# SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549
FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 Date of Report (Date of earliest event reported): January 4, 2001

COMMISSION FILE NUMBER 0-7570

DELAWARE
NEW YORK
NEW YORK
NEW YORK
ENGLAND AND WALES
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NETHERLANDS
DELAWARE
CALIFORNIA
CALIFORNIA
CALIFORNIA
CALIFORNIA
DELAWARE
DELAWARE
MARYLAND
CONNECTICUT
GEORGIA
ILLINOIS
NEW YORK
DELAWARE

| CONSTELLATION BRANDS, INC. | $16-0716709$ |
| :--- | :--- |
| and its subsidiaries: |  |
| BATAVIA WINE CELLARS, INC. | $16-1222994$ |
| CANANDAIGUA WINE COMPANY, INC. | $16-1462887$ |
| CANANDAIGUA EUROPE LIMITED | $16-1195581$ |
| CANANDAIGUA LIMITED | $98-0198402$ |
| POLYPHENOLICS, INC. | $16-1546354$ |
| ROBERTS TRADING CORP. | $16-0865491$ |
| CANANDAIGUA B.V. | $98-0205132$ |
| FRANCISCAN VINEYARDS, INC. | $94-2602962$ |
| ALLBERRY, INC. | $68-0324763$ |
| CLOUD PEAK CORPORATION | $68-0324762$ |
| M.J. LEWIS CORP. | $94-3065450$ |
| MT. VEEDER CORPORATION | $94-2862667$ |
| BARTON INCORPORATED | $36-3500366$ |
| BARTON BRANDS, LTD. | $36-3185921$ |
| BARTON BEERS, LTD. | $36-2855879$ |
| BARTON BRANDS OF CALIFORNIA, INC. | $06-1048198$ |
| BARTON BRANDS OF GEORGIA, INC. | $58-1215938$ |
| BARTON CANADA, LTD. | $36-4283446$ |
| BARTON DISTILLERS IMPORT CORP. | $13-1794441$ |
| BARTON FINANCIAL CORPORATION | $51-0311795$ |
| STEVENS POINT BEVERAGE CO. | $39-0638900$ |
| MONARCH IMPORT COMPANY | $36-3539106$ |
| (Exact name of registrant as | (I.R.S. Employer |
| SPecified in its charter) | Identification |
|  | No.) |

WISCONSIN
ILLINOIS
(State or other
jurisdiction of
incorporation or
organization)
300 WillowBrook Office Park, Fairport, New York 14450
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (716) 218-2169
--------------------------------------------------------------------
(Former name or former address, if changed since last report)

ITEM 5. OTHER EVENTS
Constellation Brands, Inc. released the following information on January 4, 2001, regarding its third quarter 2001 results:

> CONSTELLATION'S EARNINGS UP 17 PERCENT IN THIRD QUARTER BEER SALES AND MARGIN IMPROVEMENTS FUEL GROWTH

FAIRPORT, NEW YORK, JANUARY 4, 2001 - Constellation Brands, Inc. (NYSE: STZ and STZ.B) today reported earnings per share on a fully diluted basis of $\$ 1.87$ for the three months ended November 30, 2000 ("Third Quarter 2001"), an increase of 17 percent over earnings per share of $\$ 1.60$ for the three months ended November 30, 1999 ("Third Quarter 2000"). Net income also increased 17 percent to reach $\$ 35$ million versus net income of $\$ 30$ million for the same period a year ago.

Richard Sands, Chairman, Chief Executive Officer and President of Constellation said, "I am very pleased to report the best quarter in the Company's history. We had both record earnings and record sales of our branded and wholesale products, on a currency adjusted basis. Our strategy of meeting today's consumers' diverse needs with the broadest brand portfolio in the industry, while focusing on the distribution channels for each category necessary to reach the consumer, continues to drive demand for our products. Growth in our branded business was driven by imported beer sales, led by Corona, which increased over $20 \%$, UK table wines, led by Stowells of Chelsea, which
increased $24 \%$, and spirits, led by vodka, tequila and prepared cocktails, which was up 6\%." Sands further stated that, "We expect our favorable earnings results to continue through the fiscal year."

## CONSOLIDATED RESULTS

Net sales reported for Third Quarter 2001 of $\$ 630$ million represents a four percent decrease from net sales reported for the comparable period a year ago. After adjusting for an adverse foreign currency impact, net sales would have been $\$ 654$ million versus $\$ 653$ million reported for Third Quarter 2000. Sales for our branded and wholesale products increased $2 \%$, offset by significant declines in non-branded businesses. Sales growth was impacted by difficult comparisons against the prior period due to Millennium activities, particularly special occasion items like fine wines and champagnes. Net sales for the nine months ended November 30, 2000 ("Nine Months 2001") reached $\$ 1.85$ billion, an increase of three percent versus net sales of $\$ 1.80$ billion reported for the nine months ended November 30, 1999 ("Nine Months 2000"). After adjusting for an unfavorable foreign currency impact, net sales would have been $\$ 1.89$ billion, an increase of five percent versus a year ago.

As a percent of net sales, gross margin for Third Quarter 2001 improved 93 basis points to 33.0 percent versus the same quarter a year ago. The margin improvements were driven primarily by price increases taken in the Company's fine wine business as well as cost improvements in the Company's United Kingdom division, Matthew Clark. With the gross margin improvement, gross profit remained essentially unchanged at $\$ 208$ million, compared to gross profit for Third Quarter 2000. Gross profit and gross margin for Nine Months 2001 were $\$ 593$ million and 32.0 percent, respectively, compared to $\$ 555$ million and 30.7 percent for Nine Months 2000.

Selling, general and administrative expenses, as a percent of net sales were favorable by 76 basis points compared to the prior period, declining from $20.3 \%$ to 19.5\%. Selling, general and administrative expenses were $\$ 123$ million for Third Quarter 2001 compared to $\$ 132$ million reported for the same period last year. The decrease is primarily attributed to reduced marketing costs associated with Millennium promotions a year ago. For Nine Months 2001, selling, general and administrative expenses, as a percent of net sales, were virtually unchanged. Selling, general and administrative expenses reached $\$ 379$ million for Nine Months 2001 compared to $\$ 368$ million reported for the same period a year ago.

Operating income in Third Quarter 2001 reached $\$ 85$ million versus $\$ 77$ million for the same period last year, an increase of ten percent. For Nine Months 2001, operating income increased by 14 percent to reach $\$ 213$ million compared to $\$ 187$ million reported for the comparable period last year, excluding the pretax impact of nonrecurring charges reported for Nine Months 2000.

Net interest expense for Third Quarter 2001 decreased two percent to $\$ 27$ million from $\$ 28$ million reported for same period a year ago, despite higher average borrowing costs. The decline in net interest expense for the quarter is primarily attributed to lower average borrowings when compared to Third Quarter 2000 as the Company continues to use free cash flow to pay down debt. For Nine Months 2001, net interest expense increased five percent to reach $\$ 82$ million versus $\$ 78$ million for the same period a year ago. The increase in net interest expense can be primarily attributed to higher debt levels for the full period related to financing the Franciscan and Simi acquisitions.

Net income for Third Quarter 2001 grew 17 percent to reach $\$ 35$ million versus $\$ 30$ million reported for the comparable quarter a year ago. Earnings per share on a fully diluted basis were $\$ 1.87$ versus $\$ 1.60$, an increase of 17 percent when compared to the comparable period last year. For Nine Months 2001, net income increased 21 percent to reach $\$ 79$ million versus $\$ 65$ million for the comparable period a year ago, excluding the after-tax impact of nonrecurring charges reported for Nine Months 2000. Earnings per share on a fully diluted basis were $\$ 4.24$ for Nine Months 2001, representing an increase of 20 percent when compared to fully diluted earnings per share of $\$ 3.52$ for the same period last year, excluding the after-tax impact of nonrecurring charges reported for Nine Months 2000.

## BARTON

Barton's net sales for Third Quarter 2001 grew 13 percent to reach $\$ 242$ million. Beer sales increased 22 percent for the quarter, primarily driven by volume increases. Increases in branded spirits sales of $6 \%$ were offset by lower contract manufacturing sales.

Operating income grew 12 percent to reach $\$ 46$ million versus $\$ 41$ million reported for the comparable period last year, led by increases in the imported beer portfolio.

Compared to the prior period, net sales and operating income for Nine Months 2001 increased to $\$ 763$ million and $\$ 136$ million, respectively, or 15 percent and 18 percent, respectively. On a pro forma basis, net sales and operating income grew 13 percent and 15 percent, respectively.

CANANDAIGUA WINE
Canandaigua Wine's net sales for Third Quarter 2001 decreased to \$184 million compared to $\$ 207$ million reported for the comparable quarter last year. Increases in Arbor Mist and Paul Masson Grande Amber sales were offset by lower champagne sales during Third Quarter 2001 compared to the prior year, which included the impact associated with the Millennium, lower table wine sales and lower bulk wine and grape juice concentrate sales.

Operating income for Third Quarter 2001 was $\$ 16$ million versus $\$ 19$ million reported for the same period a year ago due to lower sales.

Net sales and operating income for Nine Months 2001 were $\$ 514$ million and $\$ 35$ million, respectively. For the comparable period a year ago, net sales and operating income were $\$ 541$ million and $\$ 37$ million, respectively, excluding the pretax impact of nonrecurring charges reported for Nine Months 2000.

## MATTHEW CLARK

Matthew Clark's net sales for Third Quarter 2001 were $\$ 180$ million versus $\$ 205$ million reported for the comparable quarter a year ago, a decrease of 12 percent, due to an adverse foreign currency impact amounting to $\$ 25$ million. On a currency-adjusted basis, sales increases in branded table wine, packaged cider and sales from Forth Wines, which was acquired on October 27, 2000, were offset by declines in draft cider and private label.

Operating income for Third Quarter 2001 reached $\$ 18$ million, an increase of 21 percent when compared with $\$ 15$ million reported for the comparable period last year. The growth in operating income is primarily related to the following areas: continued benefits received from depot rationalization and a focus on customer profitability in the wholesale business; realization of the full benefit of the cider mill consolidation which was completed in the spring of 1999; and the shift from private label business to focus on higher margin branded business.

Net sales for Nine Months 2001 were $\$ 519$ million versus $\$ 555$ million reported for the same period last year. Net sales were up approximately one percent adjusting for the adverse impact of foreign currency fluctuations, amounting to $\$ 42$ million. Excluding the pretax nonrecurring charges reported for Nine Months 2000, operating income increased ten percent to reach $\$ 41$ million versus $\$ 37$ million reported for the same period last year. Adjusting for foreign currency fluctuations, operating income would have increased $19 \%$.

## FRANCISCAN

Franciscan's net sales for Third Quarter 2001 were $\$ 28$ million versus $\$ 27$ million reported for the comparable quarter last year. Sales growth this quarter was favorable in view of the prior year's third quarter, which was a particularly strong quarter with sales up $37 \%$.

Driven by increases in pricing, operating income grew to $\$ 9$ million compared to $\$ 6$ million reported for the comparable quarter a year ago, an increase of 50 percent.

Net sales and operating income for Nine Months 2001 were $\$ 71$ million and \$19 million, respectively. On a pro forma basis, net sales for Nine Months 2001 increased 12 percent.

## OUTLOOK

The following statements are management's current expectations for the Company's three months ending February 28, 2001 ("Fourth Quarter 2001"). These statements are made as of the date of this press release and are forward-looking. Actual results may differ materially from these expectations due to a number of risks and uncertainties.

-     - Fully diluted earnings per share for Fourth Quarter 2001 are expected to be within a range of $\$ 0.95$ to $\$ 0.98$.

The Company anticipates holding its fourth quarter conference call to discuss its financial results and Fiscal 2002 expectations on April 12, 2001.

STATUS OF BUSINESS OUTLOOK AND RELATED RISK FACTORS STATEMENTS
During the quarter Constellation may reiterate the estimates set forth above under the heading Outlook (collectively the "Outlook"). Prior to the start of the Quiet Period (described below), the public can continue to rely on the Outlook as still being Constellation's current expectations on the matters covered, unless Constellation publishes a notice stating otherwise.

Beginning February 15, 2001, Constellation will observe a "Quiet Period" during which the Outlook no longer constitutes the company's current expectations. During the Quiet Period, the Outlook should be considered to be historical, speaking as of prior to the Quiet Period only and not subject to update by the Company. During the Quiet Period, Constellation representatives will not comment concerning the Outlook or Constellation's financial results or expectations. The Quiet Period will extend until the day when Constellation's next quarterly Earnings Release is published, presently scheduled for April 12, 2001.

The statements made under the heading Outlook are forward-looking statements. These forward-looking statements do not take into account the impact of any future acquisition, merger or any other business combination, divestiture or financing that may be completed after the date of this release. Further, these statements are based on management's current expectations and are subject to a number of risks and uncertainties that could cause actual results to differ materially from those set forth in the forward-looking statements. For a detailed list of the risk factors that may adversely impact these forward-looking statements, please refer to Attachment A set forth below in this press release; please also refer to our Company's Securities and Exchange Commission filings.

Constellation Brands, Inc., headquartered in Fairport, New York, is a leader in the production, marketing and distribution of beverage alcohol products in North America and the United Kingdom. The Company markets leading brands, including imported beers, wines, spirits, cider and bottled water, and is a leading drinks wholesaler in the United Kingdom. Constellation can be found on the Internet at www.cbrands.com.


#### Abstract

CONFERENCE CALL DETAILS A conference call to discuss the quarterly results will be hosted by Richard Sands, CEO, and Tom Summer, CFO, on Thursday, January 4, 2001, at 10:00 a.m. EST. The conference call can be accessed by dialing (800) 860-2442. A live listen-only web cast of the conference call is available on the Internet at Constellation's web site: www.cbrands.com under: Investor Info.

If you are unable to participate in the conference call, there will be a replay available on Constellation's web site.


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| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| CURRENT ASSETS: |  |  |  |  |
| Cash and cash investments | \$ | 1,871 | \$ | 34,308 |
| Accounts receivable, net |  | 386,908 |  | 291,108 |
| Inventories, net |  | 699,885 |  | 615,700 |
| Prepaid expenses and other current assets |  | 70,140 |  | 54,881 |
| Total current assets |  | 1,158,804 |  | 995,997 |
| PROPERTY, PLANT AND EQUIPMENT, net |  | 536,300 |  | 542,971 |
| OTHER ASSETS |  | 770,686 |  | 809,823 |
| Total assets | \$ | 2,465,790 | \$ | 2,348,791 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |  |  |
| CURRENT LIABILITIES: |  |  |  |  |
| Notes payable | \$ | 121,000 | \$ | 26,800 |
| Current maturities of long-term debt |  | 37,544 |  | 53,987 |
| Accounts payable |  | 163,195 |  | 122,213 |
| Accrued excise taxes |  | 44,853 |  | 30,446 |
| Other accrued expenses and liabilities |  | 245,538 |  | 204,771 |
| Total current liabilities |  | 612,130 |  | 438,217 |
| LONG-TERM DEBT, less current maturities |  | 1,123,929 |  | 1,237,135 |
| DEFERRED INCOME TAXES |  | 116,523 |  | 116,447 |
| OTHER LIABILITIES |  | 30,337 |  | 36,152 |
| STOCKHOLDERS' EQUITY |  | 582,871 |  | 520,840 |
| Total liabilities and stockholders' equity | \$ | 2,465,790 | \$ | 2,348,791 |

CONSTELLATION BRANDS, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(in thousands, except per share data)

|  |  | e Months <br> Ended <br> er 30, 2000 <br> audited) |  | e Months <br> Ended <br> er 30, 1999 <br> audited) | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross sales | \$ | 833,447 | \$ | 864,075 | -4\% |
| Net sales | \$ | 629,577 | \$ | 652,969 | -4\% |
| Cost of product sold |  | $(421,524)$ |  | $(443,282)$ | -5\% |
| Gross profit |  | 208,053 |  | 209,687 | -1\% |
| Selling, general and administrative expenses |  | $(122,815)$ |  | $(132,309)$ | -7\% |
| Operating income |  | 85,238 |  | 77,378 | 10\% |
| Interest expense, net |  | $(26,983)$ |  | $(27,544)$ | -2\% |


| Income before income taxes |  | 58,255 |  | 49,834 | 17\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for income taxes |  | $(23,302)$ |  | $(19,934)$ | 17\% |
| Net income | \$ | 34,953 | \$ | 29,900 | 17\% |
| Earnings per common share: |  |  |  |  |  |
| Basic | \$ | 1.90 | \$ | 1.65 | 15\% |
| Diluted | \$ | 1.87 | \$ | 1.60 | 17\% |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 18,394 |  | 18,083 | 2\% |
| Diluted |  | 18,734 |  | 18,651 | 0\% |
| Segment Information: |  |  |  |  |  |
| Net sales: |  |  |  |  |  |
| Barton |  |  |  |  |  |
| Beer | \$ | 163,292 | \$ | 134,155 | 22\% |
| Spirits |  | 79,096 |  | 80,548 | -2\% |
| Net sales | \$ | 242,388 | \$ | 214,703 | 13\% |
| Canandaigua Wine |  |  |  |  |  |
| Branded | \$ | 162,112 | \$ | 182,190 | -11\% |
| Other |  | 21,484 |  | 24,925 | -14\% |
| Net sales | \$ | 183,596 | \$ | 207,115 | -11\% |
| Matthew Clark |  |  |  |  |  |
| Branded | \$ | 79,355 | \$ | 93,157 | -15\% |
| Wholesale |  | 100,725 |  | 112,049 | -10\% |
| Net sales | \$ | 180,080 | \$ | 205,206 | -12\% |
| Franciscan | \$ | 27,818 | \$ | 27,473 | 1\% |
| Corporate Operations and Other | \$ | 826 | \$ | 1,233 | -33\% |
| Intersegment eliminations | \$ | $(5,131)$ | \$ | $(2,761)$ | 86\% |
| Consolidated net sales | \$ | 629,577 | \$ | 652,969 | -4\% |
| Operating income: |  |  |  |  |  |
| Barton | \$ | 46,370 | \$ | 41,380 | 12\% |
| Canandaigua Wine |  | 16,453 |  | 18,850 | -13\% |
| Matthew Clark |  | 18,431 |  | 15,193 | 21\% |
| Franciscan |  | 9,001 |  | 5,991 | 50\% |
| Corporate Operations and Other |  | $(5,017)$ |  | $(4,036)$ | 24\% |
| Consolidated operating income | \$ | 85,238 | \$ | 77,378 | 10\% |

CONSTELLATION BRANDS, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF INCOME (in thousands, except per share data)

|  |  | ```ne Months Ended ber 30, 2000 naudited)``` | Ni <br> Novem <br> (u | ne Months <br> Ended <br> ber 30, 1999 <br> (unaudited) | Percent Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Gross sales | \$ | 2,436,637 | \$ | 2,383,909 | 2\% |
| Net sales | \$ | 1,852,647 | \$ | 1,804,718 | 3\% |
| Cost of product sold |  | $(1,260,082)$ |  | $(1,249,781)$ | 1\% |
| Gross profit |  | 592,565 |  | 554,937 | 7\% |
| Selling, general and administrative expenses |  | $(379,159)$ |  | $(368,130)$ | 3\% |
| Nonrecurring charges |  | - |  | $(5,510)$ | N/A |
| Operating income |  | 213,406 |  | 181,297 | 18\% |
| Interest expense, net |  | $(81,797)$ |  | $(78,219)$ | $5 \%$ |
| Income before income taxes |  | 131,609 |  | 103,078 | 28\% |
| Provision for income taxes |  | $(52,644)$ |  | $(41,231)$ | 28\% |
| Net income | \$ | 78,965 | \$ | 61,847 | 28\% |
| Earnings per common share: |  |  |  |  |  |
| Basic | \$ | 4.31 | \$ | 3.43 | 26\% |
| Diluted | \$ | 4.24 | \$ | 3.34 | 27\% |
| Weighted average common shares outstanding: |  |  |  |  |  |
| Basic |  | 18,308 |  | 18,023 | 2\% |
| Diluted |  | 18,642 |  | 18,502 | 1\% |

Segment Information:

| Net sales: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Barton |  |  |  |  |  |
| Beer | \$ | 538,585 | \$ | 457,961 | 18\% |
| Spirits |  | 224,203 |  | 207,697 | 8\% |
| Net sales | \$ | 762,788 | \$ | 665,658 | 15\% |
| Canandaigua Wine |  |  |  |  |  |
| Branded | \$ | 455,950 | \$ | 477,361 | -4\% |
| Other |  | 58,082 |  | 63,541 | -9\% |
| Net sales | \$ | 514,032 | \$ | 540,902 | -5\% |
| Matthew Clark |  |  |  |  |  |
| Branded | \$ | 225,338 | \$ | 248,411 | -9\% |
| Wholesale |  | 293,958 |  | 306,802 | -4\% |
| Net sales | \$ | 519,296 | \$ | 555,213 | -6\% |
| Franciscan | \$ | 71,100 | \$ | 44,610 | 59\% |
| Corporate Operations and Other | \$ | 2,685 | \$ | 4,122 | -35\% |
| Intersegment eliminations | \$ | $(17,254)$ | \$ | $(5,787)$ | 198\% |
| Consolidated net sales | \$ | 1,852,647 | \$ | 1,804,718 | $3 \%$ |
| Operating income: |  |  |  |  |  |
| Barton | \$ | 135,818 | \$ | 114,839 | 18\% |
| Canandaigua Wine |  | 34,849 |  | 34,869 | 0\% |
| Matthew Clark |  | 41,027 |  | 34,503 | 19\% |
| Franciscan |  | 18,659 |  | 7,562 | 147\% |
| Corporate Operations and Other |  | $(16,947)$ |  | $(10,476)$ | 62\% |
| Consolidated operating income | \$ | 213,406 | \$ | 181,297 | 18\% |

ATTACHMENT A

SAFE HARBOR STATEMENT UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The Company makes forward-looking statements from time to time and desires to take advantage of the "safe harbor" which is afforded such statements under the Private Securities Litigation Reform Act of 1995 when they are accompanied by meaningful cautionary statements identifying important factors that could cause actual results to differ materially from those in the forward-looking statements.

The statements set forth in this press release, which are not historical facts, are forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those set forth in the forward-looking statements. Any projections of future results of operations, and in particular, (i) the Company's estimated net sales growth for the quarter ending February 28, 2001, and (ii) the Company's estimated fully diluted earnings per share for the quarter ending February 28, 2001, (which estimates are set forth above under the heading "Outlook"), should not be construed in any manner as a guarantee that such results will in fact occur. There can be no assurance that any forward-looking statement in this press release will be realized or that actual results will not be significantly higher or lower than set forth in such forward-looking statement. In addition to the risks and uncertainties of ordinary business operations, the forward-looking statements of the Company contained in this press release are also subject to the following risks and uncertainties:

## PERFORMANCE OF WHOLESALE DISTRIBUTORS

* In the United States, we sell our products principally to wholesalers for resale to retail outlets, including grocery stores, package liquor stores, club and discount stores and restaurants. The replacement or poor performance of our major wholesalers or our inability to collect accounts receivable from our major wholesalers could materially and adversely affect our results of operations and financial condition. Distribution channels for beverage alcohol products have been characterized in recent years by rapid change, including consolidations of certain wholesalers. In addition, wholesalers and retailers of our products offer products, which compete directly with our products for retail shelf space and consumer purchases. Accordingly, there is a risk that these wholesalers or retailers may give higher priority to products of our competitors. In the future, our wholesalers and retailers may not continue to purchase our products or provide our products with adequate levels of promotional support.

SUPPLIERS, RAW MATERIALS AND PRICE FLUCTUATIONS

* Our business is heavily dependent upon raw materials, such as grapes, grape juice concentrate, grains, and alcohol from third-party suppliers and
packaging materials. We could experience raw material supply, production or shipment difficulties, which could adversely affect our ability to supply goods to our customers. We are also directly affected by increases in the costs of such raw materials. Although we believe we have adequate sources of grape supplies, in the event demand for certain wine products exceeds expectations, we could experience shortages. In addition, one or our largest components of cost of goods sold is that of glass bottles, which have only a small number of producers. The inability of any of our glass bottle suppliers to satisfy our requirements could adversely affect our business.


## COMPETITION

* We are in a highly competitive industry and the dollar amount, and unit volume, of our sales could be negatively affected by our inability to maintain or increase prices, changes in geographic or product mix, a general decline in beverage alcohol consumption or the decision of our wholesale customers, retailers or consumers to purchase competitive products instead of our products. Wholesaler, retailer and consumer purchasing decisions are influenced by, among other things, the perceived absolute or relative overall value of our products, including their quality or pricing, compared to competitive products. Unit volume and dollar sales could also be affected by pricing, purchasing, financing, operational, advertising or promotional decisions made by wholesalers and retailers which could affect their supply of, or consumer demand for, our products. We could also experience higher than expected selling, general and administrative expenses if we find it necessary to increase the number of our personnel or our advertising or promotional expenditures to maintain our competitive position or for other reasons.


## CONSUMPTION OF PRODUCTS WE SELI

Consumer purchasing patterns and preferences may impact the consumption of the products we sell. There are a variety of factors that may cause consumers to decrease the amount and type of alcohol products purchased, including but not limited to the following:

* concerns about the health consequences of consuming beverage alcohol products and about drinking and driving;
* a trend toward a healthier diet including lighter, lower calorie beverages such as diet soft drinks, juices and sparkling water products; and * activities of anti-alcohol consumer groups.


## EXCISE TAXES AND GOVERNMENT RESTRICTIONS

* In the United States, the federal government and individual states impose excise taxes on beverage alcohol products in varying amounts, which have been subject to change. Increases in excise taxes on beverage alcohol products, if enacted, could materially and adversely affect our financial condition or results of operations. In addition, the beverage alcohol products industry is subject to extensive regulation by state and federal agencies. The federal Bureau of Alcohol, Tobacco and Firearms and various state liquor authorities regulate such matters as licensing requirements, trade and pricing practices, permitted and required labeling, advertising and relations with wholesalers and retailers. In recent years, federal and state regulators have required warning labels and signage. In the United Kingdom, Matthew Clark carries on its excise trade under a Customs and Excise License. Licenses are required for all premises where wine is produced. Matthew Clark holds a license to act as an excise warehouse operator and registrations have been secured for the production of cider and bottled water. New or revised regulations or increased licensing fees and requirements could have a material adverse effect on our financial condition or results of operations.


## CURRENCY RATE FLUCTUATIONS/FOREIGN OPERATIONS

The Company has operations in different countries and, therefore, is subject to the risks associated with currency fluctuations. The Company could experience changes in its ability to obtain or hedge against foreign currency, foreign exchange rates and fluctuations in those rates. The Company could also be affected by nationalizations or unstable governments or legal systems or intergovernmental disputes. These currency, economic and political uncertainties may affect the Company's results, especially to the extent these matters, or the decisions, policies or economic strength of the Company's suppliers, affect the Company's foreign operations or imported beer products.

Pursuant to the requirements of the Securities Exchange Act of 1934, each Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CONSTELLATION BRANDS, INC.

M.J. LEWIS CORP.

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

Dated: January 4, 2001

By: /s/ Thomas S. Summer Thomas S. Summer, Vice President Thomas S. Summer, Vice President and Treasurer

MT. VEEDER CORPORATION

By: /s/ Thomas S. Summer -----------------------------------Thomas S. Summer, Vice President and Treasurer

BARTON INCORPORATED
By: /s/ Thomas S. Summer
Thomas S. Summer, Vice President

BARTON BRANDS, LTD.
By: /s/ Thomas S. Summer
------------------------------------
Thomas S. Summer, Vice President

BARTON BEERS, LTD.
By: /s/ Thomas S. Summer -------------------------------------Thomas S. Summer, Vice President

BARTON BRANDS OF CALIFORNIA, INC.

By: /s/ Thomas S. Summer
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Thomas S. Summer, Vice President

BARTON BRANDS OF GEORGIA, INC.

By: /s/ Thomas S. Summer
Thomas S. Summer, Vice President

BARTON CANADA, LTD.

By: /s/ Thomas S. Summer
Thomas S. Summer, Vice President

BARTON DISTILLERS IMPORT CORP.

By: /s/ Thomas S. Summer
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BARTON FINANCIAL CORPORATION

By: /s/ Thomas S. Summer

Thomas S. Summer, Vice President

STEVENS POINT BEVERAGE CO.

By: /s/ Thomas S. Summer
Thomas S. Summer, Vice President

MONARCH IMPORT COMPANY
(1) UNDERWRITING AGREEMENT

Not Applicable.
(2) PLAN OF ACQUISITION, REORGANIZATION, ARRANGEMENT, LIQUIDATION OR SUCCESSION

Not Applicable.
(4) INSTRUMENTS DEFINING THE RIGHTS OF SECURITY HOLDERS, INCLUDING INDENTURES

Not Applicable.
(16) LETTER RE CHANGE IN CERTIFYING ACCOUNTANT

Not Applicable.
(17) LETTER RE DIRECTOR RESIGNATION

Not Applicable.
(20) OTHER DOCUMENTS OR STATEMENTS TO SECURITY HOLDERS

Not Applicable.
(23) CONSENTS OF EXPERTS AND COUNSEL

Not Applicable.
(24) POWER OF ATTORNEY

Not Applicable.
(27) FINANCIAL DATA SCHEDULE

Not Applicable.
(99) ADDITIONAL EXHIBITS

None

