CONSENTS OF EXPERTS AND COUNSEL  |
|             | Not Applicable.  |
| (24)        | POWER OF ATTORNEY  |
|             | Not Applicable.  |
|             |  |

| (99)   | ADDITIONAL EXHIBITS   |
|--------|---|
| (99.1) | News Release of Constellation Brands, Inc. dated January 7, 2009. |
| (100)  | XBRL-RELATED DOCUMENTS  |

Not Applicable.



**CONTACTS** 

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## Constellation Brands Reports Q3 Fiscal 2009 Results

- · Company achieves significant margin improvement
- · Generates strong free cash flow
- · Reduces debt
- · Updates reported and comparable basis diluted EPS guidance

FAIRPORT, N.Y., Jan. 7, 2009 – Constellation Brands, Inc. (NYSE: STZ, ASX: CBR), the world's largest wine company and a leading international producer and marketer of beverage alcohol, today reported its fiscal 2009 third quarter results. "We are pleased with our performance especially given the challenging economic conditions that evolved over the course of the year," stated Rob Sands, Constellation Brands president and chief executive officer. "We have significantly improved margins, grown free cash flow, monetized assets and rapidly reduced debt."

On a reported basis, the company recorded net income of \$84 million, or \$0.38 diluted earnings per share ("EPS") for the quarter ended Nov. 30, 2008 ("third quarter 2009"), compared with net income of \$120 million or \$0.55 diluted EPS for the prior year.

Constellation's third quarter 2009 net income on a comparable basis, which excludes restructuring charges, acquisition-related integration costs and unusual items, totaled \$132 million versus \$121 million for the prior year, with \$0.60 diluted EPS for the quarter versus \$0.55 for the prior year.

#### Third Quarter 2009 Net Sales Highlights\*

(in millions)

|              | _  |       | Reported |          | Organic |        |          |  |  |  |
|--------------|----|-------|----------|----------|---------|--------|----------|--|--|--|
|              |    |       |          | Constant |         |        | Constant |  |  |  |
|              |    | Net   |          | Currency | Net     |        | Currency |  |  |  |
|              |    | Sales | Change   | Change   | Sales   | Change | Change   |  |  |  |
| Consolidated | \$ | 1,031 | -6%      | 1% \$    | 977     | -6%    | 1%       |  |  |  |
| Branded Wine | \$ | 849   | -7%      | — \$     | 795     | -9%    | -2%      |  |  |  |
| Spirits      | \$ | 111   | -5%      | -5% \$   | 111     | 5%     | 5%       |  |  |  |

#### Third Quarter 2009 Profit Highlights\*

(in millions, except per share data)

|   | _  | Reported | Change  | Comparable | Change  |
|---|----|----------|---------|------------|---------|
| Operating income                                | \$ | 198      | _       | \$ 219     | 9%      |
| Equity in earnings of equity method investees** | \$ | 76       | 3%      | \$ 76      | 2%      |
| Earnings before interest and taxes (EBIT)       |    | -        | -       | \$ 295     | 7%      |
| Operating margin                                |    | 19.2%    | 110 bps | 21.2%      | 290 bps |
| Net income                                      | \$ | 84       | -30%    | \$ 132     | 9%      |
| Diluted earnings per share                      | \$ | 0.38     | -31%    | \$ 0.60    | 9%      |

<sup>\*</sup> Definitions of reported, comparable, organic and constant currency, as well as reconciliations of non-GAAP financial measures, are contained elsewhere in this news release.

#### **Net Sales Commentary**

Reported consolidated net sales decreased six percent primarily due to the impact of year-over-year currency exchange rate fluctuations. The net sales benefit from the acquisition of the Clos du Bois and Wild Horse brands was essentially offset by the divestiture of the Almaden, Inglenook and certain Pacific Northwest wine brands, and certain spirits contract production services. Organic net sales increased one percent on a constant currency basis.

The company continues to execute its strategy of implementing price increases and SKU reductions in its key markets. While these actions have unfavorably impacted volume growth, they have enhanced worldwide wine margins and ROIC. Branded wine organic net sales on a constant currency basis decreased two percent, which includes a two percent increase for North America, an 11 percent decrease for Europe and a two percent decrease for Australia/New Zealand.

"We believe that prioritizing profit margin, free cash flow and ROIC is paramount in this environment and, on balance, an appropriate tradeoff," commented Sands.

<sup>\*\*</sup> Hereafter referred to as "equity earnings."

Total spirits organic net sales increased five percent for the quarter, led by a 60 percent gain for SVEDKA Vodka.

"As consumers seek quality and value from established brands, mid-premium spirits such as SVEDKA and Black Velvet continue to outperform their respective categories in the marketplace and contribute significantly to our spirits business performance," said Sands. "In particular, SVEDKA's ongoing stellar growth rate illustrates the power of a brand that is connecting with consumers in the U.S. from coast to coast."

#### Operating Income, Net Income, Diluted EPS Commentary

Wines segment operating income increased \$20 million versus the prior year quarter. This increase reflects the benefits of our pricing initiative and the contribution from the Clos du Bois and Wild Horse brands, partially offset by the divestiture of Almaden, Inglenook and certain Pacific Northwest wine brands. The repositioning of the company's U.S. portfolio to more premium brands and resulting synergies have positively impacted profit margins.

Spirits segment operating income decreased \$3 million primarily due to increased general and administrative expenses.

Constellation's equity earnings from its 50 percent interest in the CrownImports joint venture totaled \$62 million, which was even with the prior year third quarter. For third quarter 2009, Crown Imports generated net sales of \$555 million, an increase of one percent, and operating income of \$124 million, which was flat with the prior year quarter.

For third quarter 2009, pre-tax restructuring charges, acquisition-related integration costs and unusual items totaled \$21 million compared to \$3 million for the prior year quarter.

Interest expense decreased five percent from \$82 million for third quarter 2008 to \$78 million for third quarter 2009. On a year-to-date basis through November 2008, the company has generated free cash flow of \$235 million, compared with \$173 million in the prior year.

- more -

"Due primarily to strong free cash flow, and the proceeds from asset dispositions during the first nine months of fiscal 2009, total borrowinghave decreased by more than \$475 million from fiscal year end 2008 levels, while our cash position increased by more than \$160 million during the same period," stated Bob Ryder, Constellation Brands chief financial officer. "Subsequent to the third quarter, the company prepaid \$195 million in term loans under its senior credit facility."

As previously announced, the company expects to realize approximately \$50 million in after-tax cash proceeds from the gain on settlement of certain foreign currency economic hedges during fiscal 2009. The company's third quarter fiscal 2009 reported results reflect an unfavorable \$0.15 diluted EPS impact associated with the recognition of income tax expense related to these hedge transactions.

#### **Summary**

"Given the current macroeconomic environment impacting our key markets, we are recalibrating our sales expectations while taking appropriate actions to reduce costs and capture the benefits from ongoing debt reduction to better ensure that we will meet our future financial objectives," said Sands. As a result, the company is tightening its comparable diluted EPS range to \$1.68 - \$1.72 from the company's previous estimate of \$1.68 - \$1.76.

#### Outlook

The table below sets forth management's current diluted EPS expectations for fiscal year 2009 compared to fiscal year 2008 actual results, both on a reported basis and a comparable basis.

#### Constellation Brands Fiscal Year 2009 Diluted Earnings Per Share Outlook

|                                       |                  | Reported Basis          |  |        |    |                  | Comparable Basis |                |  |  |  |
|---------------------------------------|------------------|-------------------------|--|--------|----|------------------|------------------|----------------|--|--|--|
|                                       |                  | FY09 FY<br>Estimate Act |  |        |    | FY09<br>Estimate |                  | FY08<br>Actual |  |  |  |
| Fiscal Year Ending Feb. 28 or Feb. 29 | \$ 0.65 - \$0.69 |                         |  | (2.83) | \$ | 1.68 - \$1.72    | \$               | 1.44           |  |  |  |
|                                       | - mo             | re                      |  |        |    |                  |                  |                |  |  |  |
|                                       | - 4 -            |                         |  |        |    |                  |                  |                |  |  |  |

#### Full-year fiscal 2009 guidance includes the following current assumptions:

- Net sales: mid single-digit growth in organic net sales combined with the incremental benefit from the Beam Wine Estates acquisition, impact of reporting the joint venture for the Matthew Clark wholesale business under the equity method, and divestiture of the Almaden, Inglenook and certain Pacific Northwest wine brands, are expected to result in reported net sales increasing low-to-mid single-digits from net sales for fiscal 2008
- · Interest expense: approximately \$315 \$320 million
- Tax rate: approximately 60 percent on a reported basis, which includes a provision of approximately 14 percentage points related to the recognition of income tax expense in connection with the gain on settlement of certain foreign currency economic hedges and approximately nine percentage points related to the company's inability to recognize tax benefits on net operating losses resulting primarily from the Australian initiative, or approximately 37 percent on a comparable basis
- · Weighted average diluted shares outstanding: approximately 220 million
- · Free cash flow: \$360 \$390 million

#### **Conference Call**

A conference call to discuss third quarter 2009 results and outlook will be hosted by President and Chief Executive Officer Rob Sands and Executive Vice President and Chief Financial Officer Bob Ryder on Wednesday, Jan. 7, 2009 at 10:00 a.m. (eastern). The conference call can be accessed by dialing +973-935-8505 beginning 10 minutes prior to the start of the call. A live listen-only webcast of the conference call, together with a copy of this news release (including the attachments) and other financial information that may be discussed in the call will be available on the Internet at Constellation's Web site: www.cbrands.com under "Investors," prior to the call.

#### **Explanations**

Reported basis ("reported") operating income, equity in earnings of equitymethod investees, net income and diluted EPS are as reported under generally accepted accounting principles. Operating income, equity in earnings of equity method investees, net income and diluted EPS on a comparable basis ("comparable"), exclude restructuring charges, acquisition-related integration costs and unusual items. The company's measure of segment profitability excludes restructuring charges, acquisition-related integration costs and unusual items, which is consistent with the measure used by management to evaluate results.

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The company discusses additional non-GAAP measures in this news release, including constant currency net sales, organic net sales, comparable basis EBIT and free cash flow.

Tables reconciling non-GAAP measures, together with definitions of these measures and the reasons management uses these measures, are included in this news release.

#### **About Constellation Brands**

Constellation Brands, Inc. is a leading international producer and marketer of beverage alcohol in the wine, spirits and imported beer categories, with significant market presence in the U.S., Canada, U.K., Australia and New Zealand. Based in Fairport, N.Y., the company has more than 250 brands in its portfolio, sales in approximately 150 countries and operates more than 50 wineries, distilleries and distribution facilities. It is the largest wine producer in the world; the largest premium wine company in the U.S.; the largest wine company in the U.K., Australia and Canada; the second largest wine company in New Zealand; and the largest beer importer and marketer in the U.S. through its Crown Imports joint venture with Mexico's Grupo Modelo. Constellation Brands is an S&P 500 Index and Fortune 500® company. Major brands in the company's portfolio include Corona Extra, Black Velvet Canadian Whisky, SVEDKA Vodka, Robert Mondavi wines, Clos du Bois, Ravenswood, Blackstone, Hardys, Banrock Station, Nobilo, Kim Crawford, Inniskillin, Jackson-Triggs and Arbor Mist. To learn more about Constellation Brands and its product portfolio visit the company's Web site at www.cbrands.com.

#### Forward-Looking Statements

The statements made under the heading Outlook, as well as all other statements set forth in this news release which are not historical facts regarding Constellation's business strategy, future operations, financial position, estimated revenues, projected costs, prospects, plans and objectives of management, or information concerning expected actions of third parties, are forward-looking statements (collectively, the "Projections") that involve risks and uncertainties that could cause actual results to differ materially from those set forth in or implied by the Projections.

During the current quarter, Constellation may reiterate the Projections. Prior to the start of the company's quiet period, which will begin at the close of business on Feb. 20, 2009, the public can continue to rely on the Projections as still being Constellation's current expectations on the matters covered, unless Constellation publishes a notice stating otherwise. During Constellation's "quiet period" the Projections should not be considered to constitute the company's expectations and should be considered historical, speaking as of prior to the quiet period only and not subject to update by the company.

The Projections are based on management's current expectations and, unless otherwise noted, do not take into account the impact of any future acquisition, merger or any other business combination, divestiture, restructuring or other strategic business realignments, or financing that may be completed after the date of this release. The Projections should not be construed in any manner as a guarantee that such results will in fact occur.

In addition to the risks and uncertainties of ordinary business operations, the Projections of the company contained in this news release are subject to a number of risks and uncertainties, including:

- · successful integration of acquired businesses, realization of expected synergies and completion of various portfolio actions;
- · achievement of all expected cost savings from the company's various restructuring plans and realization of expected asset sale proceeds from the sale of inventory and other assets;
- accuracy of the bases for forecasts relating to joint ventures and associated costs and capital investment requirements;

- · final management determinations and independent appraisals may vary materially from current management estimates of the fair value of assets acquired and liabilities assumed in the company's acquisitions and from estimates of goodwill and intangible asset impairment charges;
- restructuring charges, acquisition-related integration costs, other one-time costs and purchase accounting adjustments associated with integration and restructuring plans may vary materially from management's current estimates due to variations in one or more of anticipated headcount reductions, contract terminations, costs or timing of plan implementation;
- raw material supply, production or shipment difficulties could adversely affect the company's ability to supply its customers;
- · increased competitive activities in the form of pricing, advertising and promotions could adversely impact consumer demand for the company's products and/or result in lower than expected sales or higher than expected expenses;
- general economic, geo-political and regulatory conditions, prolonged downturn in the economic markets in the U.S. and in the company's major markets outside the U.S., continuing instability in world financial markets, or unanticipated environmental liabilities and costs;
- · changes to accounting rules and tax laws, and other factors which could impact the company's reported financial position or effective tax rate;
- changes in interest rates and the inherent unpredictability of currency fluctuations, commodity prices and raw material costs; and
- other factors and uncertainties disclosed in the company's filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the fiscal year ended Feb. 29, 2008, which could cause actual future performance to differ from current expectations.

# # #

## Constellation Brands, Inc. and Subsidiaries CONDENSED CONSOLIDATED BALANCE SHEETS

(in millions)

|  | November 30,<br>2008 | February 29,<br>2008 |             |  |
|--|----------------------|----------------------|-------------|--|
| Assets                                     |                      |                      |             |  |
| Current Assets:                            |                      |                      |             |  |
| Cash and cash investments                  | \$ 181.3             | \$ 2                 | 20.5        |  |
| Accounts receivable, net                   | 813.4                | 7.                   | 31.6        |  |
| Inventories                                | 1,978.5              | 2,1                  | 79.5        |  |
| Prepaid expenses and other                 | 172.2                | 20                   | 67.4        |  |
| Total current assets                       | 3,145.4              | 3,19                 | 99.0        |  |
| Property, plant and equipment, net         | 1,582.8              | 2,0                  | 35.0        |  |
| Goodwill                                   | 2,915.2              |                      | 23.9        |  |
| Intangible assets, net                     | 1,041.0              |                      | 90.0        |  |
| Other assets, net                          | 424.1                | 50                   | 04.9        |  |
| Total assets                               | <u>\$ 9,108.5</u>    | \$ 10,05             | 52.8        |  |
| Liabilities and Stockholders' Equity       |                      |                      |             |  |
| Current Liabilities:                       |                      |                      |             |  |
| Notes payable to banks                     | \$ 206.0             | \$ 3'                | 79.5        |  |
| Current maturities of long-term debt       | 451.6                |                      | 29.3        |  |
| Accounts payable                           | 344.6                |                      | 49.4        |  |
| Accrued excise taxes                       | 117.7                |                      | 62.4        |  |
| Other accrued expenses and liabilities     | 608.5                | 69                   | 97.7        |  |
| Total current liabilities                  | 1,728.4              | 1,7                  | 18.3        |  |
| Long-term debt, less current maturities    | 4,124.4              | 4,64                 | 48.7        |  |
| Deferred income taxes                      | 551.2                | 5.                   | 35.8        |  |
| Other liabilities                          | 362.8                | 38                   | 84.1        |  |
| Total liabilities                          | 6,766.8              | 7,25                 | 86.9        |  |
| Total stockholders' equity                 | 2,341.7              | 2,70                 | 65.9        |  |
| Total liabilities and stockholders' equity | <u>\$ 9,108.5</u>    | \$ 10,05             | <u>52.8</u> |  |
| -more                                      |                      |                      |             |  |

# Constellation Brands, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF OPERATIONS

(in millions, except per share data)

|   |     | Three Months Ended |     |                    |     |                    | Nine Months Ended |                    |  |  |
|---|-----|--------------------|-----|--------------------|-----|--------------------|-------------------|--------------------|--|--|
|   | Nov | vember 30,<br>2008 | Nov | vember 30,<br>2007 | Nov | vember 30,<br>2008 | No                | vember 30,<br>2007 |  |  |
| Sales   | \$  | 1,306.9            | \$  | 1,406.4            | \$  | 3,758.1            | \$                | 3,749.7            |  |  |
| Excise taxes                                  |     | (275.7)            |     | (311.6)            |     | (838.6)            |                   | (861.1)            |  |  |
| Net sales                                     |     | 1,031.2            |     | 1,094.8            |     | 2,919.5            |                   | 2,888.6            |  |  |
| Cost of product sold                          |     | (627.2)            |     | (702.9)            |     | (1,880.7)          |                   | (1,918.8)          |  |  |
| Gross profit                                  |     | 404.0              |     | 391.9              |     | 1,038.8            |                   | 969.8              |  |  |
| Selling, general and administrative expenses  |     | (200.5)            |     | (192.1)            |     | (659.2)            |                   | (580.2)            |  |  |
| Impairment of intangible assets               |     | -                  |     | -                  |     | (21.8)             |                   | -                  |  |  |
| Restructuring charges                         |     | (4.3)              |     | 0.1                |     | (40.3)             |                   | (0.7)              |  |  |
| Acquisition-related integration costs         |     | (1.5)              |     | (1.6)              |     | (7.6)              |                   | (5.2)              |  |  |
| Operating income                              |     | 197.7              |     | 198.3              |     | 309.9              |                   | 383.7              |  |  |
| Equity in earnings of equity method investees |     | 76.3               |     | 74.2               |     | 218.5              |                   | 230.1              |  |  |
| Interest expense, net                         |     | (78.4)             |     | (82.4)             |     | (245.7)            |                   | (248.8)            |  |  |
| Income before income taxes                    |     | 195.6              |     | 190.1              |     | 282.7              |                   | 365.0              |  |  |
| Provision for income taxes                    |     | (112.1)            |     | (70.5)             |     | (177.3)            |                   | (143.5)            |  |  |
| Net income                                    | \$  | 83.5               | \$  | 119.6              | \$  | 105.4              | \$                | 221.5              |  |  |
| Earnings Per Common Share:                    |     |                    |     |                    |     |                    |                   |                    |  |  |
| Basic - Class A Common Stock                  | \$  | 0.39               | \$  | 0.56               | \$  | 0.49               | \$                | 1.02               |  |  |
| Basic - Class B Common Stock                  | \$  | 0.35               | \$  | 0.51               | \$  | 0.45               | \$                | 0.92               |  |  |
| Diluted - Class A Common Stock                | \$  | 0.38               | \$  | 0.55               | \$  | 0.48               | \$                | 0.99               |  |  |
| Diluted - Class B Common Stock                | \$  | 0.35               | \$  | 0.50               | \$  | 0.44               | \$                | 0.91               |  |  |
| Weighted Average Common Shares Outstanding:   |     |                    |     |                    |     |                    |                   |                    |  |  |
| Basic - Class A Common Stock                  |     | 194.451            |     | 191.578            |     | 193.656            |                   | 196.191            |  |  |
| Basic - Class B Common Stock                  |     | 23.744             |     | 23.809             |     | 23.756             |                   | 23.817             |  |  |
| Diluted - Class A Common Stock                |     | 220.006            |     | 219.432            |     | 219.970            |                   | 224.093            |  |  |
| Diluted - Class B Common Stock                |     | 23.744             |     | 23.809             |     | 23.756             |                   | 23.817             |  |  |

|  | Nine Mor           | ths Ended            |
|--|--------------------|----------------------|
|  | November 30, 2008  | November 30,<br>2007 |
| Cash Flows From Operating Activities   |                    |                      |
| Net income   | \$ 105.4           | \$ 221.5             |
| Adjustments to reconcile net income to net cash provided by operating activities:                  | 400.0              | 400.0                |
| Depreciation of property, plant and equipment  | 109.2              | 109.3                |
| Write-down of inventory associated with the Australian Initiative                                  | 47.6               | - 24.1               |
| Stock-based compensation expense   | 34.1<br>29.3       | 24.1                 |
| Loss (gain) on disposal or impairment of long-lived assets, net Impairment of intangible assets    | 29.3               | (4.9)                |
| Loss on businesses sold  | 15.8               | 6.8                  |
| Amortization of intangible and other assets  | 10.0               | 8.2                  |
| Deferred tax provision   | 9.6                | 29.9                 |
| Equity in earnings of equity method investees, net of distributed earnings                         | 8.6                | 10.5                 |
| Change in operating assets and liabilities, net of effects from purchases and sales of businesses: | 0.0                | 10.5                 |
| Accounts receivable, net   | (187.4)            | (200.2)              |
| Inventories  | (176.6)            | (58.5)               |
| Prepaid expenses and other current assets  | 16.4               | 10.7                 |
| Accounts payable   | 38.3               | 48.7                 |
| Accrued excise taxes   | 75.9               | 46.9                 |
| Other accrued expenses and liabilities   | 39.5               | 54.8                 |
| Other, net   | 133.4              | (55.5)               |
| Total adjustments  | 225.5              | 30.8                 |
| Net cash provided by operating activities  | 330.9              | 252.3                |
| Net cash provided by operating activities  | 330.9              | 232.3                |
| Cash Flows From Investing Activities   |                    |                      |
| Proceeds from sales of businesses  | 204.2              | 3.0                  |
| Capital distributions from equity method investees   | 204.2              | 5.0                  |
| Proceeds from sales of assets  |                    |                      |
|  | 18.9               | 8.7                  |
| Purchases of businesses, net of cash acquired  | 0.2                | (389.7)              |
| Purchases of property, plant and equipment   | (95.6)             | (79.5)               |
| Investment in equity method investee   | (1.0)              | (1.5)                |
| Payment of accrued earn-out amount   | -                  | (4.0)                |
| Proceeds from formation of joint venture   | -                  | 185.6                |
| Other investing activities   | 9.9                | -                    |
| Net cash provided by (used in) investing activities  | 157.3              | (277.4)              |
|  |                    |                      |
| Cash Flows From Financing Activities   |                    |                      |
| Principal payments of long-term debt   | (225.2)            | (168.6)              |
| Net repayment of notes payable   | (137.4)            | (57.6)               |
| Exercise of employee stock options   | 25.5               | 17.7                 |
| Excess tax benefits from stock-based payment awards  | 7.0                | 11.4                 |
| Proceeds from employee stock purchases   | 2.9                | 3.0                  |
| Proceeds from issuance of long-term debt   |                    | 716.1                |
| Purchases of treasury stock  | -                  | (500.0)              |
| Payment of financing costs of long-term debt   |                    | (6.1)                |
| Net cash (used in) provided by financing activities  | (327.2)            | 15.9                 |
| Effect of exchange rate changes on cash and cash investments                                       | (0.2)              | 0.6                  |
| Net increase (decrease) in cash and cash investments   | 160.8              | (8.6)                |
| Cash and cash investments, beginning of period   | 20.5               | 33.5                 |
| Cash and cash investments, end of period   | \$ 181.3           | \$ 24.9              |
| Cash and Cash investments, cut of period   | <del>y</del> 181.3 | φ 24.9               |

# Constellation Brands, Inc. and Subsidiaries SEGMENT INFORMATION

(in millions)

|   |    | Three Mont           | hs En | ded                               |       |                     | Nine Mont | iths Ended           |           |                   |  |
|---|----|----------------------|-------|-----------------------------------|-------|---------------------|-----------|----------------------|-----------|-------------------|--|
|   |    | November 30,<br>2008 |       | vember 30, Percent<br>2007 Change |       | November 30<br>2008 |           | November 30,<br>2007 |           | Percent<br>Change |  |
| egment Net Sales and Operating Income         |    |                      |       |                                   |       |                     |           |                      |           |                   |  |
| Constellation Wines                           |    |                      |       |                                   |       |                     |           |                      |           |                   |  |
| Branded wine net sales                        | \$ | 848.7                | \$    | 911.3                             | (7)%  | \$                  | 2,396.5   | \$                   | 2,270.1   | 6%                |  |
| Wholesale and other net sales                 |    | 71.1                 |       | 66.1                              | 8%    |                     | 196.9     | _                    | 299.4     | (34)%             |  |
| Segment net sales                             | \$ | 919.8                | \$    | 977.4                             | (6)%  | \$                  | 2,593.4   | \$                   | 2,569.5   | 1%                |  |
| Operating income                              | \$ | 221.8                | \$    | 201.9                             | 10%   | \$                  | 515.3     | \$                   | 413.0     | 25%               |  |
| % Net sales                                   |    | 24.1%                |       | 20.7%                             |       |                     | 19.9%     |                      | 16.1%     |                   |  |
| Equity in earnings of equity method investees | \$ | 14.6                 | \$    | 13.2                              | 11%   | \$                  | 16.8      | \$                   | 17.1      | (2)               |  |
| Constellation Spirits                         |    |                      |       |                                   |       |                     |           |                      |           |                   |  |
| Segment net sales                             | \$ | 111.4                | \$    | 117.4                             | (5)%  | \$                  | 326.1     | \$                   | 319.1     | 2%                |  |
| Operating income                              | \$ | 18.7                 | \$    | 21.4                              | (13)% | \$                  | 52.8      | \$                   | 58.1      | (9)9              |  |
| % Net sales                                   |    | 16.8%                |       | 18.2%                             | ` ′   |                     | 16.2%     |                      | 18.2%     |                   |  |
| Crown Imports                                 |    |                      |       |                                   |       |                     |           |                      |           |                   |  |
| Segment net sales                             | \$ | 554.7                | \$    | 547.7                             | 1%    | \$                  | 1,959.3   | \$                   | 1,928.5   | 2%                |  |
| Operating income                              | s  | 123.5                | \$    | 123.0                             | -     | \$                  | 410.9     | \$                   | 426.6     | (4)               |  |
| % Net sales                                   |    | 22.3%                |       | 22.5%                             |       |                     | 21.0%     |                      | 22.1%     |                   |  |
| Consolidation and Eliminations                |    |                      |       |                                   |       |                     |           |                      |           |                   |  |
| Segment net sales                             | \$ | (554.7)              | \$    | (547.7)                           | 1%    | \$                  | (1,959.3) | \$                   | (1,928.5) | 2%                |  |
| Operating income                              | \$ | . ,                  | \$    | (123.0)                           | -     | \$                  | (410.9)   | \$                   | (426.6)   | (4)               |  |
| Equity in earnings of Crown Imports           | \$ | 61.7                 | \$    | 61.7                              | -     | \$                  | 205.8     | \$                   | 213.9     | (4)               |  |
| Corporate Operations and Other                |    |                      |       |                                   |       |                     |           |                      |           |                   |  |
| Consolidated net sales                        | \$ | 1,031.2              | \$    | 1,094.8                           | (6)%  | \$                  | 2,919.5   | \$                   | 2,888.6   | 1%                |  |
| Operating income                              | \$ | (21.9)               | \$    | (22.9)                            | (4)%  |                     | (72.1)    |                      | (63.3)    | 14%               |  |
| % Net sales                                   |    | 2.1%                 |       | 2.1%                              | ():-  |                     | 2.5%      |                      | 2.2%      |                   |  |
|   |    |                      |       |                                   |       |                     |           |                      |           |                   |  |

|                             |              | Three Mor | nths E                 | inded |         |          | Constant<br>Currency  |
|-----------------------------|--------------|-----------|------------------------|-------|---------|----------|-----------------------|
|                             | November 30, |           | <b>0,</b> November 30, |       | Percent | Currency | Percent               |
|                             |              | 2008      |                        | 2007  | Change  | Impact   | Change <sup>(3)</sup> |
| Geographic Net Sales (1)(2) |              |           |                        |       |         |          |                       |
| North America               | \$           | 780.0     | \$                     | 766.9 | 2%      | (2)%     | 4%                    |
| Branded wine                | \$           | 630.3     | \$                     | 622.4 | 1%      | (2)%     | 4%                    |
| Spirits                     | \$           | 111.4     | \$                     | 117.4 | (5)%    | -        | (5)%                  |
| Wholesale and other         | \$           | 38.3      | \$                     | 27.1  | 41%     | (6)%     | 47%                   |
| Europe                      | \$           | 163.3     | \$                     | 215.6 | (24)%   | (17)%    | (7)%                  |
| Branded wine                | \$           | 133.8     | \$                     | 183.0 | (27)%   | (16)%    | (11)%                 |
| Wholesale and other         | \$           | 29.5      | \$                     | 32.6  | (10)%   | (20)%    | 11%                   |
| Australia/New Zealand       | \$           | 87.9      | \$                     | 112.3 | (22)%   | (17)%    | (4)%                  |
| Branded wine                | \$           | 84.6      | \$                     | 105.9 | (20)%   | (18)%    | (2)%                  |
| Wholesale and other         | \$           | 3.3       | \$                     | 6.4   | (48)%   | (11)%    | (38)%                 |

|   |  | No | Three Monvember 30, |    | lovember 30, | Percent | Acquisition           | Divestiture           | Currency | Constant Currency Percent |
|---|--|----|---------------------|----|--------------|---------|-----------------------|-----------------------|----------|---------------------------|
|   |  |    | 2008                | _  | 2007         | Change  | Impact <sup>(4)</sup> | Impact <sup>(5)</sup> | Impact   | Change <sup>(3)</sup>     |
| ] | Branded Wine Geographic Net Sales (1)(2) |    |                     |    |              |         |                       |                       |          |                           |
|   | North America                            | \$ | 630.3               | \$ | 622.4        | 1%      | 9%                    | (6)%                  | (2)%     | 2%                        |
|   | Europe                                   |    | 133.8               |    | 183.0        | (27)%   | -                     | -                     | (16)%    | (11)%                     |
|   | Australia/New Zealand                    |    | 84.6                |    | 105.9        | (20)%   | -                     | -                     | (18)%    | (2)%                      |
|   | Consolidated branded wine net sales      | \$ | 848.7               | \$ | 911.3        | (7)%    | 6%                    | (4)%                  | (7)%     | (2)%                      |

|                             |     | Nine Mon  | ths E | nded        |         |          | Constant<br>Currency  |
|-----------------------------|-----|-----------|-------|-------------|---------|----------|-----------------------|
|                             | Nov | ember 30, | No    | ovember 30, | Percent | Currency | Percent               |
|                             |     | 2008      |       | 2007        | Change  | Impact   | Change <sup>(3)</sup> |
| Geographic Net Sales (1)(2) |     |           |       |             |         | •        |                       |
| North America               | \$  | 2,098.6   | \$    | 1,877.1     | 12%     | -        | 12%                   |
| Branded wine                | \$  | 1,695.7   | \$    | 1,503.9     | 13%     | -        | 13%                   |
| Spirits                     | \$  | 326.1     | \$    | 319.1       | 2%      | -        | 2%                    |
| Wholesale and other         | \$  | 76.8      | \$    | 54.1        | 42%     | (1)%     | 43%                   |
| Europe                      | \$  | 536.5     | \$    | 712.2       | (25)%   | (6)%     | (19)%                 |
| Branded wine                | \$  | 429.9     | \$    | 489.1       | (12)%   | (7)%     | (5)%                  |
| Wholesale and other         | \$  | 106.6     | \$    | 223.1       | (52)%   | (3)%     | (49)%                 |
|                             |     |           |       |             |         |          |                       |
| Australia/New Zealand       | \$  | 284.4     | \$    | 299.3       | (5)%    | -        | (5)%                  |
| Branded wine                | \$  | 270.9     | \$    | 277.1       | (2)%    | -        | (2)%                  |
| Wholesale and other         | \$  | 13.5      | \$    | 22.2        | (39)%   | 2%       | (41)%                 |

|  |    | Nine Mon   | ths E | Ended      |         |                       |                       |          | Organic<br>Constant<br>Currency |
|--|----|------------|-------|------------|---------|-----------------------|-----------------------|----------|---------------------------------|
|  | No | vember 30, | No    | vember 30, | Percent | Acquisition           | Divestiture           | Currency | Percent                         |
|  |    | 2008       |       | 2007       | Change  | Impact <sup>(4)</sup> | Impact <sup>(5)</sup> | Impact   | Change <sup>(3)</sup>           |
| Branded Wine Geographic Net Sales (1)(2) |    |            |       |            |         |                       |                       |          |                                 |
| North America                            | \$ | 1,695.7    | \$    | 1,503.9    | 13%     | 10%                   | (7)%                  | -        | 10%                             |
| Europe                                   |    | 429.9      |       | 489.1      | (12)%   | -                     | 2%                    | (7)%     | (7)%                            |
| Australia/New Zealand                    |    | 270.9      |       | 277.1      | (2)%    | -                     | -                     | -        | (2)%                            |
| Consolidated branded wine net sales      | \$ | 2,396.5    | \$    | 2,270.1    | 6%      | 6%                    | (4)%                  | (2)%     | 5%                              |

- (1) Refer to discussion under "Reconciliation of Reported, Organic and Constant Currency Net Sales" on following page for definition of constant currency net sales and organic constant currency net sales and reasons for use.
- (2) Net sales are attributed to countries based on the location of the selling company.
- (3) May not sum due to rounding as each item is computed independently.
- (4) Acquisition impact includes net sales of branded wine acquired in the BWE Acquisition for the period September 1, 2008, through November 30, 2008, included in the three months ended November 30, 2008, and March 1, 2008, through November 30, 2008, included in the nine months ended November 30, 2008.
- (5) Divestiture impact includes (i) the removal of Almaden and Inglenook branded wine net sales for the period September 1, 2007, through November 30, 2007, included in the three months ended November 30, 2007, and for the period March 1, 2007, through November 30, 2007, included in the nine months ended November 30, 2007; (ii) the removal of branded wine net sales associated with the Pacific Northwest brands for the period September 1, 2007, through November 30, 2007, included in the three months ended November 30, 2007, and for the period June 1, 2007, through November 30, 2007, included in the nine months ended November 30, 2007; and (iii) the add-back of U.K. branded wine net sales previously sold through the U.K. wholesale business for the period March 1, 2007, through April 16, 2007, included in the nine months ended November 30, 2007.

# Constellation Brands, Inc. and Subsidiaries RECONCILIATION OF REPORTED, ORGANIC AND CONSTANT CURRENCY NET SALES (in millions)

As the company formed its U.K. wholesale joint venture on April 17, 2007; acquired BWE on December 17, 2007; sold its Almaden and Inglenook wine brands on February 28, 2008; sold certain Pacific Northwest wine brands on June 5, 2008; and exited certain spirits production contracts in connection with the sale of a Canadian distilling facility on August 31, 2008, organic net sales for the respective periods are defined by the company as reported net sales plus/less net sales of U.K. wholesale, U.K. branded wine, BWE products, Almaden and Inglenook branded wine, Pacific Northwest brands, or contract production services, as appropriate. As the company acquired Svedka on March 19, 2007, organic net sales for the nine months ended November 30, 2008, have not been adjusted for net sales of Svedka products during the period March 1, 2008, through March 18, 2008, as amounts are not significant. Organic net sales and percentage increase (decrease) in constant currency net sales (which excludes the impact of year over year currency exchange rate fluctuations) are provided because management uses this information in monitoring and evaluating the underlying business trends of the continuing operations of the company. In addition, the company believes this information provides investors better insight on underlying business trends and results in order to evaluate year over year financial performance.

|  |      | Three Mon | the En | dad        |         |          | Constant<br>Currency  |    | Nine Mont  | the En | dad        |         |          | Constant<br>Currency  |
|--|------|-----------|--------|------------|---------|----------|-----------------------|----|------------|--------|------------|---------|----------|-----------------------|
|  | Nove | mber 30,  |        | vember 30, | Percent | Currency | Percent               | No | vember 30, |        | vember 30, | Percent | Currency | Percent               |
|  |      | 2008      |        | 2007       | Change  | Impact   | Change <sup>(1)</sup> | _  | 2008       |        | 2007       | Change  | Impact   | Change <sup>(1)</sup> |
| Consolidated Net Sales                                   |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Branded wine   | \$   | 848.7     | \$     | 911.3      | (7%)    | (7%)     | -                     | S  | 2,396.5    | \$     | 2,270.1    | 6%      | (2%)     | 7%                    |
| Wholesale and other                                      |      | 71.1      |        | 66.1       | 8%      | (13%)    | 21%                   |    | 196.9      |        | 299.4      | (34%)   | (3%)     | (32%)                 |
| Spirits  | _    | 111.4     | _      | 117.4      | (5%)    | -        | (5%)                  | _  | 326.1      | _      | 319.1      | 2%      | -        | 2%                    |
| Consolidated reported net sales                          |      | 1,031.2   |        | 1,094.8    | (6%)    | (7%)     | 1%                    |    | 2,919.5    |        | 2,888.6    | 1%      | (2%)     | 3%                    |
| Less: BWE (2)  |      | (53.8)    |        | -          |         |          |                       |    | (147.3)    |        | -          |         |          |                       |
| Less: U.K. wholesale, net of U.K. branded wine (3)       |      | -         |        | -          |         |          |                       |    | -          |        | (117.1)    |         |          |                       |
| Less: Almaden and Inglenook branded wine net sales (4)   |      | -         |        | (31.1)     |         |          |                       |    | -          |        | (82.4)     |         |          |                       |
| Less: Pacific Northwest branded wine net sales (5)       |      | -         |        | (9.1)      |         |          |                       |    | -          |        | (15.8)     |         |          |                       |
| Less: Spirits contract production services net sales (6) |      |           |        | (11.1)     |         |          |                       |    |            |        | (11.1)     |         |          |                       |
| Consolidated organic net sales                           | s    | 977.4     | \$     | 1,043.5    | (6%)    | (7%)     | 1%                    | \$ | 2,772.2    | \$     | 2,662.2    | 4%      | (2%)     | 6%                    |
|  |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Branded Wine Net Sales                                   |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Branded wine reported net sales                          | s    | 848.7     | \$     | 911.3      | (7%)    | (7%)     | -                     | S  | 2,396.5    | \$     | 2,270.1    | 6%      | (2%)     | 7%                    |
| Less: BWE (2)  |      | (53.8)    |        | -          |         |          |                       |    | (147.3)    |        | -          |         |          |                       |
| Plus: U.K. branded wine (3)                              |      | -         |        | -          |         |          |                       |    | -          |        | 8.4        |         |          |                       |
| Less: Almaden and Inglenook branded wine net sales (4)   |      | -         |        | (31.1)     |         |          |                       |    | -          |        | (82.4)     |         |          |                       |
| Less: Pacific Northwest branded wine net sales (5)       |      | -         |        | (9.1)      |         |          |                       |    | -          |        | (15.8)     |         |          |                       |
| Branded wine organic net sales                           | s    | 794.9     | \$     | 871.1      | (9%)    | (7%)     | (2%)                  | \$ | 2,249.2    | \$     | 2,180.3    | 3%      | (2%)     | 5%                    |
|  |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Wholesale and Other Net Sales                            |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Wholesale and other reported net sales                   | S    | 71.1      | \$     | 66.1       | 8%      | (13%)    | 21%                   | S  | 196.9      | \$     | 299.4      | (34%)   | (3%)     | (32%)                 |
| Less: U.K. wholesale (3)                                 |      | -         |        | -          |         |          |                       |    | -          |        | (125.5)    |         |          |                       |
| Wholesale and other organic net sales                    | s    | 71.1      | \$     | 66.1       | 8%      | (13%)    | 21%                   | \$ | 196.9      | \$     | 173.9      | 13%     | (4%)     | 18%                   |
|  |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Spirits Net Sales  |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |
| Spirits reported net sales                               | s    | 111.4     | \$     | 117.4      | (5%)    | -        | (5%)                  | \$ | 326.1      | \$     | 319.1      | 2%      | -        | 2%                    |
| Less: Spirits contract production services net sales (6) |      | -         |        | (11.1)     |         |          |                       |    | -          |        | (11.1)     |         |          |                       |
| Spirits organic net sales                                | s    | 111.4     | \$     | 106.3      | 5%      | -        | 5%                    | \$ | 326.1      | \$     | 308.0      | 6%      | -        | 6%                    |
|  |      |           |        |            |         |          |                       |    |            |        |            |         |          |                       |

- (1) May not sum due to rounding as each item is computed independently.
- (2) For the period September 1, 2008, through November 30, 2008, included in the three months ended November 30, 2008, and March 1, 2008, through November 30, 2008, included in the nine months ended November 30, 2008.
- (3) For the period March 1, 2007, through April 16, 2007, included in the nine months ended November 30, 2007.
- (4) For the period September 1, 2007, through November 30, 2007, included in the three months ended November 30, 2007, and March 1, 2007, through November 30, 2007, included in the nine months ended November 30, 2007.
- (5) For the period September 1, 2007, through November 30, 2007, included in the three months ended November 30, 2007, and June 1, 2007, through November 30, 2007, included in the nine months ended November 30, 2007.
- (6) For the period September 1, 2007, through November 30, 2007, included in the three months and nine months ended November 30, 2007.

### **Constellation Brands, Inc. and Subsidiaries**

## RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES $^{\left(1\right)}$

(in millions, except per share data)

|   | 1                           | Three Montl          | hs Ended Novem                          | ber 30, 200 | 08                                    |                             | Three Mon            | ths Ended Noven                         | ber 30, 2  | 007                                   |  |   |
|---|-----------------------------|----------------------|---|-------------|---------------------------------------|-----------------------------|----------------------|---|------------|---------------------------------------|--|---|
|   | Reported<br>Basis<br>(GAAP) | Inventory<br>Step-up | Strategic<br>Business<br>Realignment(2) | Other(3)    | Comparable<br>Basis<br>(Non-<br>GAAP) | Reported<br>Basis<br>(GAAP) | Inventory<br>Step-up | Strategic<br>Business<br>Realignment(2) | Other      | Comparable<br>Basis<br>(Non-<br>GAAP) | Percent<br>Change<br>Reported<br>Basis<br>(GAAP) | Percent<br>Change<br>Comparable<br>Basis<br>(Non- GAAP) |
| Net sales   | \$ 1,031.2                  |                      |   |             | \$ 1,031.2                            | \$ 1,094.8                  |                      |   |            | \$ 1,094.8                            | (6)%   | (6)%  |
| Cost of product   |                             |                      |   |             |                                       |                             |                      |   |            |                                       |  |   |
| sold  | (627.2)                     | 6.1                  | 2.3                                     |             | (618.8)                               | (702.9)                     | 2.9                  | 2.5                                     |            | (697.5)                               | (11)%  |   |
| Gross profit  | 404.0                       | 6.1                  | 2.3                                     | -           | 412.4                                 | 391.9                       | 2.9                  | 2.5                                     |            | 397.3                                 | 3%   | 4%  |
| Selling, general<br>and<br>administrative<br>expenses<br>("SG&A") | (200.5)                     |                      | 6.7                                     |             | (193.8)                               | (192.1)                     |                      | (4.8)                                   |            | (196.9)                               | 4%   | (2)%  |
| Impairment of   |                             |                      |   |             |                                       |                             |                      |   |            |                                       |  |   |
| intangible<br>assets<br>Restructuring                             | -                           |                      |   |             | -                                     | -                           |                      |   |            |                                       | N/A  | N/A   |
| charges   | (4.3)                       |                      | 4.3                                     |             | _                                     | 0.1                         |                      | (0.1)                                   |            | -                                     | NM   | N/A   |
| Acquisition-<br>related<br>integration                            |                             |                      |   |             |                                       |                             |                      |   |            |                                       |  |   |
| costs Operating income  | (1.5)<br>197.7              | 6.1                  | 1.5                                     |             | 218.6                                 | 198.3                       | 2.9                  | (0.8)                                   |            | 200.4                                 | (6)%   | N/A<br>9%   |
| Equity in<br>earnings of<br>equity method<br>investees            | 76.3                        |                      |   |             | 76.3                                  | 74.2                        | 0.7                  | ` '                                     |            | 74.9                                  | 3%   | 2%  |
| EBIT  |                             |                      |   |             | 294.9                                 |                             |                      |   |            | 275.3                                 | N/A  | 7%  |
| Interest<br>expense, net  | (78.4)                      |                      |   |             | (78.4)                                | (82.4)                      |                      |   |            | (82.4)                                | (5)%   | (5)%  |
| Income before   |                             |                      |   |             |                                       |                             |                      |   |            |                                       |  |   |
| income taxes  | 195.6                       | 6.1                  | 14.8                                    | -           | 216.5                                 | 190.1                       | 3.6                  | (0.8)                                   |            | 192.9                                 | 3%   | 12%   |
| Provision for<br>income taxes                                     | (112.1)                     | (2.3)                | (2.5)                                   | 32.4        | (84.5)                                | (70.5)                      | (1.2)                | 0.2                                     |            | (71.5)                                | 59%  | 18%   |
| Net income  | $\overline{}$               | -                    | $\overline{}$                           |             |                                       | -                           |                      |   |            |                                       |  |   |
|   | \$ 83.5                     | \$ 3.8               | \$ 12.3                                 | \$ 32.4     | \$ 132.0                              | \$ 119.6                    | \$ 2.4               | \$ (0.6)                                | <b>3</b> . | \$ 121.4                              | (30)%  | 970   |
| Diluted earnings<br>per common                                    | 6 020                       |                      | 0.00                                    | 6 015       | 0.00                                  |                             |                      |   |            | 0 055                                 | (21)0/   | 00/   |
| share   | \$ 0.38                     | \$ 0.02              | \$ 0.06                                 | \$ 0.15     | \$ 0.60                               | \$ 0.55                     | \$ 0.01              | <u>s</u> -                              | <b>.</b>   | \$ 0.55                               | (31)%  | 9%  |
| Weighted average<br>common  |                             |                      |   |             |                                       |                             |                      |   |            |                                       |  |   |
| shares outstanding<br>- diluted                                   | 220.006                     | 220.006              | 220.006                                 | 220.006     | 220.006                               | 219.432                     | 219.432              | 219.432                                 | 219.432    | 219.432                               |  |   |
| Gross margin  | 39.2%                       |                      |   |             | 40.0%                                 | 6 35.8%                     | ,                    |   |            | 36.3%                                 |  |   |
| SG&A as a<br>percent of net                                       |                             |                      |   |             |                                       |                             |                      |   |            |                                       |  |   |
| sales   | 19.4%                       |                      |   |             | 18.8%                                 |                             |                      |   |            | 18.0%                                 |  |   |
| Operating margin  |                             |                      |   |             | 21.2%                                 |                             |                      |   |            | 18.3%                                 |  |   |
| Effective tax rate  | 57.3%                       | 0                    |   |             | 39.0%                                 | 6 37.1%                     | 0                    |   |            | 37.1%                                 | 0  |   |

NM = Not Meaningful

# Constellation Brands, Inc. and Subsidiaries RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES $^{\rm (1)}$

(in millions, except per share data)

| Comparable Comparable Comparable Change- Ch<br>Reported Strategic Basis Reported Strategic Basis Reported Con<br>Basis Inventory Business (Non- Basis Inventory Business (Non- Basis I  | recent ange - mparable Basis -GAAP)  1% (5)% 13% 7% N/A N/A N/A |
|---|---|
| Cost of product sold (1,880.7) 16.7 56.2 0.1 (1,807.7) (1,918.8) 8.1 6.8 0.1 (1,903.8) (2)%  Gross profit 1,038.8 16.7 56.2 0.1 1,111.8 969.8 8.1 6.8 0.1 984.8 7%  Selling, general and administrative expenses ("SG&A") (659.2) 3.2 (577.0) 14% [Impairment of intangible assets (21.8) 21.8 N/A  Restructuring charges (40.3) 40.3 - (0.7) 0.7 - NM  Acquisition-related integration   | (5)%<br>13%<br>7%<br>N/A<br>N/A                                 |
| Gross profit         1,038.8         16.7         56.2         0.1         1,111.8         969.8         8.1         6.8         0.1         984.8         7%           Selling, general and administrative expenses ("SG&A")         43.4         (615.8)         (580.2)         3.2         (577.0)         14%           Impairment of intangible assets (21.8)         21.8         -         -         N/A           Restructuring charges (40.3)         40.3         -         (0.7)         0.7         -         NM           Acquisition-related integration | 13%<br>7%<br>N/A<br>N/A   |
| Selling, general and administrative expenses       ("So&Ar")     (659.2)     43.4     (615.8)     (580.2)     3.2     (577.0)     14%       Impairment of intangible assets     (21.8)     21.8     -     -     N/A       Restructuring charges     (40.3)     40.3     -     (0.7)     0.7     -     NM       Acquisition-related integration  | 7%<br>N/A<br>N/A  |
| administrative expenses ("SG&A") (659.2) 43.4 (615.8) (580.2) 3.2 (577.0) 14% [Impairment of intangible assets (21.8) 21.8 N/A [Restructuring charges (40.3) 40.3 - (0.7) 0.7 - NM Acquisition-related integration  | N/A<br>N/A  |
| Restructuring charges (40.3) 40.3 - (0.7) 0.7 - NM Acquisition-related integration  | N/A   |
| Acquisition-related integration   |   |
| costs (7.6) 7.6 - (5.2) 5.2 - 46%   |   |
|   |   |
| Operating income 309.9 16.7 169.3 0.1 496.0 383.7 8.1 15.9 0.1 407.8 (19)%  | 22%   |
| Equity in earnings of equity method investees 218.5 4.1 222.6 230.1 0.9 231.0 (5)%  | (4)%  |
| EBIT 718.6 638.8 N/A  | 12%   |
| Interest expense, net (245.7) (248.8) (248.8) (1)%  | (1)%  |
| Income before income taxes 282.7 16.7 169.3 4.2 472.9 365.0 9.0 15.9 0.1 390.0 (23)%  | 21%   |
| Provision for income taxes (177.3) (6.3) (17.1) 32.4 (168.3) (143.5) (3.2) 4.0 (0.1) (142.8) 24%  | 18%   |
| Net income \$ 105.4 \$ 10.4 \$ 152.2 \$ 3.6.6 \$ 304.6 \$ 221.5 \$ 5.8 \$ 19.9 \$ - \$ 247.2 (52)%  | 23%   |
| Diluted earnings per common   |   |
| share <u>\$ 0.48  \$ 0.05  \$ 0.69  \$ 0.17  \$ 1.38  \$ 0.99  \$ 0.03  \$ 0.09  \$ - \$ 1.10  (52)%</u>  | 25%   |
| Weighted average common shares<br>outstanding - diluted         219.970         219.970         219.970         219.970         219.970         224.093         224.093         224.093         224.093         224.093   |   |
| Gross margin 35.6% 38.1% 33.6% 34.1%  |   |
| SG&A as a percent of net sales 22.6% 21.1% 20.1% 20.0%  |   |
| Operating margin 10.6% 17.0% 13.3% 14.1%  |   |
| Effective tax rate 62.7% 35.6% 39.3% 36.6%  |   |

# Constellation Brands, Inc. and Subsidiaries RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES (continued) NOTES

- (1) The company reports its financial results in accordance with generally accepted accounting principles in the U.S. ("GAAP"). However, non-GAAP financial measures, as defined in the reconciliation tables above, are provided because management uses this information in evaluating the results of the continuing operations of the company and/or internal goal setting. In addition, the company believes this information provides investors better insight on underlying business trends and results in order to evaluate year over year financial performance. See the tables above for supplemental financial data and corresponding reconciliations of these non-GAAP financial measures to GAAP financial measures for the three months and nine months ended November 30, 2008, and November 30, 2007. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the company's reported results prepared in accordance with GAAP. Please refer to the company's Web site at http://www.cbrands.com/CBI/investors.htm for more detailed description and further discussion of these non-GAAP financial measures.
- (2) For the three months ended November 30, 2008, strategic business realignment items consist primarily of costs recognized by the company in connection with its Australian initiative of \$6.1 million, net of a tax benefit of \$0.0 million, and its Fiscal 2007 Wine Plan of \$5.0 million, net of a tax benefit of \$1.8 million. For the three months ended November 30, 2007, strategic business realignment items primarily include a realized gain on a prior asset sale of \$3.3 million, net of additional tax expense of \$1.5 million, partially offset by costs recognized by the company primarily in connection with (i) the Fiscal 2008 Plan of \$1.2 million, net of a tax benefit of \$0.6 million, (ii) the Fiscal 2007 Wine Plan of \$0.8 million, net of a tax benefit of \$0.4 million, and (iii) the Vincor Plan of \$0.5 million, net of a tax benefit of \$0.2 million.
- (3) For the three months ended November 30, 2008, other consists of \$32.4 million associated with the recognition of income tax expense in connection with the gain on settlement of certain foreign currency economic hedges.
- (4) For the nine months ended November 30, 2008, strategic business realignment items consist primarily of (i) costs recognized by the company in connection with the Australian initiative of \$110.1 million, net of a tax benefit of \$0.6 million, the Fiscal 2007 Wine Plan of \$9.2 million, net of a tax benefit of \$3.6 million, and the Fiscal 2008 Plan of \$8.9 million, net of a tax benefit of \$3.2 million; and (ii) the loss in connection with the disposal of the Pacific Northwest wine brands of \$17.1 million, net of a tax benefit of \$6.1 million. For the nine months ended November 30, 2007, strategic business realignment items primarily include a loss on disposal in connection with the company's contribution of its U.K. wholesale business of \$13.8 million, including \$7.2 million additional tax expense, and costs recognized by the company primarily in connection with (i) the Fiscal 2007 Wine Plan of \$3.3 million, net of a tax benefit of \$1.5 million, (ii) the Vincor Plan of \$2.9 million, net of a tax benefit of \$1.4 million, (iii) the Fiscal 2006 Plan of \$1.9 million, net of a tax benefit of \$1.2 million, partially offset by a realized gain on a prior asset sale of \$3.3 million, net of additional tax expense of \$1.5 million.
- (5) For the nine months ended November 30, 2008, other consists primarily of \$32.4 million associated with the recognition of income tax expense in connection with the gain on settlement of certain foreign currency economic hedges, and \$4.1 million, net of a tax benefit of \$0.0 million, associated with the impairment of an Australian equity method investment.

#### DEFINITIONS

#### **Australian Initiative**

The company's plan announced in August 2008 to sell certain assets and implement operational changes designed to improve the efficiencies and returns associated with its Australian business.

#### Fiscal 2008 Plan

The company's plan announced in November 2007 to streamline certain of its international operations, primarily in Australia, and its plan announced in January 2008 to streamline certain of its operations in the U.S., primarily in connection with the restructuring and integration of the operations of BWE (collectively, the "Fiscal 2008 Plan").

#### Fiscal 2007 Wine Plan

The company's plan announced in August 2006 to invest in new distribution and bottling facilities in the U.K. and to streamline certain Australian wine operations (collectively, the "Fiscal 2007 Wine Plan").

#### Vincor Plan

The company's plan announced in July 2006 to restructure and integrate the operations of Vincor International Inc. (the "Vincor Plan").

#### Fiscal 2006 Plan

The company's worldwide wine reorganization plan announced in fiscal 2006, including its program to consolidate certain west coast production processes in the U.S. (collectively, the "Fiscal 2006 Plan").

#### Constellation Brands, Inc. and Subsidiaries RECONCILIATIONS OF GAAP TO NON-GAAP FINANCIAL MEASURES (continued) GUIDANCE - - DILUTED EARNINGS PER SHARE AND FREE CASH FLOW

(in millions, except per share data)

| Diluted Earnings Per Share Guidance                                     | En | Range for the ding February |                      |
|---|----|-----------------------------|----------------------|
| Forecasted diluted earnings per share - reported basis (GAAP)           | \$ | 0.65 \$                     | 0.69                 |
| Inventory step-up   |    | 0.06                        | 0.06                 |
| Strategic business realignment (1)                                      |    | 0.77                        | 0.77                 |
| Other (2)   |    | 0.20                        | 0.20                 |
| Forecasted diluted earnings per share - comparable basis (Non-GAAP) (3) | \$ | 1.68 \$                     | 1.72                 |
| Diluted earnings per share - reported basis (GAAP)                      |    | <u> </u>                    | February 29,<br>2008 |
| Inventory step-up   |    | Ψ                           | 0.03                 |
| Strategic business realignment (1)                                      |    |                             | 0.31                 |
| Other (2)   |    |                             | 3.85                 |
| Impact of anti-dilutive potential common shares (4)                     |    |                             | 0.08                 |
| Diluted earnings per share - comparable basis (Non-GAAP) (3)            |    | \$                          | 1.44                 |

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- Includes \$0.53, \$0.08, \$0.06, \$0.06, \$0.02 and \$0.01 diluted earnings per share for the year ending February 28, 2009, associated with the Australian initiative, the loss in connection with the disposal of the Pacific Northwest wine brands, the Fiscal 2007 Wine Plan, the Fiscal 2008 Plan, the loss in connection with the sale of a nonstrategic Canadian distilling facility, and other previously announced restructuring plans, respectively. Includes \$0.12, \$0.11, \$0.06, \$0.02, \$0.02 and (\$0.02) diluted earnings per share for the year ended February 29, 2008, associated with the loss on disposal of the Almaden and Inglenook wine brands, the Fiscal 2008 Plan, the loss on disposal in connection with the company's contribution of its U.K. wholesale business to the Matthew Clark joint venture and the company's provision for income taxes in connection with the repatriation of proceeds associated with this transaction, the Fiscal 2007 Wine Plan, other previously announced restructuring plans, and the realized gain on a prior asset sale, respectively. (3)
- Includes \$0.18 and \$0.02 diluted earnings per share for the year ending February 28, 2009, associated with the recognition of income tax expense in connection with the gain on settlement of certain foreign currency economic hedges and the Australian initiative for impairment of an equity method investment, respectively. Includes \$3.57, \$0.23, \$0.07, \$0.02 and (\$0.05) diluted earnings per share for the year ended February 29, 2008, associated with an impairment of goodwill and intangible assets, a valuation allowance against net operating loss carryforwards in Australia, an impairment of an equity method investment, a loss on write-off of certain property, plant and equipment, and a tax benefit related to prior period stock option exercises. (3)
- May not sum due to rounding as each item is computed independently.
- In accordance with the antidilution provisions of SFAS No. 128, the dilutive impact of potential common shares is excluded from the company's reported diluted (4) earnings per share calculation for the year ended February 29, 2008. As a result of the company having net income on a comparable basis for the year ended February 29, 2008, the dilutive impact of potential common shares is included in the company's comparable diluted earnings per share calculation.

#### Free Cash Flow Guidance

Free cash flow, as defined in the reconciliation below, is considered a liquidity measure and is considered to provide useful information to investors about the amount of cash generated, which can then be used, after required debt service and dividend payments, for other general corporate purposes. A limitation of free cash flow is that it does not represent the total increase or decrease in the cash balance for the period. Free cash flow should be considered in addition to, not as a substitute for, or superior to, cash flow from operating activities prepared in accordance with GAAP.

|  | _     | Range f<br>Ending Feb             |     |   |
|--|-------|-----------------------------------|-----|---|
| Net cash provided by operating activities (GAAP) | \$    | 510.0                             | \$  | 560.0                                     |
| Purchases of property, plant and equipment       |       | (150.0                            | )   | (170.0)                                   |
| Free cash flow (Non-GAAP)                        | \$    | 360.0                             | \$  | 390.0                                     |
|  | Montl | or the Nine on Ended oer 30, 2008 | Mon | for the Nine<br>ths Ended<br>ber 30, 2007 |
| Net cash provided by operating activities (GAAP) | \$    | 330.9                             | \$  | 252.3                                     |
| Purchases of property, plant and equipment       |       | (95.6)                            |     | (79.5)                                    |
| Free cash flow (Non-GAAP)                        | \$    | 235.3                             | \$  | 172.8                                     |
| 17   |       |                                   |     |   |